

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
MARCH 2021**

	March 2021 Actual	March 2020 Actual	Variance	Year To Date Oct '20 - Mar '21	Year To Date Oct '19 - Mar '20	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	113,049	111,330	1.54%	631,216	679,295	(7.08%)
Break-bulk	4,749	7,188	(33.93%)	48,382	37,066	30.53%
Trans-shipment	6,555	5,268	24.43%	40,993	36,734	11.60%
Sub-Total General Cargo	<u>124,353</u>	<u>123,786</u>	0.46%	<u>720,591</u>	<u>753,095</u>	(4.32%)
Bulk and Dry Cargo						
Asphalt	6,303	15,445	(59.19%)	44,568	64,661	(31.07%)
Diesel Fuel	11,672	10,305	13.27%	21,180	58,621	(63.87%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	185	(100.00%)	0	14,855	(100.00%)
Cement	0	0	0.00%	3,374	0	100.00%
Recyclable Steel	15,773	0	100.00%	25,495	24,414	4.43%
Molasses	20,943	23,821	(12.08%)	109,831	118,564	(7.37%)
Sugar	72,900	58,200	25.26%	335,700	350,232	(4.15%)
Sub-Total Bulk and Dry Cargo	<u>127,591</u>	<u>107,956</u>	18.19%	<u>540,148</u>	<u>631,347</u>	(14.45%)
TOTAL ALL CARGO	<u>251,944</u>	<u>231,742</u>	8.72%	<u>1,260,740</u>	<u>1,384,442</u>	(8.94%)
Containers - 20-Foot (TEU)						
Inbound	10,809	11,251	(3.93%)	60,552	71,744	(15.60%)
Outbound	12,060	12,318	(2.09%)	66,795	76,024	(12.14%)
Trans-shipment	523	466	12.23%	3,439	3,497	(1.66%)
TOTAL TEUs	<u>23,392</u>	<u>24,035</u>	(2.68%)	<u>130,786</u>	<u>151,265</u>	(13.54%)
Rail Cars In	604	723	(16.46%)	3,346	4,245	(21.18%)
Rail Cars Out	602	721	(16.50%)	3,339	4,237	(21.19%)
Vessels (cargo)	113	123	(8.13%)	603	679	(11.19%)
Vessels (multi-day cruise)	0	7	(100.00%)	0	148	(100.00%)
Passengers						
Multi-Day Cruise	0	10,401	(100.00%)	0	141,051	(100.00%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u>0</u>	<u>10,401</u>	(100.00%)	<u>0</u>	<u>141,051</u>	(100.00%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
MARCH 2021**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 801,548	\$ 5,089,470	\$ 6,796,629	TONNAGE	251,944	1,260,740	1,384,442	
RENTS	440,586	2,731,229	2,421,680	TEUS	23,392	130,786	151,265	
TOTAL	\$ 1,242,134	\$ 7,820,699	\$ 9,218,309	RAILCARS	1,206	6,685	8,482	
				PASSENGERS	0	0	141,051	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 416,862	\$ 2,416,882	\$ 2,611,999	TONNAGE	117,645	661,237	703,776	
RENTS	175,228	1,032,035	880,808	TEUS	22,879	127,890	148,693	
TOTAL	\$ 592,090	\$ 3,448,917	\$ 3,492,807	RAILCARS	1,206	6,611	8,395	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ -	\$ 23,110	\$ 1,607,864	TONNAGE	0	0	0	
RENTS	10,199	74,387	74,426	CARS	0	0	14,602	
TOTAL	\$ 10,199	\$ 97,497	\$ 1,682,291	PASSENGERS	0	0	141,051	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 158,583	\$ 753,581	\$ 805,698	TONNAGE	93,843	445,531	468,797	
RENTS	19,387	116,324	116,324	TEUS	0	0	0	
TOTAL	\$ 177,970	\$ 869,905	\$ 922,023	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,784	\$ 250,779	\$ 116,996	TONNAGE	2,191	21,558	10,819	
RENTS	31,623	255,632	144,821	TEUS	36	610	764	
TOTAL	\$ 57,407	\$ 506,411	\$ 261,817	VEHICLES	597	3,941	2,242	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 27,188	\$ 124,942	\$ 179,475	TONNAGE	17,975	65,749	123,281	
RENTS	3,206	19,196	18,910	TEUS	0	0	0	
TOTAL	\$ 30,394	\$ 144,138	\$ 198,385	RAILCARS	0	0	26	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 31,267	\$ 203,732	\$ 364,694	TONNAGE	2,551	20,586	40,251	
RENTS	27,156	132,555	116,969	TEUS	408	2,011	1,670	
TOTAL	\$ 58,423	\$ 336,287	\$ 481,663	RAILCARS	0	66	0	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 6,947	\$ 965	TONNAGE	0	165	0	
RENTS	-	-	2,225	TEUS	0	2	0	
TOTAL	\$ -	\$ 6,947	\$ 3,190	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 50,745	\$ 203,194	\$ 173,915	TONNAGE	15,773	25,495	24,414	
RENTS	17,948	170,185	110,030	TEUS	0	0	0	
TOTAL	\$ 68,693	\$ 373,379	\$ 283,945	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,743	\$ 264,221	\$ 103,131	TONNAGE	0	0	0	
RENTS	6,176	37,058	20,869	TEUS	0	0	0	
TOTAL	\$ 40,919	\$ 301,279	\$ 124,000	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 30,979	\$ 339,697	\$ 208,959	TONNAGE	1,874	15,073	10,206	
RENTS	7,914	46,667	45,114	TEUS	69	258	138	
TOTAL	\$ 38,893	\$ 386,364	\$ 254,073	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		PRIOR
	CURRENT YEAR		
CEMEX(USA)	150,000 st	\$ 162,000	\$ 160,500
So. FL Materials	800,000 bbl	44,036	17,665
TOTAL		\$ 206,036	\$ 178,165

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,854	\$ 245,122	\$ 244,612
MERCHANTS	36,030	215,821	214,037
ALL OTHER	64,865	386,247	307,535
TOTAL	\$ 141,749	\$ 847,190	\$ 766,184