

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JANUARY 2021**

	January 2021 Actual	January 2020 Actual	Variance	Year To Date Oct '19 - Jan '21	Year To Date Oct '19 - Jan '20	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	98,355	117,657	(16.41%)	419,347	461,489	(9.13%)
Break-bulk	13,459	4,946	172.12%	37,035	24,347	52.12%
Trans-Shipment	6,467	6,022	7.39%	28,071	26,299	6.74%
Sub-Total General Cargo	<u>118,281</u>	<u>128,625</u>	<u>(8.04%)</u>	<u>484,453</u>	<u>512,135</u>	<u>(5.41%)</u>
Bulk and Dry Cargo						
Asphalt	16,121	8,427	91.30%	32,751	41,723	(21.50%)
Diesel Fuel	9,508	11,100	(14.34%)	9,508	30,383	(68.71%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	571	(100.00%)	0	13,931	(100.00%)
Recyclable Steel	9,722	0	100.00%	9,722	24,414	(60.18%)
Molasses	0	25,363	(100.00%)	56,286	65,623	(14.23%)
Sugar	58,200	58,500	(0.51%)	189,600	233,532	(18.81%)
Sub-Total Bulk and Dry Cargo	<u>93,551</u>	<u>103,961</u>	<u>(10.01%)</u>	<u>297,867</u>	<u>409,606</u>	<u>(27.28%)</u>
TOTAL ALL CARGO	<u>211,832</u>	<u>232,586</u>	<u>(8.92%)</u>	<u>782,321</u>	<u>921,741</u>	<u>(15.13%)</u>
Containers - 20-Foot (TEU)						
Inbound	10,144	12,170	(16.65%)	40,798	48,862	(16.50%)
Outbound	10,199	13,097	(22.13%)	44,326	51,916	(14.62%)
Trans-shipment	530	587	(9.71%)	2,388	2,559	(6.68%)
TOTAL TEUs	<u>20,873</u>	<u>25,854</u>	<u>(19.27%)</u>	<u>87,512</u>	<u>103,337</u>	<u>(15.31%)</u>
Rail Cars In	510	595	(14.29%)	2,237	2,867	(21.97%)
Rail Cars Out	514	599	(14.19%)	2,228	2,862	(22.15%)
Vessels (cargo)	102	108	(5.56%)	401	447	(10.29%)
Vessels (multi-day cruise)	0	28	(100.00%)	0	114	(100.00%)
Passengers						
Multi-Day Cruise	0	28,126	(100.00%)	0	100,620	(100.00%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u>0</u>	<u>28,126</u>	<u>(100.00%)</u>	<u>0</u>	<u>100,620</u>	<u>(100.00%)</u>

NOTE: Tonnage represents cargo operations during the month(s).

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JANUARY 2021**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,128,716	\$ 3,510,058	\$ 4,593,630	TONNAGE	211,832	782,321	921,741	
RENTS	514,799	1,842,058	1,585,630	TEUS	20,873	87,512	103,337	
TOTAL	\$ 1,643,515	\$ 5,352,116	\$ 6,179,260	RAILCARS	1,024	4,465	5,729	
				PASSENGERS	0	0	100,620	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 495,545	\$ 1,626,512	\$ 1,772,733	TONNAGE	103,486	440,285	479,508	
RENTS	175,228	681,579	562,570	TEUS	20,436	85,601	101,769	
TOTAL	\$ 670,773	\$ 2,308,091	\$ 2,335,303	RAILCARS	1,016	4,395	5,669	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ -	\$ 23,110	\$ 1,141,981	TONNAGE	0	0	0	
RENTS	12,838	51,350	49,404	CARS	0	0	10,069	
TOTAL	\$ 12,838	\$ 74,460	\$ 1,191,385	PASSENGERS	0	0	100,620	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 101,543	\$ 417,948	\$ 518,163	TONNAGE	58,200	245,887	299,155	
RENTS	19,387	77,549	77,549	TEUS	0	0	0	
TOTAL	\$ 120,930	\$ 495,497	\$ 595,712	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 31,056	\$ 190,804	\$ 82,867	TONNAGE	7,166	16,311	7,219	
RENTS	41,395	185,814	95,535	TEUS	59	458	524	
TOTAL	\$ 72,451	\$ 376,618	\$ 178,402	VEHICLES	386	2,621	1,456	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,927	\$ 91,653	\$ 106,952	TONNAGE	25,629	42,260	72,105	
RENTS	3,206	12,784	12,614	TEUS	0	0	0	
TOTAL	\$ 32,133	\$ 104,437	\$ 119,566	RAILCARS	0	0	15	

	GULFSTREAM				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 27,579	\$ 154,927	\$ 234,918	TONNAGE	4,085	15,444	31,268	
RENTS	26,664	78,243	77,979	TEUS	326	1,295	944	
TOTAL	\$ 54,243	\$ 233,170	\$ 312,897	RAILCARS	8	66	0	

	T PARKER HOST				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 6,947	\$ 965	TONNAGE	0	165	0	
RENTS	-	-	1,777	TEUS	0	2	0	
TOTAL	\$ -	\$ 6,947	\$ 2,742	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 38,905	\$ 124,063	\$ 117,144	TONNAGE	9,722	9,722	24,414	
RENTS	80,448	134,290	74,135	TEUS	0	0	0	
TOTAL	\$ 119,353	\$ 258,353	\$ 191,279	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 81,158	\$ 184,556	\$ 37,203	TONNAGE	0	0	0	
RENTS	6,176	24,704	8,875	TEUS	0	0	0	
TOTAL	\$ 87,334	\$ 209,260	\$ 46,078	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR YTD
	CURRENT YEAR		PRIOR YTD		CURRENT YEAR		PRIOR YTD	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 68,953	\$ 245,861	\$ 121,574	TONNAGE	2,141	10,539	6,286	
RENTS	7,710	30,839	29,695	TEUS	37	141	100	
TOTAL	\$ 76,663	\$ 276,700	\$ 151,269	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		PRIOR YEAR
	CURRENT YEAR		
CEMEX(USA)	150,000 st	\$ 162,000	\$ 160,500
So. FL Materials	800,000 bbl	44,036	17,665
TOTAL		\$ 206,036	\$ 178,165

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR YTD
	MONTH	YTD	
GSA	\$ 40,854	\$ 163,415	\$ 163,075
MERCHANTS	36,030	143,762	142,692
ALL OTHER	64,863	257,729	289,730
TOTAL	\$ 141,747	\$ 564,906	\$ 595,497