

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
OCTOBER 2020**

	OCT 2020 Actual	OCT 2019 Actual	Variance	Year To Date Oct '20	Year To Date Oct '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	105,980	113,158	(6.34%)	105,980	113,158	(6.34%)
Break-bulk	8,976	5,620	59.72%	8,976	5,620	59.72%
Trans-Shipment	6,649	6,919	(3.90%)	6,649	6,919	(3.90%)
Sub-Total General Cargo	<u>121,605</u>	<u>125,697</u>	<u>(3.26%)</u>	<u>121,605</u>	<u>125,697</u>	<u>(3.26%)</u>
Bulk and Dry Cargo						
Asphalt	8,055	12,389	(34.98%)	8,055	12,389	(34.98%)
Diesel Fuel	0	10,336	(100.00%)	0	10,336	(100.00%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	5,455	(100.00%)	0	5,455	(100.00%)
Recyclable Steel	0	0	0.00%	0	0	0.00%
Molasses	30,459	19,757	54.17%	30,459	19,757	54.17%
Sugar	43,800	43,800	0.00%	43,800	43,800	0.00%
Sub-Total Bulk and Dry Cargo	<u>82,314</u>	<u>91,739</u>	<u>(10.27%)</u>	<u>82,314</u>	<u>91,737</u>	<u>(10.27%)</u>
TOTAL ALL CARGO	<u><u>203,919</u></u>	<u><u>217,436</u></u>	<u><u>(6.22%)</u></u>	<u><u>203,919</u></u>	<u><u>217,434</u></u>	<u><u>(6.22%)</u></u>
Containers - 20-Foot (TEU)						
Inbound	10,168	13,407	(24.16%)	10,168	13,407	(24.16%)
Outbound	11,543	12,670	(8.90%)	11,543	12,670	(8.90%)
Trans-Shipment	574	647	(11.28%)	574	647	(11.28%)
TOTAL TEUs	<u><u>22,285</u></u>	<u><u>26,724</u></u>	<u><u>(16.61%)</u></u>	<u><u>22,285</u></u>	<u><u>26,724</u></u>	<u><u>(16.61%)</u></u>
Rail Cars In	537	801	(32.96%)	537	801	(32.96%)
Rail Cars Out	531	804	(33.96%)	531	804	(33.96%)
Vessels (cargo)	97	120	(19.17%)	97	120	(19.17%)
Vessels (multi-day cruise)	0	25	(100.00%)	0	25	(100.00%)
Passengers						
Multi-Day Cruise	0	15,722	(100.00%)	0	15,722	(100.00%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u><u>0</u></u>	<u><u>15,722</u></u>	<u><u>(100.00%)</u></u>	<u><u>0</u></u>	<u><u>15,722</u></u>	<u><u>(100.00%)</u></u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
OCTOBER 2020**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 807,872	\$ 807,872	\$ 1,001,359	TONNAGE	203,919	203,919	217,434	
RENTS	443,708	443,708	394,431	TEUS	22,285	22,285	26,724	
TOTAL	\$ 1,251,580	\$ 1,251,580	\$ 1,395,790	RAILCARS	1,068	1,068	1,605	
				PASSENGERS	0	0	15,722	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 392,274	\$ 392,274	\$ 440,216	TONNAGE	110,791	110,791	118,110	
RENTS	168,784	168,784	134,483	TEUS	21,802	21,802	26,492	
TOTAL	\$ 561,058	\$ 561,058	\$ 574,699	RAILCARS	1,038	1,038	1,599	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 23,110	\$ 23,110	\$ 247,587	TONNAGE	0	0	0	
RENTS	12,838	12,838	12,351	CARS	0	0	1,489	
TOTAL	\$ 35,948	\$ 35,948	\$ 259,938	PASSENGERS	0	0	15,722	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 119,802	\$ 119,802	\$ 97,360	TONNAGE	74,259	74,259	63,557	
RENTS	19,387	19,387	19,387	TEUS	0	0	0	
TOTAL	\$ 139,189	\$ 139,189	\$ 116,747	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 42,771	\$ 42,771	\$ 23,935	TONNAGE	2,852	2,852	1,920	
RENTS	42,493	42,493	23,637	TEUS	104	104	96	
TOTAL	\$ 85,264	\$ 85,264	\$ 47,572	VEHICLES	774	774	379	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 9,052	\$ 9,052	\$ 29,473	TONNAGE	8,055	8,055	22,725	
RENTS	3,166	3,166	3,085	TEUS	0	0	0	
TOTAL	\$ 12,218	\$ 12,218	\$ 32,558	RAILCARS	0	0	6	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 49,933	\$ 49,933	\$ 76,427	TONNAGE	4,195	4,195	10,261	
RENTS	24,393	24,393	19,495	TEUS	337	337	120	
TOTAL	\$ 74,326	\$ 74,326	\$ 95,922	RAILCARS	30	30	0	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 6,947	\$ 6,947	\$ 599	TONNAGE	165	165	0	
RENTS	-	-	444	TEUS	2	2	0	
TOTAL	\$ 6,947	\$ 6,947	\$ 1,043	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 28,386	\$ 28,386	TONNAGE	0	0	0	
RENTS	17,948	17,948	17,948	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 46,334	\$ 46,334	RAILCARS	0	0	0	

	Berth One Palm Beach, LLC				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,496	\$ 34,496	\$ 3,800	TONNAGE	0	0	0	
RENTS	6,176	6,176	1,848	TEUS	0	0	0	
TOTAL	\$ 40,672	\$ 40,672	\$ 5,648	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 75,015	\$ 75,015	\$ 14,526	TONNAGE	3,552	3,552	856	
RENTS	7,710	7,710	7,424	TEUS	40	40	16	
TOTAL	\$ 82,725	\$ 82,725	\$ 21,950	RAILCARS	0	0	0	

		MINIMUM GUARANTEES		PRIOR	
		CURRENT YEAR			YEAR
CEMEX(USA)	150,000 st	\$ -	\$ -	-	
So. FL Materials	800,000 bbl	-	-	-	
TOTAL		\$ -	\$ -	-	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,854	\$ 40,854	\$ 40,769
MERCHANTS	35,673	35,673	35,673
ALL OTHER	64,286	64,286	77,887
TOTAL	\$ 140,813	\$ 140,813	\$ 154,329