

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
SEPTEMBER 2020**

	September 2020 Actual	September 2019 Actual	Variance	Fiscal Year 2020 Oct '19 - Sept '20	Fiscal Year 2019 Oct '18 - Sept '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	101,878	98,391	3.54%	1,245,794	1,278,213	(2.54%)
Break-bulk	5,288	5,100	3.70%	69,972	91,612	(23.62%)
Trans-shipment	7,222	5,634	28.18%	72,203	65,944	9.49%
Sub-Total General Cargo	<u>114,388</u>	<u>109,125</u>	4.82%	<u>1,387,968</u>	<u>1,435,769</u>	(3.33%)
Bulk and Dry Cargo						
Asphalt	8,334	8,337	(0.04%)	121,288	107,034	13.32%
Diesel	0	0	0.00%	75,477	87,048	(13.29%)
Utility Fuel Oil	0	0	0.00%	0	52,934	(100.00%)
Miscellaneous	0	0	0.00%	14,855	11,665	27.35%
Recyclable Steel	22,419	0	100.00%	56,873	46,420	22.52%
Molasses	901	0	100.00%	130,499	73,835	76.74%
Sugar	73,116	29,400	148.69%	705,748	494,065	42.85%
Sub-Total Bulk and Dry Cargo	<u>104,770</u>	<u>37,737</u>	177.63%	<u>1,104,740</u>	<u>873,001</u>	26.55%
TOTAL ALL CARGO	<u>219,158</u>	<u>146,862</u>	49.23%	<u>2,492,708</u>	<u>2,308,770</u>	7.97%
Containers - 20-Foot (TEU)						
Inbound	10,702	8,677	23.34%	130,821	133,203	(1.79%)
Outbound	10,486	11,021	(4.85%)	135,610	140,699	(3.62%)
Trans-shipment	634	555	14.23%	6,534	5,998	8.94%
TOTAL TEUs	<u>21,822</u>	<u>20,253</u>	7.75%	<u>272,965</u>	<u>279,900</u>	(2.48%)
Rail Cars In	501	662	(24.32%)	7,143	9,351	(23.61%)
Rail Cars Out	504	654	(22.94%)	7,145	9,331	(23.43%)
Vessels (cargo)	91	93	(2.15%)	1,244	1,270	(2.05%)
Vessels (multi-day cruise)	0	2	(100.00%)	148	283	(47.70%)
Passengers						
Multi-Day Cruise	0	2,508	(100.00%)	141,051	449,457	(68.62%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u>0</u>	<u>2,508</u>	(100.00%)	<u>141,051</u>	<u>449,457</u>	(68.62%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
September 2020**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 809,324	\$ 11,129,485	\$ 13,691,156	TONNAGE	219,158	2,492,708	2,308,770	
RENTS	444,837	4,968,807	4,691,222	TEUS	21,822	272,965	279,900	
TOTAL	\$ 1,254,161	\$ 16,098,292	\$ 18,382,378	RAILCARS	1,005	14,288	18,682	
				PASSENGERS	0	141,051	449,457	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 365,474	\$ 4,804,512	\$ 5,027,309	TONNAGE	107,441	1,296,894	1,321,746	
RENTS	168,784	1,872,725	1,570,074	TEUS	21,395	267,219	274,290	
TOTAL	\$ 534,258	\$ 6,677,237	\$ 6,597,383	RAILCARS	1,005	14,169	18,486	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 25,085	\$ 1,767,587	\$ 4,679,214	TONNAGE	0	0	0	
RENTS	12,838	151,126	147,565	CARS	0	14,602	53,386	
TOTAL	\$ 37,923	\$ 1,918,713	\$ 4,826,780	PASSENGERS	0	141,051	449,457	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 135,574	\$ 1,395,841	\$ 877,598	TONNAGE	74,017	836,248	567,899	
RENTS	19,387	232,648	231,171	TEUS	0	0	0	
TOTAL	\$ 154,961	\$ 1,628,489	\$ 1,108,769	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 108,092	\$ 342,450	\$ 410,832	TONNAGE	2,876	23,457	35,272	
RENTS	44,474	329,345	322,488	TEUS	92	1,372	1,424	
TOTAL	\$ 152,566	\$ 671,795	\$ 733,320	VEHICLES	751	5,506	7,866	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 9,366	\$ 280,230	\$ 288,922	TONNAGE	8,334	196,763	194,084	
RENTS	3,191	37,842	37,097	TEUS	0	0	0	
TOTAL	\$ 12,557	\$ 318,072	\$ 326,019	RAILCARS	0	26	169	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,796	\$ 548,982	\$ 361,327	TONNAGE	3,457	58,239	62,841	
RENTS	24,393	255,156	228,260	TEUS	315	3,610	4,089	
TOTAL	\$ 50,189	\$ 804,138	\$ 589,587	RAILCARS	0	0	12	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 965	\$ 292,084	TONNAGE	0	0	12,845	
RENTS	-	2,225	5,196	TEUS	0	0	12	
TOTAL	\$ -	\$ 3,190	\$ 297,280	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 52,632	\$ 396,023	\$ 491,735	TONNAGE	22,419	56,873	46,419	
RENTS	17,948	217,715	215,370	TEUS	0	0	0	
TOTAL	\$ 70,580	\$ 613,738	\$ 707,105	RAILCARS	0	0	0	

	Berth One Palm Beach, LLC				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,371	\$ 305,546	\$ 253,173	TONNAGE	0	0	0	
RENTS	6,176	57,276	42,326	TEUS	0	0	0	
TOTAL	\$ 40,547	\$ 362,822	\$ 295,500	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 8,902	\$ 505,748	\$ 160,470	TONNAGE	603	20,970	6,055	
RENTS	7,710	91,373	88,589	TEUS	20	264	85	
TOTAL	\$ 16,612	\$ 597,121	\$ 249,059	RAILCARS	0	6	0	

	MINIMUM GUARANTEES		PRIOR
	CURRENT YEAR		
		MONTH	YTD
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000
So. FL Materials	800,000 bbl	17,665	n/a
TOTAL		\$ 178,165	\$ 156,000

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,769	\$ 489,223	\$ 488,220
MERCHANTS	35,673	428,075	421,749
ALL OTHER	63,494	804,078	893,117
TOTAL	\$ 139,936	\$ 1,721,376	\$ 1,803,086