

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
AUGUST 2020**

	August 2020 Actual	August 2019 Actual	Variance	Year To Date Oct '19 - Aug '20	Year To Date Oct '18 - Aug '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	97,917	107,362	(8.80%)	1,143,916	1,179,822	(3.04%)
Break-bulk	5,019	6,535	(23.20%)	64,684	86,512	(25.23%)
Trans-Shipment	7,057	5,066	39.30%	64,981	60,310	7.74%
Sub-Total General Cargo	<u>109,993</u>	<u>118,963</u>	(7.54%)	<u>1,273,581</u>	<u>1,326,644</u>	(4.00%)
Bulk and Dry Cargo						
Asphalt	8,255	169	4786.42%	112,954	98,697	14.45%
Diesel	0	5,651	(100.00%)	75,477	87,048	(13.29%)
Utility Fuel Oil	0	0	0.00%	0	52,934	(100.00%)
Miscellaneous	0	0	0.00%	14,855	11,665	27.35%
Recyclable Steel	0	0	0.00%	34,454	46,420	(25.78%)
Molasses	0	0	0.00%	129,598	73,835	75.52%
Sugar	43,800	43,800	0.00%	632,632	464,665	36.15%
Sub-Total Bulk and Dry Cargo	<u>52,055</u>	<u>49,620</u>	4.91%	<u>999,970</u>	<u>835,264</u>	19.72%
TOTAL ALL CARGO	<u><u>162,048</u></u>	<u><u>168,583</u></u>	(3.88%)	<u><u>2,273,551</u></u>	<u><u>2,161,908</u></u>	5.16%
Containers - 20-Foot (TEU)						
Inbound	10,415	10,181	2.30%	120,119	124,526	(3.54%)
Outbound	10,111	12,034	(15.98%)	125,124	129,678	(3.51%)
Trans-shipment	582	464	25.43%	5,900	5,443	8.40%
TOTAL TEUs	<u><u>21,108</u></u>	<u><u>22,679</u></u>	(6.93%)	<u><u>251,143</u></u>	<u><u>259,647</u></u>	(3.28%)
Rail Cars In	441	782	(43.61%)	6,642	8,689	(23.56%)
Rail Cars Out	453	783	(42.15%)	6,641	8,677	(23.46%)
Vessels (cargo)	88	100	(12.00%)	1,153	1,177	(2.04%)
Vessels (multi-day cruise)	0	24	(100.00%)	148	281	(47.33%)
Passengers						
Multi-Day Cruise	0	42,323	(100.00%)	141,051	446,949	(68.44%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u><u>0</u></u>	<u><u>42,323</u></u>	(100.00%)	<u><u>141,051</u></u>	<u><u>446,949</u></u>	(68.44%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
August 2020**

		ALL CUSTOMERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	630,109	10,320,160	12,882,481	TONNAGE	162,048	2,273,551	2,161,908	
RENTS		432,228	4,523,970	4,293,142	TEUS	21,108	251,143	259,647	
TOTAL	\$	1,062,337	14,844,130	17,175,623	RAILCARS	894	13,283	17,366	
					PASSENGERS	0	141,051	446,949	

		TROPICAL SHIPPING							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	342,333	4,439,038	4,647,629	TONNAGE	103,741	1,189,453	1,218,756	
RENTS		168,784	1,703,941	1,435,591	TEUS	20,688	245,824	254,199	
TOTAL	\$	511,117	6,142,979	6,083,220	RAILCARS	880	13,164	17,176	

		MULTI-DAY CRUISE (including parking)							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE-NET	\$	22,871	1,742,502	4,452,507	TONNAGE	0	0	0	
RENTS		12,838	138,288	135,214	CARS	0	14,602	53,126	
TOTAL	\$	35,709	1,880,790	4,587,721	PASSENGERS	0	141,051	446,949	

		FLORIDA SUGAR AND MOLASSES							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	70,525	1,260,267	835,676	TONNAGE	43,800	762,231	538,499	
RENTS		19,387	213,260	211,784	TEUS	0	0	0	
TOTAL	\$	89,912	1,473,527	1,047,460	RAILCARS	0	0	0	

		TEETERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	14,039	234,358	380,673	TONNAGE	818	20,581	32,754	
RENTS		40,224	284,871	296,894	TEUS	21	1,280	1,318	
TOTAL	\$	54,263	519,229	677,567	VEHICLES	189	4,755	7,248	

		SOUTH FLORIDA MATERIALS/VALERO							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	9,252	270,865	279,332	TONNAGE	8,255	188,430	185,746	
RENTS		3,148	34,651	34,013	TEUS	0	0	0	
TOTAL	\$	12,400	305,516	313,345	RAILCARS	0	26	163	

		GULFSTREAM							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	23,842	523,186	332,311	TONNAGE	3,443	54,782	60,932	
RENTS		23,575	230,763	208,766	TEUS	373	3,295	4,043	
TOTAL	\$	47,417	753,949	541,077	RAILCARS	0	0	12	

		T PARKER HOST							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	-	965	290,912	TONNAGE	0	0	12,845	
RENTS		-	2,225	4,752	TEUS	0	0	12	
TOTAL	\$	-	3,190	295,664	RAILCARS	0	0	0	

		STONEROCK							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	28,386	343,391	463,349	TONNAGE	0	34,454	46,419	
RENTS		17,948	199,767	197,423	TEUS	0	0	0	
TOTAL	\$	46,334	543,158	660,772	RAILCARS	0	0	0	

		Berth One Palm Beach, LLC							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	34,341	271,175	249,373	TONNAGE	0	0	0	
RENTS		6,176	51,100	40,478	TEUS	0	0	0	
TOTAL	\$	40,517	322,275	289,851	RAILCARS	0	0	0	

		PORT CONTRACTORS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	50,834	496,846	133,104	TONNAGE	1,975	20,366	4,399	
RENTS		7,710	83,663	81,165	TEUS	26	244	75	
TOTAL	\$	58,544	580,509	214,269	RAILCARS	0	6	0	

		MINIMUM GUARANTEES		PRIOR
		CURRENT YEAR		YEAR
CEMEX(USA)		150,000 st	\$ 160,500	\$ 156,000
So. FL Materials		800,000 bbl	17,665	n/a
TOTAL			\$ 178,165	\$ 156,000

		ADDITIONAL RENTS		
		CURRENT YEAR		PRIOR
		MONTH	YTD	YTD
GSA	\$	40,769	448,455	447,535
MERCHANTS		35,673	392,402	386,603
ALL OTHER		55,996	740,584	812,924
TOTAL	\$	132,438	1,581,441	1,647,062