

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JULY 2020**

	July 2020 Actual	July 2019 Actual	Variance	Year To Date Oct '19 - July '20	Year To Date Oct '18 - July '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	106,205	99,557	6.68%	1,045,999	1,072,460	(2.47%)
Break-bulk	6,209	11,299	(45.05%)	59,665	79,977	(25.40%)
Trans-Shipment	5,272	5,408	(2.51%)	57,924	55,244	4.85%
Sub-Total General Cargo	<u>117,686</u>	<u>116,264</u>	1.22%	<u>1,163,588</u>	<u>1,207,681</u>	(3.65%)
Bulk and Dry Cargo						
Asphalt	12,942	14,902	(13.15%)	104,699	98,528	6.26%
Diesel Fuel	0	5,335	(100.00%)	75,477	81,397	(7.27%)
Utility Fuel Oil	0	0	0.00%	0	52,934	(100.00%)
Miscellaneous	0	910	(100.00%)	14,854	11,665	27.34%
Recyclable Steel	10,040	0	100.00%	34,454	46,420	(25.78%)
Molasses	0	0	0.00%	129,598	73,835	75.52%
Sugar	57,800	43,800	31.96%	588,832	420,865	39.91%
Sub-Total Bulk and Dry Cargo	<u>80,782</u>	<u>64,947</u>	24.38%	<u>947,914</u>	<u>785,644</u>	20.65%
TOTAL ALL CARGO	<u>198,468</u>	<u>181,211</u>	9.52%	<u>2,111,502</u>	<u>1,993,325</u>	5.93%
Containers - 20-Foot (TEU)						
Inbound	10,040	11,780	(14.77%)	109,704	114,345	(4.06%)
Outbound	11,470	10,752	6.68%	115,013	117,644	(2.24%)
Trans-shipment	528	514	2.72%	5,318	4,979	6.81%
TOTAL TEUs	<u>22,038</u>	<u>23,046</u>	(4.37%)	<u>230,035</u>	<u>236,968</u>	(2.93%)
Rail Cars In	529	784	(32.53%)	6,201	7,907	(21.58%)
Rail Cars Out	536	787	(31.89%)	6,188	7,894	(21.61%)
Vessels (cargo)	97	100	(3.00%)	1,065	1,077	(1.11%)
Vessels (multi-day cruise)	0	31	(100.00%)	148	257	(42.41%)
Passengers						
Multi-Day Cruise	0	63,608	(100.00%)	141,051	404,626	(65.14%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u>0</u>	<u>63,608</u>	(100.00%)	<u>141,051</u>	<u>404,626</u>	(65.14%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
July 2020**

		ALL CUSTOMERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	827,297	9,690,052	11,745,566	TONNAGE	198,468	2,111,502	1,993,325	
RENTS		419,699	4,091,743	3,897,701	TEUS	22,038	230,035	236,968	
TOTAL	\$	1,246,996	13,781,795	15,643,267	RAILCARS	1,065	12,389	15,801	
					PASSENGERS	0	141,051	404,626	

		TROPICAL SHIPPING							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	447,379	4,096,705	4,242,118	TONNAGE	109,780	1,085,711	1,108,288	
RENTS		168,784	1,535,157	1,301,107	TEUS	21,520	225,136	232,044	
TOTAL	\$	616,163	5,631,862	5,543,225	RAILCARS	1,064	12,284	15,624	

		MULTI-DAY CRUISE (including parking)							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE-NET	\$	24,160	1,719,631	3,927,361	TONNAGE	0	0	0	
RENTS		12,838	125,450	122,863	CARS	0	14,602	49,111	
TOTAL	\$	36,998	1,845,081	4,050,224	PASSENGERS	0	141,051	404,626	

		FLORIDA SUGAR AND MOLASSES							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	86,516	1,189,743	772,291	TONNAGE	57,800	718,431	494,699	
RENTS		19,387	193,873	192,397	TEUS	0	0	0	
TOTAL	\$	105,903	1,383,616	964,688	RAILCARS	0	0	0	

		TEETERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	31,836	220,319	351,249	TONNAGE	2,438	19,763	30,311	
RENTS		27,808	244,647	269,315	TEUS	169	1,259	1,158	
TOTAL	\$	59,644	464,966	620,564	VEHICLES	620	4,566	6,567	

		SOUTH FLORIDA MATERIALS/VALERO							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	23,024	261,612	269,146	TONNAGE	12,942	180,174	179,927	
RENTS		3,148	31,503	30,928	TEUS	0	0	0	
TOTAL	\$	26,172	293,115	300,074	RAILCARS	0	26	158	

		GULFSTREAM							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	34,586	499,344	303,526	TONNAGE	3,086	51,339	56,113	
RENTS		23,575	207,188	189,987	TEUS	319	2,922	3,689	
TOTAL	\$	58,161	706,532	493,513	RAILCARS	0	0	9	

		T PARKER HOST							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	-	965	284,379	TONNAGE	0	0	12,514	
RENTS		-	2,225	4,319	TEUS	0	0	12	
TOTAL	\$	-	3,190	288,698	RAILCARS	0	0	0	

		STONEROCK							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	55,932	315,005	434,963	TONNAGE	10,040	34,454	46,419	
RENTS		17,948	181,820	179,475	TEUS	0	0	0	
TOTAL	\$	73,880	496,825	614,438	RAILCARS	0	0	0	

		Berth One Palm Beach, LLC							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	34,461	236,835	245,573	TONNAGE	0	0	0	
RENTS		6,064	44,924	38,630	TEUS	0	0	0	
TOTAL	\$	40,525	281,759	284,203	RAILCARS	0	0	0	

		PORT CONTRACTORS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	54,919	446,013	113,336	TONNAGE	2,330	18,391	3,519	
RENTS		7,710	75,953	73,741	TEUS	30	218	65	
TOTAL	\$	62,629	521,966	187,077	RAILCARS	0	6	0	

		MINIMUM GUARANTEES		PRIOR
		CURRENT YEAR		YEAR
CEMEX(USA)	150,000 st	\$	160,500	\$ 156,000
So. FL Materials	800,000 bbl		17,665	n/a
TOTAL		\$	178,165	\$ 156,000

		ADDITIONAL RENTS		
		CURRENT YEAR		PRIOR
		MONTH	YTD	YTD
GSA	\$	40,769	407,686	406,850
MERCHANTS		35,673	356,729	351,457
ALL OTHER		55,995	684,588	736,632
TOTAL	\$	132,437	1,449,003	1,494,939