

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
JUNE 2020**

	<b>June 2020 Actual</b>	<b>June 2019 Actual</b>	<b>Variance</b>	<b>Year To Date Oct '19 - June '20</b>	<b>Year To Date Oct '18 - June '19</b>	<b>Variance</b>
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	89,993	100,343	(10.31%)	939,794	972,903	(3.40%)
Break-bulk	7,888	4,580	72.23%	53,456	68,678	(22.16%)
Trans-shipment	4,824	4,941	(2.37%)	52,652	49,836	5.65%
<b>Sub-Total General Cargo</b>	<u>102,705</u>	<u>109,864</u>	(6.52%)	<u>1,045,902</u>	<u>1,091,417</u>	(4.17%)
<b>Bulk and Dry Cargo</b>						
Asphalt	3,603	7,350	(50.98%)	91,757	83,626	9.72%
Diesel Fuel	0	7,137	(100.00%)	75,477	76,062	(0.77%)
Utility Fuel Oil	0	0	0.00%	0	52,934	(100.00%)
Miscellaneous	0	2,205	(100.00%)	14,854	10,755	38.11%
Recyclable Steel	0	20,183	(100.00%)	24,414	46,420	(47.41%)
Molasses	0	0	0.00%	129,598	73,835	75.52%
Sugar	43,400	43,600	(0.46%)	531,032	377,065	40.83%
<b>Sub-Total Bulk and Dry Cargo</b>	<u>47,003</u>	<u>80,475</u>	(41.59%)	<u>867,132</u>	<u>720,697</u>	20.32%
<b>TOTAL ALL CARGO</b>	<u>149,708</u>	<u>190,339</u>	(21.35%)	<u>1,913,034</u>	<u>1,812,114</u>	5.57%
<b>Containers - 20-Foot (TEU)</b>						
Inbound	9,033	9,622	(6.12%)	99,664	102,565	(2.83%)
Outbound	9,456	11,187	(15.47%)	103,543	106,892	(3.13%)
Trans-shipment	433	454	(4.63%)	4,790	4,465	7.28%
<b>TOTAL TEUs</b>	<u>18,922</u>	<u>21,263</u>	(11.01%)	<u>207,997</u>	<u>213,922</u>	(2.77%)
Rail Cars In	457	831	(45.01%)	5,672	7,123	(20.37%)
Rail Cars Out	455	835	(45.51%)	5,652	7,107	(20.47%)
Vessels (cargo)	107	91	17.58%	968	977	(0.92%)
Vessels (multi-day cruise)	0	30	(100.00%)	148	226	(34.51%)
<b>Passengers</b>						
Multi-Day Cruise	0	52,998	(100.00%)	141,051	341,018	(58.64%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
<b>TOTAL PASSENGERS</b>	<u>0</u>	<u>52,998</u>	(100.00%)	<u>141,051</u>	<u>341,018</u>	(58.64%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT  
CUMULATIVE ALL CARGO TONNAGE  
FY 2020**

	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>Jan-20</b>	<b>Feb-20</b>	<b>Mar-20</b>	<b>Apr-20</b>	<b>May-20</b>	<b>Jun-20</b>	<b>Jul-20</b>	<b>Aug-20</b>	<b>Sep-20</b>	<b>Fiscal Year Oct 19 - Sep 20</b>
<b>CARGO TONNAGE (in short tons)</b>													
<b>General Cargo</b>													
Container	113,158	124,497	106,177	117,657	106,476	111,330	89,939	80,567	89,993				939,794
Break-bulk	5,620	6,039	7,742	4,946	5,531	7,188	4,422	4,080	7,888				53,456
Trans-Shipment	6,919	7,533	5,825	6,022	5,167	5,268	6,098	4,996	4,824				52,652
<b>Sub-Total General Cargo</b>	<b>125,697</b>	<b>138,069</b>	<b>119,744</b>	<b>128,625</b>	<b>117,174</b>	<b>123,786</b>	<b>100,459</b>	<b>89,643</b>	<b>102,705</b>	-	-	-	<b>1,045,902</b>
<b>Bulk and Dry Cargo</b>													
Asphalt	12,388	9,920	10,987	8,427	7,493	15,445	11,801	11,693	3,603				91,757
Diesel Fuel	10,336	8,947	-	11,100	17,933	10,305	16,856	-	-				75,477
Utility Fuel Oil	-	-	-	-	-	-	-	-	-				-
Miscellaneous	5,457	276	7,627	571	739	185	-	-	-				14,854
Recyclable Steel	-	-	24,414	-	-	-	-	-	-				24,414
Molasses	19,757	-	20,503	25,363	29,120	23,821	11,034	-	-				129,598
Sugar	43,800	72,816	58,416	58,500	58,500	58,200	78,900	58,500	43,400				531,032
<b>Sub-Total Bulk and Dry Cargo</b>	<b>91,738</b>	<b>91,959</b>	<b>121,947</b>	<b>103,961</b>	<b>113,785</b>	<b>107,956</b>	<b>118,591</b>	<b>70,193</b>	<b>47,003</b>	-	-	-	<b>867,132</b>
<b>TOTAL ALL CARGO</b>	<b>217,435</b>	<b>230,028</b>	<b>241,691</b>	<b>232,586</b>	<b>230,959</b>	<b>231,742</b>	<b>219,050</b>	<b>159,836</b>	<b>149,708</b>	-	-	-	<b>1,913,034</b>
<b>Containers - 20-Foot (TEU)</b>													
Inbound	13,407	10,969	12,316	12,170	11,631	11,251	9,698	9,189	9,033				99,664
Outbound	12,670	14,075	12,074	13,097	11,790	12,318	9,554	8,509	9,456				103,543
Trans-Shipment	647	745	580	587	472	466	472	388	433				4,790
<b>TOTAL TEUs</b>	<b>26,724</b>	<b>25,789</b>	<b>24,970</b>	<b>25,854</b>	<b>23,893</b>	<b>24,035</b>	<b>19,724</b>	<b>18,086</b>	<b>18,922</b>	-	-	-	<b>207,997</b>
Rail Cars (total)	1,605	1,344	1,586	1,194	1,309	1,444	1,138	792	912				11,324
Vessels (cargo)	120	115	113	108	104	122	93	86	107				968
Vessels (Multi-Day)	25	30	31	28	27	7	-	-	-				148
<b>Passengers</b>													
Multi-Day	15,722	21,945	34,827	28,126	30,030	10,401	-	-	-				141,051
Other (includes in transit)	-	-	-	-	-	-	-	-	-				-
<b>TOTAL PASSENGERS</b>	<b>15,722</b>	<b>21,945</b>	<b>34,827</b>	<b>28,126</b>	<b>30,030</b>	<b>10,401</b>	<b>-</b>	<b>-</b>	<b>-</b>	-	-	-	<b>141,051</b>

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
June 2020**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 704,193	\$ 8,987,797	\$ 10,350,137	TONNAGE	149,708	1,913,034	1,812,114	
RENTS	415,595	3,547,043	3,487,055	TEUS	18,922	207,997	213,922	
TOTAL	\$ 1,119,788	\$ 12,534,840	\$ 13,837,192	RAILCARS	912	11,324	14,230	
				PASSENGERS	0	141,051	341,018	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 350,665	\$ 3,649,326	\$ 3,829,928	TONNAGE	93,242	975,932	1,005,380	
RENTS	166,855	1,366,374	1,166,624	TEUS	18,426	203,616	209,610	
TOTAL	\$ 517,520	\$ 5,015,700	\$ 4,996,552	RAILCARS	900	11,220	14,065	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 29,821	\$ 1,695,471	\$ 3,236,141	TONNAGE	0	0	0	
RENTS	12,838	112,613	110,512	CARS	0	14,602	42,383	
TOTAL	\$ 42,659	\$ 1,808,084	\$ 3,346,654	PASSENGERS	0	141,051	341,018	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 66,421	\$ 1,103,227	\$ 710,278	TONNAGE	43,400	660,631	450,899	
RENTS	19,387	174,486	173,009	TEUS	0	0	0	
TOTAL	\$ 85,808	\$ 1,277,713	\$ 883,287	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 22,804	\$ 188,482	\$ 316,983	TONNAGE	2,481	17,325	27,889	
RENTS	25,700	216,839	226,531	TEUS	116	1,090	1,015	
TOTAL	\$ 48,504	\$ 405,321	\$ 543,514	VEHICLES	614	3,946	5,838	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 4,017	\$ 238,589	\$ 241,282	TONNAGE	3,603	167,233	159,689	
RENTS	3,148	28,355	27,843	TEUS	0	0	0	
TOTAL	\$ 7,165	\$ 266,944	\$ 269,125	RAILCARS	0	26	147	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 39,434	\$ 464,758	\$ 282,544	TONNAGE	3,140	48,252	51,882	
RENTS	23,575	183,614	171,208	TEUS	357	2,603	3,237	
TOTAL	\$ 63,009	\$ 648,372	\$ 453,752	RAILCARS	0	0	8	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 965	\$ 260,541	TONNAGE	0	0	11,369	
RENTS	-	2,225	3,887	TEUS	0	0	11	
TOTAL	\$ -	\$ 3,190	\$ 264,428	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 259,073	\$ 406,577	TONNAGE	0	24,414	46,419	
RENTS	17,948	163,873	161,528	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 422,946	\$ 568,105	RAILCARS	0	0	0	

	Berth One Palm Beach, LLC				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 32,968	\$ 202,374	\$ 241,773	TONNAGE	0	0	0	
RENTS	5,997	38,859	36,782	TEUS	0	0	0	
TOTAL	\$ 38,965	\$ 241,233	\$ 278,556	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 100,044	\$ 391,094	\$ 102,962	TONNAGE	3,762	16,061	3,149	
RENTS	7,710	68,243	66,318	TEUS	23	188	49	
TOTAL	\$ 107,754	\$ 459,337	\$ 169,279	RAILCARS	6	6	0	

		MINIMUM GUARANTEES		PRIOR	
		CURRENT YEAR			YEAR
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000		
So. FL Materials	800,000 bbl	17,665	n/a		
TOTAL		\$ 178,165	\$ 156,000		

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,769	\$ 366,917	\$ 366,165
MERCHANTS	35,673	321,056	316,311
ALL OTHER	55,995	503,589	660,337
TOTAL	\$ 132,437	\$ 1,191,562	\$ 1,342,813