

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT**

MAY 2020

	May 2020 Actual	May 2019 Actual	Variance	Year To Date Oct '19 - May '20	Year To Date Oct '18 - May '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	80,567	112,679	(28.50%)	849,801	872,560	(2.61%)
Break-bulk	4,080	5,735	(28.86%)	45,568	64,098	(28.91%)
Trans-Shipment	4,996	6,883	(27.42%)	47,828	44,895	6.53%
Sub-Total General Cargo	<u>89,643</u>	<u>125,297</u>	<u>(28.46%)</u>	<u>943,197</u>	<u>981,553</u>	<u>(3.91%)</u>
Bulk and Dry Cargo						
Asphalt	11,693	8,988	30.10%	88,154	76,276	15.57%
Diesel Fuel	0	8,827	(100.00%)	75,477	68,925	9.51%
Utility Fuel Oil	0	0	0.00%	0	52,934	(100.00%)
Miscellaneous	0	0	0.00%	14,854	8,550	73.73%
Recyclable Steel	0	0	0.00%	24,414	26,237	(6.95%)
Molasses	0	0	0.00%	129,598	73,835	75.52%
Sugar	58,500	58,800	(0.51%)	487,632	333,465	46.23%
Sub-Total Bulk and Dry Cargo	<u>70,193</u>	<u>76,615</u>	<u>(8.38%)</u>	<u>820,129</u>	<u>640,222</u>	<u>28.10%</u>
TOTAL ALL CARGO	<u>159,836</u>	<u>201,912</u>	<u>(20.84%)</u>	<u>1,763,326</u>	<u>1,621,775</u>	<u>8.73%</u>
Containers - 20-Foot (TEU)						
Inbound	9,189	12,059	(23.80%)	90,631	92,943	(2.49%)
Outbound	8,509	12,382	(31.28%)	94,087	95,705	(1.69%)
Trans-shipment	388	606	(35.97%)	4,357	4,011	8.63%
TOTAL TEUs	<u>18,086</u>	<u>25,047</u>	<u>(27.79%)</u>	<u>189,075</u>	<u>192,659</u>	<u>(1.86%)</u>
Rail Cars In	397	796	(50.13%)	5,215	6,292	(17.12%)
Rail Cars Out	395	793	(50.19%)	5,197	6,272	(17.14%)
Vessels (cargo)	86	105	(18.10%)	861	886	(2.82%)
Vessels (multi-day cruise)	0	27	(100.00%)	148	196	(24.49%)
Passengers						
Multi-Day Cruise	0	41,107	(100.00%)	141,051	288,020	(51.03%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	<u>0</u>	<u>41,107</u>	<u>(100.00%)</u>	<u>141,051</u>	<u>288,020</u>	<u>(51.03%)</u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
May 2020**

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	ALL CUSTOMERS						
REVENUE	\$ 450,915	\$ 8,283,603	\$ 9,169,940	TONNAGE	159,836	1,763,326	1,621,775
RENTS	416,609	3,131,448	3,096,080	TEUS	18,086	189,075	192,659
TOTAL	\$ 867,524	\$ 11,415,051	\$ 12,266,020	RAILCARS	792	10,412	12,564
				PASSENGERS	0	141,051	288,020

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	TROPICAL SHIPPING						
REVENUE	\$ 324,938	\$ 3,298,661	\$ 3,464,094	TONNAGE	84,209	882,689	901,889
RENTS	159,355	1,199,518	1,032,140	TEUS	17,200	185,190	188,810
TOTAL	\$ 484,293	\$ 4,498,179	\$ 4,496,234	RAILCARS	792	10,320	12,415

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	MULTI-DAY CRUISE (including parking)						
REVENUE-NET	\$ 27,641	\$ 1,665,649	\$ 2,676,220	TONNAGE	0	0	0
RENTS	12,838	99,775	97,845	CARS	0	14,602	36,117
TOTAL	\$ 40,479	\$ 1,765,424	\$ 2,774,065	PASSENGERS	0	141,051	288,020

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	FLORIDA SUGAR AND MOLASSES						
REVENUE	\$ 90,665	\$ 1,036,806	\$ 646,363	TONNAGE	58,500	617,231	407,299
RENTS	19,387	155,098	153,622	TEUS	0	0	0
TOTAL	\$ 110,052	\$ 1,191,904	\$ 799,985	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	TEETERS						
REVENUE	\$ 15,494	\$ 165,678	\$ 297,989	TONNAGE	1,566	14,844	26,086
RENTS	22,021	191,139	203,736	TEUS	84	974	944
TOTAL	\$ 37,515	\$ 356,817	\$ 501,725	VEHICLES	432	3,332	5,356

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	SOUTH FLORIDA MATERIALS/VALERO						
REVENUE	\$ 13,142	\$ 234,572	\$ 213,318	TONNAGE	11,693	163,630	145,202
RENTS	3,148	25,206	24,759	TEUS	0	0	0
TOTAL	\$ 16,290	\$ 259,778	\$ 238,077	RAILCARS	0	26	135

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	GULFSTREAM						
REVENUE	\$ 20,774	\$ 425,324	\$ 253,273	TONNAGE	1,906	45,113	45,533
RENTS	23,575	160,039	152,429	TEUS	278	2,246	2,862
TOTAL	\$ 44,349	\$ 585,363	\$ 405,702	RAILCARS	0	0	4

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	T PARKER HOST						
REVENUE	\$ -	\$ 965	\$ 259,866	TONNAGE	0	0	11,369
RENTS	-	2,225	3,455	TEUS	0	0	11
TOTAL	\$ -	\$ 3,190	\$ 263,321	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	STONEROCK						
REVENUE	\$ 28,386	\$ 355,687	\$ 328,433	TONNAGE	0	24,414	26,237
RENTS	17,948	20,925	143,580	TEUS	0	0	0
TOTAL	\$ 46,334	\$ 376,612	\$ 472,013	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	Berth One Palm Beach, LLC						
REVENUE	\$ 32,904	\$ 169,406	\$ 237,973	TONNAGE	0	0	0
RENTS	5,997	32,862	34,934	TEUS	0	0	0
TOTAL	\$ 38,901	\$ 202,268	\$ 272,908	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	PORT CONTRACTORS						
REVENUE	\$ 67,346	\$ 291,050	\$ 96,141	TONNAGE	1,852	12,300	2,817
RENTS	7,710	60,534	58,894	TEUS	24	165	32
TOTAL	\$ 75,056	\$ 351,584	\$ 155,035	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR
	MINIMUM GUARANTEES		YEAR
	MONTH	YTD	YTD
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000
So. FL Materials	800,000 bbl	17,665	n/a
TOTAL		\$ 178,165	\$ 156,000

	CURRENT YEAR		PRIOR
	ADDITIONAL RENTS		YEAR
	MONTH	YTD	YTD
GSA	\$ 40,769	\$ 326,148	\$ 325,480
MERCHANTS	35,673	285,383	281,166
ALL OTHER	68,188	572,596	584,040
TOTAL	\$ 144,630	\$ 1,184,127	\$ 1,190,686