

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
APRIL 2020**

	April 2020 Actual	April 2019 Actual	Variance	Year To Date Oct '19 - Apr '20	Year To Date Oct '18 - Apr '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	89,939	101,838	(11.68%)	769,234	759,881	1.23%
Break-bulk	4,422	7,171	(38.33%)	41,488	58,363	(28.91%)
Trans-Shipments	6,098	8,200	(25.63%)	42,832	38,012	12.68%
Sub-Total General Cargo	100,459	117,209	(14.29%)	853,554	856,256	(0.32%)
Bulk and Dry Cargo						
Asphalt	11,801	11,821	(0.17%)	76,461	67,288	13.63%
Diesel Fuel	16,856	18,022	(6.47%)	75,477	60,098	25.59%
Utility Fuel Oil	0	26,651	(100.00%)	0	52,934	(100.00%)
Miscellaneous	0	0	0.00%	14,855	8,550	73.74%
Recyclable Steel	0	0	0.00%	24,414	26,237	(6.95%)
Molasses	11,034	0	100.00%	129,598	73,835	75.52%
Sugar	78,900	29,400	168.37%	429,132	274,665	56.24%
Sub-Total Bulk and Dry Cargo	118,591	85,894	38.07%	749,937	563,607	33.06%
TOTAL ALL CARGO	219,050	203,103	7.85%	1,603,491	1,419,863	12.93%
Containers - 20-Foot (TEU)						
Inbound	9,698	11,131	(12.87%)	81,442	80,884	0.69%
Outbound	9,554	11,000	(13.15%)	85,578	83,323	2.71%
Trans-shipment	472	507	(6.90%)	3,969	3,405	16.56%
TOTAL TEUs	19,724	22,638	(12.87%)	170,989	167,612	2.01%
Rail Cars In	573	783	(26.82%)	4,818	5,496	(12.34%)
Rail Cars Out	565	778	(27.38%)	4,802	5,479	(12.36%)
Vessels (cargo)	93	116	(19.83%)	775	781	(0.77%)
Vessels (multi-day cruise)	0	30	(100.00%)	148	169	(12.43%)
Passengers						
Multi-Day Cruise	0	45,588	(100.00%)	141,051	246,913	(42.87%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	0	45,588	(100.00%)	141,051	246,913	(42.87%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
APRIL 2020**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 911,059	\$ 7,832,689	\$ 8,011,207	TONNAGE	219,050	1,603,491	1,419,863	
RENTS	418,160	2,714,840	2,697,050	TEUS	19,724	170,989	167,612	
TOTAL	\$ 1,329,219	\$ 10,547,529	\$ 10,708,257	RAILCARS	1,138	9,620	10,975	
				PASSENGERS	0	141,051	246,913	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 361,723	\$ 2,973,722	\$ 3,065,269	TONNAGE	94,704	798,480	784,084	
RENTS	159,355	1,040,163	897,657	TEUS	19,297	167,990	164,287	
TOTAL	\$ 521,078	\$ 4,013,885	\$ 3,962,926	RAILCARS	1,133	9,528	10,855	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 183,151	\$ 1,857,318	\$ 2,172,690	TONNAGE	0	0	0	
RENTS	12,511	86,938	85,811	CARS	0	14,602	30,894	
TOTAL	\$ 195,662	\$ 1,944,256	\$ 2,258,501	PASSENGERS	0	141,051	246,913	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 130,861	\$ 956,187	\$ 562,886	TONNAGE	89,935	558,731	348,499	
RENTS	19,387	135,711	134,235	TEUS	0	0	0	
TOTAL	\$ 150,248	\$ 1,091,898	\$ 697,121	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 33,189	\$ 150,184	\$ 277,731	TONNAGE	2,459	13,278	24,428	
RENTS	24,297	169,118	172,301	TEUS	126	890	869	
TOTAL	\$ 57,486	\$ 319,302	\$ 450,032	VEHICLES	658	2,900	4,822	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 41,954	\$ 221,430	\$ 187,786	TONNAGE	28,656	151,937	127,388	
RENTS	3,148	22,058	21,674	TEUS	0	0	0	
TOTAL	\$ 45,102	\$ 243,488	\$ 209,460	RAILCARS	0	26	106	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 39,856	\$ 404,550	\$ 230,356	TONNAGE	2,955	43,207	42,100	
RENTS	19,495	136,464	133,650	TEUS	298	1,968	2,423	
TOTAL	\$ 59,351	\$ 541,014	\$ 364,006	RAILCARS	0	0	4	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 965	\$ 223,183	TONNAGE	0	0	9,796	
RENTS	-	2,225	3,022	TEUS	0	0	11	
TOTAL	\$ -	\$ 3,190	\$ 226,205	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 327,301	\$ 328,433	TONNAGE	0	24,414	26,237	
RENTS	17,948	2,978	143,581	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 330,279	\$ 472,014	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 33,371	\$ 136,502	\$ 231,981	TONNAGE	0	0	0	
RENTS	5,997	26,866	33,086	TEUS	0	0	0	
TOTAL	\$ 39,368	\$ 163,368	\$ 265,067	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 14,744	\$ 223,703	\$ 91,240	TONNAGE	242	10,448	2,358	
RENTS	7,710	52,824	51,470	TEUS	3	141	22	
TOTAL	\$ 22,454	\$ 276,527	\$ 142,710	RAILCARS	0	0	0	

	MINIMUM GUARANTEES				PRIOR
	CURRENT YEAR		PRIOR		
	MONTH	YTD			
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000		
So. FL Materials	800,000 bbl	17,665	n/a		
TOTAL		\$ 178,165	\$ 156,000		

	ADDITIONAL RENTS				PRIOR
	CURRENT YEAR		PRIOR		
	MONTH	YTD			
GSA	\$ 40,769	\$ 285,380	\$ 284,795		
MERCHANTS	35,673	249,710	246,020		
ALL OTHER	71,870	504,405	360,643		
TOTAL	\$ 148,312	\$ 1,039,495	\$ 739,797		