

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
MARCH 2020**

	March 2020 Actual	March 2019 Actual	Variance	Year To Date Oct '19 - Mar '20	Year To Date Oct '18 - Mar '19	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	111,330	132,007	(15.66%)	679,295	658,043	3.23%
Break-bulk	7,188	15,349	(53.17%)	37,066	51,192	(27.59%)
Trans-shipment	5,268	6,430	(18.07%)	36,734	29,812	23.22%
<b>Sub-Total General Cargo</b>	<u>123,786</u>	<u>153,786</u>	<u>(19.51%)</u>	<u>753,095</u>	<u>739,047</u>	<u>1.90%</u>
<b>Bulk and Dry Cargo</b>						
Asphalt	15,445	19,820	(22.07%)	64,660	55,467	16.57%
Diesel Fuel	10,305	0	100.00%	58,621	42,076	39.32%
Utility Fuel Oil	0	26,283	(100.00%)	0	26,283	(100.00%)
Miscellaneous	185	0	100.00%	14,855	8,550	73.74%
Recyclable Steel	0	10,033	(100.00%)	24,414	26,237	(6.95%)
Molasses	23,821	31,495	(24.37%)	118,564	73,835	60.58%
Sugar	58,200	43,800	32.88%	350,232	245,265	42.80%
<b>Sub-Total Bulk and Dry Cargo</b>	<u>107,956</u>	<u>131,431</u>	<u>(17.86%)</u>	<u>631,346</u>	<u>477,713</u>	<u>32.16%</u>
<b>TOTAL ALL CARGO</b>	<u><u>231,742</u></u>	<u><u>285,217</u></u>	<u><u>(18.75%)</u></u>	<u><u>1,384,441</u></u>	<u><u>1,216,760</u></u>	<u><u>13.78%</u></u>
<b>Containers - 20-Foot (TEU)</b>						
Inbound	11,251	10,380	8.39%	71,744	69,753	2.85%
Outbound	12,318	13,206	(6.72%)	76,024	72,323	5.12%
Trans-shipment	466	538	(13.38%)	3,497	2,898	20.67%
<b>TOTAL TEUs</b>	<u>24,035</u>	<u>24,124</u>	<u>(0.37%)</u>	<u>151,265</u>	<u>144,974</u>	<u>4.34%</u>
Rail Cars In	723	747	(3.21%)	4,245	4,713	(9.93%)
Rail Cars Out	721	747	(3.48%)	4,237	4,701	(9.87%)
Vessels (cargo)	122	125	(2.40%)	682	665	2.56%
Vessels (multi-day cruise)	7	31	(77.42%)	148	139	6.47%
<b>Passengers</b>						
Multi-Day Cruise	10,401	55,018	(81.10%)	141,051	201,325	(29.94%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
<b>TOTAL PASSENGERS</b>	<u>10,401</u>	<u>55,018</u>	<u>(81.10%)</u>	<u>141,051</u>	<u>201,325</u>	<u>(29.94%)</u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

5/6/2020



**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
MARCH 2020**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,036,391			\$ 6,921,629	\$ 7,038,505	
RENTS	417,890	2,296,680	2,298,712	TEUS	24,035	151,265	144,974
TOTAL	<u>\$ 1,454,281</u>	<u>\$ 9,218,309</u>	<u>\$ 9,337,217</u>	RAILCARS	1,444	8,482	9,414
				PASSENGERS	10,401	141,051	201,325

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 420,320			\$ 2,611,999	\$ 2,663,545	
RENTS	159,119	880,808	769,224	TEUS	23,483	148,693	142,241
TOTAL	<u>\$ 579,439</u>	<u>\$ 3,492,807</u>	<u>\$ 3,432,769</u>	RAILCARS	1,433	8,395	9,374

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 195,589			\$ 1,674,167	\$ 1,980,542	
RENTS	12,511	74,426	73,777	CARS	988	14,602	25,472
TOTAL	<u>\$ 208,100</u>	<u>\$ 1,748,593</u>	<u>\$ 2,054,319</u>	PASSENGERS	10,401	141,051	201,325

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 132,020			\$ 825,326	\$ 519,822	
RENTS	19,387	116,324	114,847	TEUS	0	0	0
TOTAL	<u>\$ 151,407</u>	<u>\$ 941,650</u>	<u>\$ 634,669</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 18,301			\$ 116,996	\$ 251,258	
RENTS	24,497	144,821	137,087	TEUS	131	764	723
TOTAL	<u>\$ 42,798</u>	<u>\$ 261,817</u>	<u>\$ 388,345</u>	VEHICLES	396	2,242	4,045

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 34,548			\$ 179,475	\$ 138,036	
RENTS	3,148	18,910	18,590	TEUS	0	0	0
TOTAL	<u>\$ 37,696</u>	<u>\$ 198,385</u>	<u>\$ 156,626</u>	RAILCARS	6	26	28

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 82,156			\$ 364,694	\$ 202,621	
RENTS	19,495	116,969	114,871	TEUS	407	1,670	1,982
TOTAL	<u>\$ 101,651</u>	<u>\$ 481,663</u>	<u>\$ 317,492</u>	RAILCARS	0	0	4

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ -			\$ 965	\$ 186,254	
RENTS	-	2,225	2,590	TEUS	0	0	11
TOTAL	<u>\$ -</u>	<u>\$ 3,190</u>	<u>\$ 188,844</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 298,915	\$ 271,662	
RENTS	17,948	(14,970)	107,685	TEUS	0	0	0
TOTAL	<u>\$ 46,334</u>	<u>\$ 283,945</u>	<u>\$ 379,347</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	Berth One International	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 32,775			\$ 103,131	\$ 198,461	
RENTS	5,997	20,869	27,090	TEUS	0	0	0
TOTAL	<u>\$ 38,772</u>	<u>\$ 124,000</u>	<u>\$ 225,551</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 52,814			\$ 208,959	\$ 75,432	
RENTS	7,908	45,114	44,047	TEUS	14	138	17
TOTAL	<u>\$ 60,722</u>	<u>\$ 254,073</u>	<u>\$ 119,479</u>	RAILCARS	0	0	0

	MINIMUM GUARANTEES		PRIOR YEAR
	CURRENT YEAR		
	CEMEX(USA)	150,000 st	
So. FL Materials	800,000 bbl	17,665	n/a
TOTAL		<u>\$ 178,165</u>	<u>\$ 156,000</u>

	ADDITIONAL RENTS		PRIOR YTD
	CURRENT YEAR		
	MONTH	YTD	
GSA	\$ 40,769	\$ 244,612	\$ 244,110
MERCHANTS	35,673	214,037	210,874
ALL OTHER	71,438	432,535	360,643
TOTAL	<u>\$ 147,880</u>	<u>\$ 891,184</u>	<u>\$ 739,797</u>