

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
FEBRUARY 2020**

	February 2020 Actual	February 2019 Actual	Variance	Year To Date Oct '19 - Feb '20	Year To Date Oct '18 - Feb '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	106,476	102,661	3.72%	567,965	526,036	7.97%
Break-bulk	5,531	5,159	7.21%	29,878	35,843	(16.64%)
Trans-shipment	5,167	4,321	19.58%	31,466	23,382	34.57%
Sub-Total General Cargo	117,174	112,141	4.49%	629,309	585,261	7.53%
Bulk and Dry Cargo						
Asphalt	7,493	170	4307.65%	49,215	35,647	38.06%
Diesel Fuel	17,933	10,611	69.00%	48,316	42,076	14.83%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	739	2,205	(66.49%)	14,670	8,550	71.58%
Recyclable Steel	0	0	0.00%	24,414	16,204	50.67%
Molasses	29,120	0	100.00%	94,743	42,340	123.77%
Sugar	58,500	44,100	32.65%	292,032	201,465	44.95%
Sub-Total Bulk and Dry Cargo	113,785	57,086	99.32%	523,390	346,282	51.15%
TOTAL ALL CARGO	230,959	169,227	36.48%	1,152,699	931,543	23.74%
Containers - 20-Foot (TEU)						
Inbound	11,631	10,922	6.49%	60,493	59,373	1.89%
Outbound	11,790	10,857	8.59%	63,706	59,117	7.76%
Trans-shipment	472	349	35.24%	3,031	2,360	28.43%
TOTAL TEUs	23,893	22,128	7.98%	127,230	120,850	5.28%
Rail Cars In	655	728	(10.03%)	3,522	3,966	(11.20%)
Rail Cars Out	654	714	(8.40%)	3,516	3,954	(11.08%)
Vessels (cargo)	104	103	0.97%	560	540	3.70%
Vessels (multi-day cruise)	27	27	0.00%	141	108	30.56%
Passengers						
Multi-Day Cruise	30,030	31,941	(5.98%)	130,650	146,307	(10.70%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	30,030	31,941	(5.98%)	130,650	146,307	(10.70%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
FEBRUARY 2020**

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	ALL CUSTOMERS						
REVENUE	\$ 1,166,609	\$ 5,885,237	\$ 5,799,473	TONNAGE	230,959	1,152,699	931,543
RENTS	418,160	1,878,790	1,903,829	TEUS	23,893	127,230	120,850
TOTAL	<u>\$ 1,584,769</u>	<u>\$ 7,764,027</u>	<u>\$ 7,703,302</u>	RAILCARS	1,309	7,038	7,920
				PASSENGERS	30,030	130,650	146,307

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	TROPICAL SHIPPING						
REVENUE	\$ 418,946	\$ 2,191,679	\$ 2,182,738	TONNAGE	109,864	589,372	539,131
RENTS	159,119	721,689	641,020	TEUS	23,441	125,210	118,549
TOTAL	<u>\$ 578,065</u>	<u>\$ 2,913,368</u>	<u>\$ 2,823,758</u>	RAILCARS	1,293	6,962	7,886

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	MULTI-DAY CRUISE (including parking)						
REVENUE-NET	\$ 336,597	\$ 1,478,578	\$ 1,749,038	TONNAGE	0	0	0
RENTS	12,511	61,915	61,742	CARS	3,545	13,614	18,431
TOTAL	<u>\$ 349,108</u>	<u>\$ 1,540,493</u>	<u>\$ 1,810,780</u>	PASSENGERS	30,030	130,650	146,307

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	FLORIDA SUGAR AND MOLASSES						
REVENUE	\$ 163,341	\$ 693,305	\$ 375,677	TONNAGE	87,620	386,775	243,804
RENTS	19,387	96,937	95,460	TEUS	0	0	0
TOTAL	<u>\$ 182,728</u>	<u>\$ 790,242</u>	<u>\$ 471,137</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	TEETERS						
REVENUE	\$ 15,828	\$ 98,695	\$ 194,783	TONNAGE	1,844	9,062	13,363
RENTS	24,788	120,323	104,602	TEUS	109	633	657
TOTAL	<u>\$ 40,616</u>	<u>\$ 219,018</u>	<u>\$ 299,385</u>	VEHICLES	390	1,846	3,716

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	SOUTH FLORIDA MATERIALS/VALERO						
REVENUE	\$ 37,975	\$ 144,927	\$ 104,926	TONNAGE	25,425	97,531	77,724
RENTS	3,148	15,762	15,505	TEUS	0	0	0
TOTAL	<u>\$ 41,123</u>	<u>\$ 160,689</u>	<u>\$ 120,431</u>	RAILCARS	5	20	22

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	GULFSTREAM						
REVENUE	\$ 47,620	\$ 282,537	\$ 146,587	TONNAGE	3,953	35,221	31,677
RENTS	19,495	97,474	96,092	TEUS	319	1,263	1,616
TOTAL	<u>\$ 67,115</u>	<u>\$ 380,011</u>	<u>\$ 242,679</u>	RAILCARS	0	0	4

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	T PARKER HOST						
REVENUE	\$ -	\$ 965	\$ 132,070	TONNAGE	0	0	6,335
RENTS	448	2,225	2,157	TEUS	0	0	11
TOTAL	<u>\$ 448</u>	<u>\$ 3,190</u>	<u>\$ 134,227</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	STONEROCK						
REVENUE	\$ 28,386	\$ 270,530	\$ 232,964	TONNAGE	0	24,414	16,204
RENTS	17,948	(32,918)	89,738	TEUS	0	0	0
TOTAL	<u>\$ 46,334</u>	<u>\$ 237,612</u>	<u>\$ 322,702</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	Berth One International						
REVENUE	\$ 33,152	\$ 70,355	\$ 165,565	TONNAGE	0	0	0
RENTS	5,997	14,872	21,093	TEUS	0	0	0
TOTAL	<u>\$ 39,149</u>	<u>\$ 85,227</u>	<u>\$ 186,658</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR
	MONTH	YTD	YTD		MONTH	YTD	YTD
	PORT CONTRACTORS						
REVENUE	\$ 34,570	\$ 156,145	\$ 69,744	TONNAGE	1,395	7,681	1,612
RENTS	7,511	37,206	36,623	TEUS	24	124	17
TOTAL	<u>\$ 42,081</u>	<u>\$ 193,351</u>	<u>\$ 106,367</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR
	MINIMUM GUARANTEES		YEAR
	MONTH	YTD	YTD
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000
So. FL Materials	800,000 bbl	17,665	n/a
TOTAL		<u>\$ 178,165</u>	<u>\$ 156,000</u>

	CURRENT YEAR		PRIOR
	ADDITIONAL RENTS		YEAR
	MONTH	YTD	YTD
GSA	\$ 40,769	\$ 203,843	\$ 203,425
MERCHANTS	35,673	178,365	175,729
ALL OTHER	71,366	361,097	360,643
TOTAL	<u>\$ 147,808</u>	<u>\$ 743,305</u>	<u>\$ 739,797</u>