

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JANUARY 2020**

	January 2020 Actual	January 2019 Actual	Variance	Year To Date Oct '19 - Jan '20	Year To Date Oct '18 - Jan '19	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	117,657	96,366	22.09%	461,489	423,375	9.00%
Break-bulk	4,946	7,887	(37.29%)	24,347	30,684	(20.65%)
Trans-Shipment	6,022	3,129	92.46%	26,299	19,061	37.97%
Sub-Total General Cargo	128,625	107,382	19.78%	512,135	473,120	8.25%
Bulk and Dry Cargo						
Asphalt	8,427	7,438	13.30%	41,723	35,477	17.60%
Diesel Fuel	11,100	0	100.00%	30,383	31,465	(3.44%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	571	0	100.00%	13,931	6,345	119.56%
Recyclable Steel	0	0	0.00%	24,414	16,204	50.67%
Molasses	25,363	21,394	18.55%	65,623	42,340	54.99%
Sugar	58,500	44,100	32.65%	233,532	157,365	48.40%
Sub-Total Bulk and Dry Cargo	103,961	72,932	42.55%	409,606	289,196	41.64%
TOTAL ALL CARGO	232,586	180,314	28.99%	921,741	762,316	20.91%
Containers - 20-Foot (TEU)						
Inbound	12,170	12,441	(2.18%)	48,862	48,451	0.85%
Outbound	13,097	11,095	18.04%	51,916	48,260	7.58%
Trans-shipment	587	700	(16.14%)	2,559	2,011	27.25%
TOTAL TEUs	25,854	24,236	6.68%	103,337	98,722	4.67%
Rail Cars In	595	677	(12.11%)	2,867	3,238	(11.46%)
Rail Cars Out	599	687	(12.81%)	2,862	3,240	(11.67%)
Vessels (cargo)	105	118	(11.02%)	453	437	3.66%
Vessels (multi-day cruise)	28	30	(6.67%)	114	81	40.74%
Passengers						
Multi-Day Cruise	28,126	29,667	(5.19%)	100,620	114,366	(12.02%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	28,126	29,667	(5.19%)	100,620	114,366	(12.02%)

NOTE: Tonnage represents cargo operations during the month(s).

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JANUARY 2020**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,358,271	\$ 4,718,630	\$ 4,887,363	TONNAGE	232,586	921,741	762,316	
RENTS	292,667	1,460,630	1,511,405	TEUS	25,854	103,337	98,722	
TOTAL	\$ 1,650,938	\$ 6,179,260	\$ 6,398,768	RAILCARS	1,194	5,729	6,478	
				PASSENGERS	28,126	100,620	114,366	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 455,782	\$ 1,772,733	\$ 1,770,350	TONNAGE	121,312	479,508	434,229	
RENTS	159,119	562,570	512,816	TEUS	25,312	101,769	96,670	
TOTAL	\$ 614,901	\$ 2,335,303	\$ 2,283,166	RAILCARS	1,174	5,669	6,449	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 301,954	\$ 1,141,981	\$ 1,495,317	TONNAGE	0	0	0	
RENTS	12,351	49,404	49,770	CARS	2,690	10,069	14,426	
TOTAL	\$ 314,305	\$ 1,191,385	\$ 1,545,087	PASSENGERS	28,126	100,620	114,366	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 150,809	\$ 529,964	\$ 310,014	TONNAGE	83,863	299,155	199,704	
RENTS	19,387	77,549	76,073	TEUS	0	0	0	
TOTAL	\$ 170,196	\$ 607,513	\$ 386,087	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 23,049	\$ 82,867	\$ 173,522	TONNAGE	2,685	7,219	12,243	
RENTS	24,791	95,535	83,204	TEUS	201	524	605	
TOTAL	\$ 47,840	\$ 178,402	\$ 256,726	VEHICLES	559	1,456	3,430	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 22,240	\$ 106,952	\$ 92,951	TONNAGE	19,527	72,105	66,943	
RENTS	3,148	12,614	12,421	TEUS	0	0	0	
TOTAL	\$ 25,388	\$ 119,566	\$ 105,372	RAILCARS	2	15	19	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 43,580	\$ 234,918	\$ 110,509	TONNAGE	3,375	31,268	24,820	
RENTS	19,495	77,979	77,313	TEUS	306	944	1,420	
TOTAL	\$ 63,075	\$ 312,897	\$ 187,822	RAILCARS	0	0	2	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ -	\$ 966	\$ 116,611	TONNAGE	0	0	5,593	
RENTS	444	1,777	1,725	TEUS	0	0	11	
TOTAL	\$ 444	\$ 2,743	\$ 118,336	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 91,011	\$ 242,144	\$ 204,578	TONNAGE	0	24,414	16,204	
RENTS	(107,052)	(50,865)	71,790	TEUS	0	0	0	
TOTAL	\$ (16,041)	\$ 191,279	\$ 276,368	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 25,803	\$ 37,203	\$ 131,134	TONNAGE	0	0	0	
RENTS	4,742	8,875	8,930	TEUS	0	0	0	
TOTAL	\$ 30,545	\$ 46,078	\$ 140,064	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,127	\$ 121,574	\$ 64,990	TONNAGE	1,176	6,286	1,412	
RENTS	7,424	29,695	29,199	TEUS	35	100	16	
TOTAL	\$ 35,551	\$ 151,269	\$ 94,189	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		PRIOR
	CURRENT YEAR		
CEMEX(USA)	150,000 st	\$ 160,500	\$ 156,000
So. FL Materials	800,000 bbl	17,665	n/a
TOTAL		\$ 178,165	\$ 156,000

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,769	\$ 163,075	\$ 162,740
MERCHANTS	35,673	142,692	140,583
ALL OTHER	72,376	289,730	284,841
TOTAL	\$ 148,818	\$ 595,497	\$ 588,164