

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
DECEMBER 2019**

	December 2019 Actual	December 2018 Actual	Variance	Year To Date Oct 19 - Dec 19	Year To Date Oct 18 - Dec 18	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	106,177	108,427	(2.07%)	343,832	327,009	5.14%
Break-bulk	7,742	6,211	24.65%	19,401	22,797	(14.90%)
Trans-Shipment	5,825	4,074	42.98%	20,277	15,932	27.27%
Sub-Total General Cargo	119,744	118,712	0.87%	383,510	365,738	4.86%
Bulk and Dry Cargo						
Asphalt	10,987	10,952	0.32%	33,296	28,039	18.75%
Diesel Fuel	0	16,446	(100.00%)	19,283	31,465	(38.72%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	7,627	1,820	319.08%	13,360	6,345	110.56%
Recyclable Steel	24,414	0	100.00%	24,414	16,204	50.67%
Molasses	20,503	0	100.00%	40,260	20,946	92.21%
Sugar	58,416	43,912	33.03%	175,032	113,265	54.53%
Sub-Total Bulk and Dry Cargo	121,947	73,130	66.75%	305,645	216,264	41.33%
TOTAL ALL CARGO	241,691	191,842	25.98%	689,155	582,002	18.41%
Containers - 20-Foot (TEU)						
Inbound	12,316	12,640	(2.56%)	36,692	36,010	1.89%
Outbound	12,074	12,759	(5.37%)	38,819	37,165	4.45%
Trans-Shipment	580	337	72.11%	1,972	1,311	50.42%
TOTAL TEUs	24,970	25,736	(2.98%)	77,483	74,486	4.02%
Rail Cars In	799	803	(0.50%)	2,272	2,561	(11.28%)
Rail Cars Out	787	800	(1.63%)	2,263	2,553	(11.36%)
Vessels (cargo)	113	105	7.62%	348	319	9.09%
Vessels (multi-day cruise)	31	21	47.62%	86	52	65.38%
Passengers						
Multi-Day Cruise	34,827	32,816	6.13%	72,494	84,699	(14.41%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
TOTAL PASSENGERS	34,827	32,816	6.13%	72,494	84,699	(14.41%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
DECEMBER 2019**

	ALL CUSTOMERS				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 1,354,831	\$ 3,360,358	\$ 3,661,290	TONNAGE	241,691	689,155	582,002
RENTS	379,964	1,167,963	1,129,805	TEUS	24,970	77,483	74,486
TOTAL	<u>\$ 1,734,795</u>	<u>\$ 4,528,321</u>	<u>\$ 4,791,095</u>	RAILCARS	1,586	4,535	5,114
				PASSENGERS	34,827	72,494	84,699

	TROPICAL SHIPPING				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 423,343	\$ 1,316,951	\$ 1,348,655	TONNAGE	110,117	358,196	336,889
RENTS	134,483	403,450	384,612	TEUS	24,492	76,457	72,889
TOTAL	<u>\$ 557,826</u>	<u>\$ 1,720,401</u>	<u>\$ 1,733,267</u>	RAILCARS	1,564	4,495	5,090

	MULTI-DAY CRUISE (including parking)				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE-NET	\$ 372,070	\$ 840,027	\$ 1,256,873	TONNAGE	0	0	0
RENTS	12,351	37,053	35,999	CARS	3,438	7,379	11,056
TOTAL	<u>\$ 384,421</u>	<u>\$ 877,080</u>	<u>\$ 1,292,872</u>	PASSENGERS	34,827	72,494	84,699

	FLORIDA SUGAR AND MOLASSES				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 148,182	\$ 379,155	\$ 204,793	TONNAGE	78,919	215,292	134,211
RENTS	19,387	58,162	56,685	TEUS	0	0	0
TOTAL	<u>\$ 167,569</u>	<u>\$ 437,317</u>	<u>\$ 261,478</u>	RAILCARS	0	0	0

	TEETERS				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 22,087	\$ 59,818	\$ 147,661	TONNAGE	1,737	4,534	10,414
RENTS	23,204	70,744	62,716	TEUS	143	323	487
TOTAL	<u>\$ 45,291</u>	<u>\$ 130,562</u>	<u>\$ 210,377</u>	VEHICLES	341	897	2,945

	SOUTH FLORIDA MATERIALS/VALERO				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 12,737	\$ 84,711	\$ 84,245	TONNAGE	17,165	52,579	59,505
RENTS	3,297	9,466	9,336	TEUS	0	0	0
TOTAL	<u>\$ 16,034</u>	<u>\$ 94,177</u>	<u>\$ 93,581</u>	RAILCARS	5	13	14

	GULFSTREAM				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 71,739	\$ 191,338	\$ 84,479	TONNAGE	12,133	27,893	19,586
RENTS	19,495	58,485	58,138	TEUS	309	638	1,098
TOTAL	<u>\$ 91,234</u>	<u>\$ 249,823</u>	<u>\$ 142,617</u>	RAILCARS	0	0	2

	T PARKER HOST				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 186	\$ 965	\$ 78,960	TONNAGE	0	0	3,359
RENTS	444	1,333	1,293	TEUS	0	0	1
TOTAL	<u>\$ 630</u>	<u>\$ 2,298</u>	<u>\$ 80,253</u>	RAILCARS	0	0	0

	STONEROCK				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 94,361	\$ 151,133	\$ 113,572	TONNAGE	24,414	24,414	16,204
RENTS	20,292	56,187	53,843	TEUS	0	0	0
TOTAL	<u>\$ 114,653</u>	<u>\$ 207,320</u>	<u>\$ 167,415</u>	RAILCARS	0	0	0

	Berth One International				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 3,800	\$ 11,400	\$ 97,879	TONNAGE	0	0	0
RENTS	438	4,134	6,681	TEUS	0	0	0
TOTAL	<u>\$ 4,238</u>	<u>\$ 15,534</u>	<u>\$ 104,560</u>	RAILCARS	0	0	0

	PORT CONTRACTORS				PRIOR		
	CURRENT YEAR		YTD		CURRENT YEAR		YTD
	MONTH	YTD			MONTH	YTD	
REVENUE	\$ 52,199	\$ 93,448	\$ 50,920	TONNAGE	2,589	5,110	917
RENTS	7,424	22,271	21,775	TEUS	26	65	11
TOTAL	<u>\$ 59,623</u>	<u>\$ 115,719</u>	<u>\$ 72,695</u>	RAILCARS	0	0	0

		MINIMUM GUARANTEES			PRIOR YEAR
		CURRENT YEAR			
CEMEX(USA)	150,000 st	\$ -	\$ -	\$ -	-
So. FL Materials	800,000 bbl	17,665	n/a		
TOTAL		<u>\$ 17,665</u>			

	ADDITIONAL RENTS		
	CURRENT YEAR		YTD
	MONTH	YTD	
GSA	\$ 40,769	\$ 122,306	\$ 122,055
MERCHANTS	35,673	107,019	105,437
ALL OTHER	62,707	217,353	211,235
TOTAL	<u>\$ 139,149</u>	<u>\$ 446,678</u>	<u>\$ 438,727</u>