

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
OCTOBER 2019**

	OCT 2019 Actual	OCT 2018 Actual	Variance	Year To Date Oct '19	Year To Date Oct '18	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	113,158	112,363	0.71%	113,158	112,363	0.71%
Break-bulk	5,620	8,856	(36.54%)	5,620	8,856	(36.54%)
Trans-Shipment	6,919	5,908	17.11%	6,919	5,908	17.11%
<b>Sub-Total General Cargo</b>	<u>125,697</u>	<u>127,127</u>	(1.12%)	<u>125,697</u>	<u>127,127</u>	(1.12%)
<b>Bulk and Dry Cargo</b>						
Asphalt	12,389	0	100.00%	12,389	0	100.00%
Diesel Fuel	10,336	15,019	(31.18%)	10,336	15,019	(31.18%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	5,457	2,320	135.20%	5,457	2,320	135.20%
Recyclable Steel	0	0	0.00%	0	0	0.00%
Molasses	19,757	0	100.00%	19,757	0	100.00%
Sugar	43,800	40,353	8.54%	43,800	40,353	8.54%
<b>Sub-Total Bulk and Dry Cargo</b>	<u>91,739</u>	<u>57,692</u>	59.02%	<u>91,739</u>	<u>57,692</u>	59.02%
<b>TOTAL ALL CARGO</b>	<u><u>217,436</u></u>	<u><u>184,819</u></u>	17.65%	<u><u>217,436</u></u>	<u><u>184,819</u></u>	17.65%
<b>Containers - 20-Foot (TEU)</b>						
Inbound	13,407	13,804	(2.88%)	13,407	13,804	(2.88%)
Outbound	12,670	12,165	4.15%	12,670	12,165	4.15%
Trans-Shipment	647	504	28.37%	647	504	28.37%
<b>TOTAL TEUs</b>	<u><u>26,724</u></u>	<u><u>26,473</u></u>	0.95%	<u><u>26,724</u></u>	<u><u>26,473</u></u>	0.95%
Rail Cars In	801	850	(5.76%)	801	850	(5.76%)
Rail Cars Out	804	846	(4.96%)	804	846	(4.96%)
Vessels (cargo)	120	103	16.50%	120	103	16.50%
Vessels (multi-day cruise)	25	16	56.25%	25	16	56.25%
<b>Passengers</b>						
Multi-Day Cruise	15,722	23,629	(33.46%)	15,722	23,629	(33.46%)
Other (includes in-transit)	0	0	0.00%	0	0	0.00%
<b>TOTAL PASSENGERS</b>	<u><u>15,722</u></u>	<u><u>23,629</u></u>	(33.46%)	<u><u>15,722</u></u>	<u><u>23,629</u></u>	(33.46%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.



**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
OCTOBER 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,001,359	\$ 1,001,359	\$ 1,216,408	TONNAGE	217,434	217,434	184,819	
RENTS	394,431	394,431	374,853	TEUS	26,724	26,724	26,473	
TOTAL	\$ 1,395,790	\$ 1,395,790	\$ 1,591,261	RAILCARS	1,605	1,605	1,696	
				PASSENGERS	15,722	15,722	23,629	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 440,216	\$ 440,216	\$ 464,151	TONNAGE	118,110	118,110	115,800	
RENTS	134,483	134,483	128,204	TEUS	26,492	26,492	25,787	
TOTAL	\$ 574,699	\$ 574,699	\$ 592,355	RAILCARS	1,599	1,599	1,692	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 247,587	\$ 247,587	\$ 435,120	TONNAGE	0	0	0	
RENTS	12,351	12,351	12,000	CARS	1,489	1,489	3,147	
TOTAL	\$ 259,938	\$ 259,938	\$ 447,120	PASSENGERS	15,722	15,722	23,629	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 97,360	\$ 97,360	\$ 73,453	TONNAGE	63,557	63,557	40,353	
RENTS	19,387	19,387	17,911	TEUS	0	0	0	
TOTAL	\$ 116,747	\$ 116,747	\$ 91,364	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 23,935	\$ 23,935	\$ 54,560	TONNAGE	1,920	1,920	4,782	
RENTS	23,637	23,637	22,934	TEUS	96	96	210	
TOTAL	\$ 47,572	\$ 47,572	\$ 77,494	VEHICLES	379	379	1,261	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 29,473	\$ 29,473	\$ 20,976	TONNAGE	22,725	22,725	15,019	
RENTS	3,085	3,085	2,996	TEUS	0	0	0	
TOTAL	\$ 32,558	\$ 32,558	\$ 23,972	RAILCARS	6	6	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 76,427	\$ 76,427	\$ 30,899	TONNAGE	10,261	10,261	8,135	
RENTS	19,495	19,495	17,896	TEUS	120	120	476	
TOTAL	\$ 95,922	\$ 95,922	\$ 48,795	RAILCARS	0	0	0	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 599	\$ 599	\$ 15,709	TONNAGE	0	0	527	
RENTS	444	444	431	TEUS	0	0	0	
TOTAL	\$ 1,043	\$ 1,043	\$ 16,140	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 28,386	\$ 28,386	TONNAGE	0	0	0	
RENTS	17,948	17,948	17,948	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 46,334	\$ 46,334	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 3,800	\$ 3,800	\$ 31,511	TONNAGE	0	0	0	
RENTS	1,848	1,848	2,183	TEUS	0	0	0	
TOTAL	\$ 5,648	\$ 5,648	\$ 33,694	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 14,526	\$ 14,526	\$ 21,922	TONNAGE	856	470	19	
RENTS	7,424	7,424	7,258	TEUS	16	16	0	
TOTAL	\$ 21,950	\$ 21,950	\$ 29,180	RAILCARS	0	0	0	

		MINIMUM GUARANTEES		PRIOR	
		CURRENT YEAR			YEAR
CEMEX(USA)	150,000 st	\$ -	\$ -	-	
So. FL Materials	800,000 bbl	\$ -	\$ -	-	
TOTAL		\$ -	\$ -	-	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,769	\$ 40,769	\$ 40,685
MERCHANTS	35,673	35,673	34,122
ALL OTHER	77,887	77,887	70,285
TOTAL	\$ 154,329	\$ 154,329	\$ 145,092