

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JULY 2019**

	July 2019 Actual	July 2018 Actual	Variance	Year To Date Oct '18 - July '19	Year To Date Oct '17 - July '18	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	99,557	105,888	(5.98%)	1,072,460	1,133,296	(5.37%)
Break-bulk	11,299	8,561	31.98%	79,977	92,254	(13.31%)
Trans-Shipment	5,408	5,274	2.54%	55,244	52,174	5.88%
Sub-Total General Cargo	<u>116,264</u>	<u>119,723</u>	<u>(2.89%)</u>	<u>1,207,681</u>	<u>1,277,724</u>	<u>(5.48%)</u>
Bulk and Dry Cargo						
Asphalt	14,902	9,222	61.59%	98,528	92,826	6.14%
Diesel Fuel	5,335	15,004	(64.44%)	81,397	123,403	(34.04%)
Utility Fuel Oil	0	60,583	(100.00%)	52,934	60,583	(12.63%)
Miscellaneous	910	0	100.00%	11,665	0	100.00%
Recyclable Steel	0	0	0.00%	46,420	27,705	67.55%
Molasses	0	0	0.00%	73,835	139,656	(47.13%)
Sugar	43,800	44,016	(0.49%)	420,865	440,496	(4.46%)
Sub-Total Bulk and Dry Cargo	<u>64,947</u>	<u>128,825</u>	<u>(49.59%)</u>	<u>785,644</u>	<u>884,669</u>	<u>(11.19%)</u>
TOTAL ALL CARGO	<u>181,211</u>	<u>248,548</u>	<u>(27.09%)</u>	<u>1,993,325</u>	<u>2,162,393</u>	<u>(7.82%)</u>
Containers - 20-Foot (TEU)						
Inbound	11,780	11,248	4.73%	114,345	118,780	(3.73%)
Outbound	10,752	10,433	3.06%	117,644	122,800	(4.20%)
Trans-shipment	514	439	17.08%	4,979	4,648	7.12%
TOTAL TEUs	<u>23,046</u>	<u>22,120</u>	<u>4.19%</u>	<u>236,968</u>	<u>246,228</u>	<u>(3.76%)</u>
Rail Cars In	784	803	(2.37%)	7,907	8,343	(5.23%)
Rail Cars Out	787	804	(2.11%)	7,894	8,349	(5.45%)
Vessels (cargo)	100	112	(10.71%)	1,080	1,258	(14.15%)
Vessels (multi-day cruise)	31	31	0.00%	257	165	55.76%
Passengers						
Multi-Day Cruise	63,608	77,113	(17.51%)	404,626	372,028	8.76%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
TOTAL PASSENGERS	<u>63,608</u>	<u>77,113</u>	<u>(17.51%)</u>	<u>404,626</u>	<u>372,169</u>	<u>8.72%</u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2019**

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Fiscal Year Oct 18 - Sep 19
CARGO TONNAGE (in short tons)													
General Cargo													
Container	112,363	106,219	108,427	96,366	102,661	132,007	101,838	112,679	100,343	99,557			1,072,460
Break-bulk	8,856	7,730	6,211	7,887	5,159	15,349	7,171	5,735	4,580	11,299			79,977
Trans-Shipment	5,908	5,950	4,074	3,129	4,321	6,430	8,200	6,883	4,941	5,408			55,244
Sub-Total General Cargo	127,127	119,899	118,712	107,382	112,141	153,786	117,209	125,297	109,864	116,264	-	-	1,207,681
Bulk and Dry Cargo													
Asphalt		17,087	10,952	7,438	170	19,820	11,821	8,988	7,350	14,902			98,528
Diesel Fuel	15,019		16,446		10,611	-	18,022	8,827	7,137	5,335			81,397
Utility Fuel Oil						26,283	26,651	-	-	-			52,934
Miscellaneous	2,320	2,205	1,820		2,205		-	-	2,205	910			11,665
Recyclable Steel		16,204				10,033	-	-	20,183	-			46,420
Molasses		20,946		21,394		31,495	-	-	-	-			73,835
Sugar	40,353	29,000	43,912	44,100	44,100	43,800	29,400	58,800	43,600	43,800			420,865
Sub-Total Bulk and Dry Cargo	57,692	85,442	73,130	72,932	57,086	131,431	85,894	76,615	80,475	64,947	-	-	785,644
TOTAL ALL CARGO	184,819	205,341	191,842	180,314	169,227	285,217	203,103	201,912	190,339	181,211	-	-	1,993,325
Containers - 20-Foot (TEU)													
Inbound	13,804	9,566	12,640	12,441	10,922	10,380	11,131	12,059	9,622	11,780			114,345
Outbound	12,165	12,241	12,759	11,095	10,857	13,206	11,000	12,382	11,187	10,752			117,644
Trans-Shipment	504	470	337	700	349	538	507	606	454	514			4,979
TOTAL TEUs	26,473	22,277	25,736	24,236	22,128	24,124	22,638	25,047	21,263	23,046	-	-	236,968
Rail Cars (total)	1,696	1,815	1,603	1,364	1,442	1,494	1,561	1,589	1,666	1,571			15,801
Vessels (cargo)	112	111	105	118	103	125	110	105	91	100			1,080
Vessels (Multi-Day)	16	15	20	30	27	31	30	27	30	31			257
Passengers													
Multi-Day	23,629	28,254	32,816	29,667	31,941	55,018	45,588	41,107	52,998	63,608			404,626
Other (includes in transit)													-
TOTAL PASSENGERS	23,629	28,254	32,816	29,667	31,941	55,018	45,588	41,107	52,998	63,608	-	-	404,626

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JULY 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,395,432	\$ 11,745,566	\$ 12,145,460	TONNAGE	181,211	1,993,325	2,162,393	
RENTS	410,646	3,897,701	3,643,433	TEUS	23,046	236,968	246,228	
TOTAL	\$ 1,806,078	\$ 15,643,267	\$ 15,788,893	RAILCARS	1,571	15,801	16,692	
				PASSENGERS	63,608	404,626	372,169	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 412,190	\$ 4,242,118	\$ 4,262,904	TONNAGE	102,908	1,108,288	1,163,352	
RENTS	134,483	1,301,107	1,146,726	TEUS	22,434	232,044	240,774	
TOTAL	\$ 546,673	\$ 5,543,225	\$ 5,409,631	RAILCARS	1,559	15,624	16,498	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 691,220	\$ 3,927,361	\$ 4,089,033	TONNAGE	0	0	0	
RENTS	12,351	122,863	97,032	CARS	6,728	49,111	47,829	
TOTAL	\$ 703,571	\$ 4,050,224	\$ 4,186,065	PASSENGERS	63,608	404,626	372,028	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 62,245	\$ 780,242	\$ 893,059	TONNAGE	43,800	494,699	580,152	
RENTS	19,387	192,397	199,217	TEUS	0	0	0	
TOTAL	\$ 81,632	\$ 972,639	\$ 1,092,276	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,266	\$ 351,249	\$ 566,797	TONNAGE	2,422	30,311	47,047	
RENTS	42,784	269,315	272,503	TEUS	143	1,158	1,644	
TOTAL	\$ 77,050	\$ 620,564	\$ 839,300	VEHICLES	729	6,567	9,740	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 27,864	\$ 269,146	\$ 287,276	TONNAGE	20,237	179,927	216,229	
RENTS	3,085	30,928	29,928	TEUS	0	0	0	
TOTAL	\$ 30,949	\$ 300,074	\$ 317,204	RAILCARS	11	158	10	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 20,982	\$ 303,526	\$ 238,921	TONNAGE	4,230	56,113	42,593	
RENTS	18,779	189,987	174,165	TEUS	452	3,689	3,733	
TOTAL	\$ 39,761	\$ 493,513	\$ 413,086	RAILCARS	1	9	16	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 23,838	\$ 284,379	\$ 277,562	TONNAGE	1,145	12,514	13,449	
RENTS	432	4,319	4,193	TEUS	1	12	15	
TOTAL	\$ 24,270	\$ 288,698	\$ 281,755	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 434,963	\$ 322,804	TONNAGE	0	46,419	27,705	
RENTS	17,948	179,475	175,383	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 614,438	\$ 498,188	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 3,800	\$ 245,573	\$ 292,731	TONNAGE	0	0	0	
RENTS	1,848	38,630	17,467	TEUS	0	0	0	
TOTAL	\$ 5,648	\$ 284,203	\$ 310,198	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 10,374	\$ 113,336	\$ 133,291	TONNAGE	370	3,519	8,322	
RENTS	7,424	73,741	72,247	TEUS	16	65	62	
TOTAL	\$ 17,798	\$ 187,077	\$ 205,538	RAILCARS	0	0	28	

	MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR
		MONTH	YTD	
CEMEX(USA)	150,000 st	\$ 156,000	\$ 151,500	
So. FL Materials	800,000 bbl	-	-	
TOTAL		\$ 156,000	\$ 151,500	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,685	\$ 406,850	\$ 405,653
MERCHANTS	35,146	351,457	469,364
ALL OTHER	76,294	736,632	579,555
TOTAL	\$ 152,125	\$ 1,494,939	\$ 1,454,572