

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JUNE 2019**

	June 2019 Actual	June 2018 Actual	Variance	Year To Date Oct '18 - June '19	Year To Date Oct '17 - June '18	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	100,343	107,581	(6.73%)	972,903	1,027,408	(5.31%)
Break-bulk	4,580	10,429	(56.08%)	68,678	83,693	(17.94%)
Trans-shipment	4,941	6,089	(18.85%)	49,836	46,900	6.26%
Sub-Total General Cargo	<u>109,864</u>	<u>124,099</u>	<u>(11.47%)</u>	<u>1,091,417</u>	<u>1,158,001</u>	<u>(5.75%)</u>
Bulk and Dry Cargo						
Asphalt	7,350	13,676	(46.26%)	83,626	83,604	0.03%
Diesel Fuel	7,137	16,986	(57.98%)	76,062	108,399	(29.83%)
Utility Fuel Oil	0	0	0.00%	52,934	0	100.00%
Miscellaneous	2,205	0	100.00%	10,755	0	100.00%
Recyclable Steel	20,183	0	100.00%	46,420	27,705	67.55%
Molasses	0	13,236	(100.00%)	73,835	139,656	(47.13%)
Sugar	43,600	29,400	48.30%	377,065	396,480	(4.90%)
Sub-Total Bulk and Dry Cargo	<u>80,475</u>	<u>73,298</u>	<u>9.79%</u>	<u>720,697</u>	<u>755,844</u>	<u>(4.65%)</u>
TOTAL ALL CARGO	<u>190,339</u>	<u>197,397</u>	<u>(3.58%)</u>	<u>1,812,114</u>	<u>1,913,845</u>	<u>(5.32%)</u>
Containers - 20-Foot (TEU)						
Inbound	9,622	10,652	(9.67%)	102,565	107,532	(4.62%)
Outbound	11,187	10,015	11.70%	106,892	112,367	(4.87%)
Trans-shipment	454	533	(14.82%)	4,465	4,209	6.08%
TOTAL TEUs	<u>21,263</u>	<u>21,200</u>	<u>0.30%</u>	<u>213,922</u>	<u>224,108</u>	<u>(4.55%)</u>
Rail Cars In	831	988	(15.89%)	7,123	7,540	(5.53%)
Rail Cars Out	835	985	(15.23%)	7,107	7,545	(5.81%)
Vessels (cargo)	91	123	(26.02%)	980	1,044	(6.13%)
Vessels (multi-day cruise)	30	30	0.00%	226	134	68.66%
Passengers						
Multi-Day Cruise	52,998	58,450	(9.33%)	341,018	294,915	15.63%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
TOTAL PASSENGERS	<u>52,998</u>	<u>58,450</u>	<u>(9.33%)</u>	<u>341,018</u>	<u>295,056</u>	<u>15.58%</u>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2019**

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Fiscal Year Oct 18 - Sep 19
CARGO TONNAGE (in short tons)													
General Cargo													
Container	112,363	106,219	108,427	96,366	102,661	132,007	101,838	112,679	100,343				972,903
Break-bulk	8,856	7,730	6,211	7,887	5,159	15,349	7,171	5,735	4,580				68,678
Trans-shipment	5,908	5,950	4,074	3,129	4,321	6,430	8,200	6,883	4,941				49,836
Sub-Total General Cargo	127,127	119,899	118,712	107,382	112,141	153,786	117,209	125,297	109,864	-	-	-	1,091,417
Bulk and Dry Cargo													
Asphalt		17,087	10,952	7,438	170	19,820	11,821	8,988	7,350				83,626
Diesel Fuel	15,019		16,446		10,611	-	18,022	8,827	7,137				76,062
Utility Fuel Oil						26,283	26,651	-	-				52,934
Miscellaneous	2,320	2,205	1,820		2,205		-	-	2,205				10,755
Recyclable Steel		16,204				10,033	-	-	20,183				46,420
Molasses		20,946		21,394		31,495	-	-	-				73,835
Sugar	40,353	29,000	43,912	44,100	44,100	43,800	29,400	58,800	43,600				377,065
Sub-Total Bulk and Dry Cargo	57,692	85,442	73,130	72,932	57,086	131,431	85,894	76,615	80,475	-	-	-	720,697
TOTAL ALL CARGO	184,819	205,341	191,842	180,314	169,227	285,217	203,103	201,912	190,339	-	-	-	1,812,114
Containers - 20-Foot (TEU)													
Inbound	13,804	9,566	12,640	12,441	10,922	10,380	11,131	12,059	9,622				102,565
Outbound	12,165	12,241	12,759	11,095	10,857	13,206	11,000	12,382	11,187				106,892
Trans-shipment	504	470	337	700	349	538	507	606	454				4,465
TOTAL TEUs	26,473	22,277	25,736	24,236	22,128	24,124	22,638	25,047	21,263	-	-	-	213,922
Rail Cars (total)	1,696	1,815	1,603	1,364	1,442	1,494	1,561	1,589	1,666				14,230
Vessels (cargo)	112	111	105	118	103	125	110	105	91				980
Vessels (Multi-Day)	16	15	20	30	27	31	30	27	30				226
Passengers													
Multi-Day	23,629	28,254	32,816	29,667	31,941	55,018	45,588	41,107	52,998				341,018
Other (includes in transit)													-
TOTAL PASSENGERS	23,629	28,254	32,816	29,667	31,941	55,018	45,588	41,107	52,998	-	-	-	341,018

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JUNE 2019**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,180,194	\$ 10,350,137	\$ 10,549,161	TONNAGE	190,339	1,812,114	1,913,845	
RENTS	390,974	3,487,055	3,276,096	TEUS	21,263	213,922	224,108	
TOTAL	\$ 1,571,168	\$ 13,837,192	\$ 13,825,257	RAILCARS	1,666	14,230	15,085	
				PASSENGERS	52,998	341,018	295,056	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 365,834	\$ 3,829,928	\$ 3,889,665	TONNAGE	103,491	1,030,372	1,073,875	
RENTS	134,483	1,166,624	1,024,585	TEUS	20,800	215,027	218,739	
TOTAL	\$ 500,317	\$ 4,996,552	\$ 4,914,250	RAILCARS	1,650	14,065	14,923	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 559,921	\$ 3,236,142	\$ 3,360,184	TONNAGE	0	0	0	
RENTS	12,668	110,512	85,032	CARS	6,266	42,383	38,985	
TOTAL	\$ 572,589	\$ 3,346,654	\$ 3,445,216	PASSENGERS	52,998	341,018	294,915	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 71,634	\$ 717,997	\$ 818,945	TONNAGE	43,600	450,899	536,136	
RENTS	19,387	173,009	179,295	TEUS	0	0	0	
TOTAL	\$ 91,021	\$ 891,006	\$ 998,240	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 18,994	\$ 316,983	\$ 496,595	TONNAGE	1,803	27,889	41,463	
RENTS	22,795	226,531	244,482	TEUS	71	1,015	1,454	
TOTAL	\$ 41,789	\$ 543,514	\$ 741,077	VEHICLES	482	5,838	8,580	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 27,964	\$ 241,282	\$ 255,101	TONNAGE	14,487	159,689	192,004	
RENTS	3,085	27,843	26,931	TEUS	0	0	0	
TOTAL	\$ 31,049	\$ 269,125	\$ 282,032	RAILCARS	12	147	6	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 29,271	\$ 282,544	\$ 218,450	TONNAGE	6,349	51,882	38,687	
RENTS	18,779	171,208	156,957	TEUS	375	3,237	3,305	
TOTAL	\$ 48,050	\$ 453,752	\$ 375,407	RAILCARS	4	8	14	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 675	\$ 260,541	\$ 261,537	TONNAGE	0	11,369	12,759	
RENTS	432	3,887	3,773	TEUS	0	11	15	
TOTAL	\$ 1,107	\$ 264,428	\$ 265,310	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 78,144	\$ 406,577	\$ 294,419	TONNAGE	20,183	46,419	27,705	
RENTS	17,948	161,528	157,435	TEUS	0	0	0	
TOTAL	\$ 96,092	\$ 568,105	\$ 451,854	RAILCARS	0	0	0	

	Berth One International				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 3,800	\$ 241,774	\$ 259,265	TONNAGE	0	0	0	
RENTS	1,848	36,782	15,283	TEUS	0	0	0	
TOTAL	\$ 5,648	\$ 278,556	\$ 274,548	RAILCARS	0	0	0	

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 6,821	\$ 102,961	\$ 113,140	TONNAGE	333	3,149	7,753	
RENTS	7,424	66,318	64,988	TEUS	17	49	62	
TOTAL	\$ 14,245	\$ 169,279	\$ 178,128	RAILCARS	0	0	19	

	MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR
		MONTH	YTD	
CEMEX(USA)	150,000 st	\$ 156,000	\$ 151,500	
So. FL Materials	800,000 bbl	-	-	
TOTAL		\$ 156,000	\$ 151,500	

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
GSA	\$ 40,685	\$ 366,165	\$ 365,017
MERCHANTS	35,146	316,311	382,163
ALL OTHER	76,294	660,337	570,155
TOTAL	\$ 152,125	\$ 1,342,813	\$ 1,317,335