

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
AUGUST 2018**

	August 2018 Actual	August 2017 Actual	Variance	Year To Date Oct '17 - Aug '18	Year To Date Oct '16 - Aug '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	119,326	113,925	4.74%	1,252,622	1,181,463	6.02%
Break-bulk	6,617	7,969	(16.97%)	98,871	91,639	7.89%
Trans-shipment	5,311	4,788	10.92%	57,485	76,228	(24.59%)
Sub-Total General Cargo	<u>131,254</u>	<u>126,682</u>	3.61%	<u>1,408,978</u>	<u>1,349,330</u>	4.42%
Bulk and Dry Cargo						
Asphalt	16,143	7,364	119.22%	108,969	90,132	20.90%
Diesel	7,727	0	100.00%	131,130	108,934	20.38%
Utility Fuel Oil	29,823	0	100.00%	90,406	0	100.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	0	0	0.00%	27,705	30,077	(7.89%)
Molasses	0	27,558	(100.00%)	139,656	167,639	(16.69%)
Sugar	29,232	44,100	(33.71%)	469,728	549,547	(14.52%)
Sub-Total Bulk and Dry Cargo	<u>82,925</u>	<u>79,022</u>	4.94%	<u>967,594</u>	<u>946,329</u>	2.25%
TOTAL ALL CARGO	<u><u>214,179</u></u>	<u><u>205,704</u></u>	4.12%	<u><u>2,376,572</u></u>	<u><u>2,295,659</u></u>	3.52%
Containers - 20-Foot (TEU)						
Inbound	11,698	11,689	0.08%	130,478	128,147	1.82%
Outbound	12,583	12,607	(0.19%)	135,383	130,485	3.75%
Trans-shipment	441	415	6.27%	5,089	6,353	(19.90%)
TOTAL TEUs	<u><u>24,722</u></u>	<u><u>24,711</u></u>	0.04%	<u><u>270,950</u></u>	<u><u>264,985</u></u>	2.25%
Rail Cars In	894	853	4.81%	9,237	8,801	4.95%
Rail Cars Out	889	853	4.22%	9,238	8,791	5.08%
Vessels (cargo)	106	121	(12.40%)	1,364	1,282	6.40%
Vessels (multi-day cruise)	31	15	106.67%	196	153	28.10%
Passengers						
Multi-Day Cruise	58,456	51,823	12.80%	430,484	422,356	1.92%
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
TOTAL PASSENGERS	<u><u>58,456</u></u>	<u><u>51,823</u></u>	12.80%	<u><u>430,625</u></u>	<u><u>422,356</u></u>	1.96%

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2018**

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Fiscal Year Oct 17 - Sep 18
CARGO TONNAGE (in short tons)													
General Cargo													
Container	118,131	117,208	115,138	104,928	108,023	125,355	104,864	126,180	107,581	105,888	119,326		1,252,622
Break-bulk	6,159	8,867	8,172	6,898	10,309	10,274	14,026	8,559	10,429	8,561	6,617		98,871
Trans-Shipment	3,860	4,882	4,455	4,079	5,497	4,269	7,056	6,713	6,089	5,274	5,311		57,485
Sub-Total General Cargo	128,150	130,957	127,765	115,905	123,829	139,898	125,946	141,452	124,099	119,723	131,254	-	1,408,978
Bulk and Dry Cargo													
Asphalt	7,165	7,079	11,058	9,385	7,017	4,503	6,338	17,383	13,676	9,222	16,143		108,969
Diesel Fuel	11,995	13,451	14,917	12,115	-	15,064	12,024	11,847	16,986	15,004	7,727		131,130
Utility Fuel Oil	-	-	-	-	-	-	-	-	-	60,583	29,823		90,406
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-		-
Recyclable Steel	-	-	-	9,230	6,350	-	-	12,125	-	-	-		27,705
Molasses	-	-	54,753	-	44,105	-	27,562	-	13,236	-	-		139,656
Sugar	58,716	58,716	43,932	58,716	44,100	14,700	44,100	44,100	29,400	44,016	29,232		469,728
Sub-Total Bulk and Dry Cargo	77,876	79,246	124,660	89,446	101,572	34,267	90,024	85,455	73,298	128,825	82,925	-	967,594
TOTAL ALL CARGO	206,026	210,203	252,425	205,351	225,401	174,165	215,970	226,907	197,397	248,548	214,179	-	2,376,572
Containers - 20-Foot (TEU)													
Inbound	10,415	11,903	11,377	12,745	12,138	12,917	12,183	13,202	10,652	11,248	11,698		130,478
Outbound	12,453	12,558	13,125	11,815	12,274	14,076	12,365	13,686	10,015	10,433	12,583		135,383
Trans-Shipment	373	496	421	413	447	359	607	560	533	439	441		5,089
TOTAL TEUs	23,241	24,957	24,923	24,973	24,859	27,352	25,155	27,448	21,200	22,120	24,722	-	270,950
Rail Cars (total)	1,478	1,619	1,665	1,509	1,529	1,796	1,585	1,931	1,973	1,607	1,783		18,475
Vessels (cargo)	116	135	136	124	120	142	123	124	126	112	106		1,364
Vessels (Multi-Day)	-	-	5	15	14	15	24	31	30	31	31		196
Passengers													
Multi-Day	-	-	11,810	30,871	37,579	44,615	52,131	59,459	58,450	77,113	58,456		430,484
Other (includes in transit)	-	-	141	-	-	-	-	-	-	-	-		141
TOTAL PASSENGERS	-	-	11,951	30,871	37,579	44,615	52,131	59,459	58,450	77,113	58,456	-	430,625

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
AUGUST 2018 Revised**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,333,971			\$ 13,479,431	\$ 12,076,551	
RENTS	365,652	4,009,085	3,887,092	TEUS	24,722	270,950	264,985
TOTAL	\$ 1,699,623	\$ 17,488,516	\$ 15,963,643	RAILCARS	1,783	18,475	17,592
				PASSENGERS	58,456	430,625	422,356

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 439,283			\$ 4,702,489	\$ 4,375,370	
RENTS	122,142	1,268,868	1,242,671	TEUS	24,165	264,939	258,691
TOTAL	\$ 561,425	\$ 5,971,357	\$ 5,618,041	RAILCARS	1,765	18,263	17,464

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 543,871			\$ 4,632,904	\$ 4,024,007	
RENTS	12,000	109,032	105,608	CARS	6,372	54,201	54,731
TOTAL	\$ 555,871	\$ 4,741,936	\$ 4,129,615	PASSENGERS	58,456	430,484	422,356

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 51,020			\$ 944,079	\$ 1,100,030	
RENTS	19,922	219,139	219,139	TEUS	0	0	0
TOTAL	\$ 70,942	\$ 1,163,218	\$ 1,319,169	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 50,564			\$ 617,362	\$ 463,423	
RENTS	28,094	300,598	255,298	TEUS	180	1,824	2,049
TOTAL	\$ 78,658	\$ 917,960	\$ 718,721	VEHICLES	918	10,658	8,045

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 33,023			\$ 320,299	\$ 302,408	
RENTS	2,996	32,924	32,261	TEUS	0	0	0
TOTAL	\$ 36,019	\$ 353,223	\$ 334,669	RAILCARS	4	14	28

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 20,929			\$ 259,850	\$ 305,548	
RENTS	17,208	191,373	163,500	TEUS	377	4,110	4,206
TOTAL	\$ 38,137	\$ 451,223	\$ 469,048	RAILCARS	0	16	20

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 5,057			\$ 282,619	\$ 416,279	
RENTS	419	4,612	4,488	TEUS	0	15	39
TOTAL	\$ 5,476	\$ 287,231	\$ 420,767	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 351,190	\$ 266,830	
RENTS	17,948	193,330	179,666	TEUS	0	0	0
TOTAL	\$ 46,334	\$ 544,520	\$ 446,496	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	UNIT	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl	-	59,778	
TOTAL		\$ 151,500	\$ 209,778	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 34,122		
GSA	40,557	446,132	446,219	
CBS	10,158	111,144	108,964	
CHENEY	7,931	87,236	84,352	
SHAMBA	-	75,064	206,426	
ALL OTHER	44,897	514,785	461,295	
TOTAL	\$ 137,665	\$ 1,609,704	\$ 1,617,130	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 9,395			\$ 142,686	\$ 12,532	
RENTS	7,258	79,505	67,331	TEUS	0	62	0
TOTAL	\$ 16,653	\$ 222,191	\$ 79,863	RAILCARS	0	28	0