

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
APRIL 2019**

	April 2019 Actual	April 2018 Actual	Variance	Year To Date Oct '18 - Apr '19	Year To Date Oct '17 - Apr '18	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	101,838	104,864	(2.89%)	759,881	793,647	(4.25%)
Break-bulk	7,171	14,026	(48.87%)	58,363	64,705	(9.80%)
Trans-Shipments	8,200	7,056	16.21%	38,012	34,098	11.48%
<b>Sub-Total General Cargo</b>	<b>117,209</b>	<b>125,946</b>	<b>(6.94%)</b>	<b>856,256</b>	<b>892,450</b>	<b>(4.06%)</b>
<b>Bulk and Dry Cargo</b>						
Asphalt	11,821	6,338	86.51%	67,288	52,545	28.06%
Diesel Fuel	18,022	12,024	49.88%	60,098	79,566	(24.47%)
Utility Fuel Oil	26,651	0	100.00%	52,934	0	100.00%
Miscellaneous	0	0	0.00%	8,550	0	100.00%
Recyclable Steel	0	0	0.00%	26,237	15,580	68.40%
Molasses	0	27,562	(100.00%)	73,835	126,420	(41.60%)
Sugar	29,400	44,100	(33.33%)	274,665	322,980	(14.96%)
<b>Sub-Total Bulk and Dry Cargo</b>	<b>85,894</b>	<b>90,024</b>	<b>(4.59%)</b>	<b>563,607</b>	<b>597,091</b>	<b>(5.61%)</b>
<b>TOTAL ALL CARGO</b>	<b>203,103</b>	<b>215,970</b>	<b>(5.96%)</b>	<b>1,419,863</b>	<b>1,489,541</b>	<b>(4.68%)</b>
<b>Containers - 20-Foot (TEU)</b>						
Inbound	11,131	12,183	(8.63%)	80,884	83,678	(3.34%)
Outbound	11,000	12,365	(11.04%)	83,323	88,666	(6.03%)
Trans-shipment	507	607	(16.47%)	3,405	3,116	9.27%
<b>TOTAL TEUs</b>	<b>22,638</b>	<b>25,155</b>	<b>(10.01%)</b>	<b>167,612</b>	<b>175,460</b>	<b>(4.47%)</b>
Rail Cars In	783	786	(0.38%)	5,496	5,587	(1.63%)
Rail Cars Out	778	799	(2.63%)	5,479	5,594	(2.06%)
Vessels (cargo)	110	110	0.00%	784	808	(2.97%)
Vessels (multi-day cruise)	30	24	25.00%	169	73	131.51%
<b>Passengers</b>						
Multi-Day Cruise	45,588	52,131	(12.55%)	246,913	177,006	39.49%
Other (includes in-transit)	0	0	0.00%	0	141	(100.00%)
<b>TOTAL PASSENGERS</b>	<b>45,588</b>	<b>52,131</b>	<b>(12.55%)</b>	<b>246,913</b>	<b>177,147</b>	<b>39.38%</b>

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT  
CUMULATIVE ALL CARGO TONNAGE  
FY 2019**

	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Fiscal Year Oct 18 - Sep 19</b>
<b>CARGO TONNAGE (in short tons)</b>													
<b>General Cargo</b>													
Container	112,363	106,219	108,427	96,366	102,661	132,007	101,838						759,881
Break-bulk	8,856	7,730	6,211	7,887	5,159	15,349	7,171						58,363
Trans-Shipment	5,908	5,950	4,074	3,129	4,321	6,430	8,200						38,012
<b>Sub-Total General Cargo</b>	<b>127,127</b>	<b>119,899</b>	<b>118,712</b>	<b>107,382</b>	<b>112,141</b>	<b>153,786</b>	<b>117,209</b>	-	-	-	-	-	<b>856,256</b>
<b>Bulk and Dry Cargo</b>													
Asphalt		17,087	10,952	7,438	170	19,820	11,821						67,288
Diesel Fuel	15,019		16,446		10,611	-	18,022						60,098
Utility Fuel Oil						26,283	26,651						52,934
Miscellaneous	2,320	2,205	1,820		2,205		-						8,550
Recyclable Steel		16,204				10,033	-						26,237
Molasses		20,946		21,394		31,495	-						73,835
Sugar	40,353	29,000	43,912	44,100	44,100	43,800	29,400						274,665
<b>Sub-Total Bulk and Dry Cargo</b>	<b>57,692</b>	<b>85,442</b>	<b>73,130</b>	<b>72,932</b>	<b>57,086</b>	<b>131,431</b>	<b>85,894</b>	-	-	-	-	-	<b>563,607</b>
<b>TOTAL ALL CARGO</b>	<b>184,819</b>	<b>205,341</b>	<b>191,842</b>	<b>180,314</b>	<b>169,227</b>	<b>285,217</b>	<b>203,103</b>	-	-	-	-	-	<b>1,419,863</b>
<b>Containers - 20-Foot (TEU)</b>													
Inbound	13,804	9,566	12,640	12,441	10,922	10,380	11,131						80,884
Outbound	12,165	12,241	12,759	11,095	10,857	13,206	11,000						83,323
Trans-Shipment	504	470	337	700	349	538	507						3,405
<b>TOTAL TEUs</b>	<b>26,473</b>	<b>22,277</b>	<b>25,736</b>	<b>24,236</b>	<b>22,128</b>	<b>24,124</b>	<b>22,638</b>	-	-	-	-	-	<b>167,612</b>
Rail Cars (total)	1,696	1,815	1,603	1,364	1,442	1,494	1,561						10,975
Vessels (cargo)	112	111	105	118	103	125	110						784
Vessels (Multi-Day)	16	15	20	30	27	31	30						169
<b>Passengers</b>													
Multi-Day	23,629	28,254	32,816	29,667	31,941	55,018	45,588						246,913
Other (includes in transit)													-
<b>TOTAL PASSENGERS</b>	<b>23,629</b>	<b>28,254</b>	<b>32,816</b>	<b>29,667</b>	<b>31,941</b>	<b>55,018</b>	<b>45,588</b>	-	-	-	-	-	<b>246,913</b>

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
APRIL 2019**

		ALL CUSTOMERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	972,701	8,011,207	7,859,553	TONNAGE	203,103	1,419,863	1,489,541	
RENTS		398,338	2,697,050	2,542,692	TEUS	22,638	167,612	175,460	
TOTAL	\$	<u>1,371,039</u>	<u>10,708,257</u>	<u>10,402,245</u>	RAILCARS	1,561	10,975	11,181	
					PASSENGERS	45,588	246,913	177,147	

		TROPICAL SHIPPING							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	401,724	3,065,269	3,018,950	TONNAGE	108,457	784,084	811,901	
RENTS		128,432	897,657	782,614	TEUS	22,046	164,287	171,758	
TOTAL	\$	<u>530,156</u>	<u>3,962,926</u>	<u>3,801,564</u>	RAILCARS	1,481	10,855	11,070	

		MULTI-DAY CRUISE (including parking)							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE-NET	\$	192,147	2,172,690	2,178,471	TONNAGE	0	0	0	
RENTS		12,034	85,811	61,033	CARS	5,422	30,894	23,609	
TOTAL	\$	<u>204,181</u>	<u>2,258,501</u>	<u>2,239,504</u>	PASSENGERS	45,588	246,913	177,006	

		FLORIDA SUGAR AND MOLASSES							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	43,064	562,886	697,826	TONNAGE	29,400	348,499	449,401	
RENTS		19,387	134,235	139,452	TEUS	0	0	0	
TOTAL	\$	<u>62,451</u>	<u>697,121</u>	<u>837,278</u>	RAILCARS	0	0	0	

		TEETERS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	26,473	277,731	377,551	TONNAGE	2,565	24,428	31,486	
RENTS		35,214	172,301	189,770	TEUS	146	869	1,140	
TOTAL	\$	<u>61,687</u>	<u>450,032</u>	<u>567,321</u>	VEHICLES	777	4,822	6,083	

		SOUTH FLORIDA MATERIALS/VALERO							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	49,750	187,786	169,224	TONNAGE	29,842	127,388	132,112	
RENTS		3,085	21,674	20,939	TEUS	0	0	0	
TOTAL	\$	<u>52,835</u>	<u>209,460</u>	<u>190,163</u>	RAILCARS	78	106	2	

		GULFSTREAM							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	27,735	230,356	167,520	TONNAGE	4,492	42,100	28,978	
RENTS		18,779	133,650	122,540	TEUS	441	2,423	2,485	
TOTAL	\$	<u>46,514</u>	<u>364,006</u>	<u>290,060</u>	RAILCARS	0	4	12	

		T PARKER HOST							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	36,930	223,183	222,683	TONNAGE	1,038	9,796	11,159	
RENTS		432	3,022	2,935	TEUS	0	11	15	
TOTAL	\$	<u>37,362</u>	<u>226,205</u>	<u>225,618</u>	RAILCARS	0	0	0	

		STONEROCK							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	28,386	300,047	222,333	TONNAGE	0	26,237	15,580	
RENTS		17,948	125,633	120,790	TEUS	0	0	0	
TOTAL	\$	<u>46,334</u>	<u>425,680</u>	<u>343,123</u>	RAILCARS	0	0	0	

		Berth One International							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	33,519	231,981	195,155	TONNAGE	0	0	0	
RENTS		5,997	33,086	10,917	TEUS	0	0	0	
TOTAL	\$	<u>39,516</u>	<u>265,067</u>	<u>206,072</u>	RAILCARS	0	0	0	

		PORT CONTRACTORS							
		CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR		
		MONTH	YTD	YTD	MONTH	YTD	YTD		
REVENUE	\$	15,808	91,240	100,660	TONNAGE	570	2,358	6,404	
RENTS		7,424	51,470	50,471	TEUS	5	22	62	
TOTAL	\$	<u>23,232</u>	<u>142,710</u>	<u>151,131</u>	RAILCARS	0	0	16	

		MINIMUM GUARANTEES			
		CURRENT YEAR		PRIOR	
CEMEX(USA)	150,000 st	\$	156,000	\$	151,500
So. FL Materials	800,000 bbl		-		-
TOTAL		\$	<u>156,000</u>	\$	<u>151,500</u>

		ADDITIONAL RENTS			
		CURRENT YEAR		PRIOR	
		MONTH	YTD	YTD	
GSA		\$	40,685	284,795	283,902
MERCHANTS			35,146	246,020	313,918
ALL OTHER			73,775	507,696	443,411
TOTAL		\$	<u>149,606</u>	<u>1,038,511</u>	<u>1,041,231</u>