

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
DECEMBER 2018**

	December 2018 Actual	December 2017 Actual	Variance	Year To Date Oct 18 - Dec 18	Year To Date Oct 17 - Dec 17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	108,427	115,138	(5.83%)	327,009	350,477	(6.70%)
Break-bulk	6,211	8,172	(24.00%)	22,797	23,198	(1.73%)
Trans-Shipment	4,074	4,455	(8.55%)	15,932	13,197	20.72%
Sub-Total General Cargo	118,712	127,765	(7.09%)	365,738	386,872	(5.46%)
Bulk and Dry Cargo						
Asphalt	10,952	11,058	(0.96%)	28,039	25,302	10.82%
Diesel Fuel	16,446	14,917	10.25%	31,465	40,363	(22.04%)
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	1,820	0	100.00%	6,345	0	100.00%
Recyclable Steel	0	0	0.00%	16,204	0	100.00%
Molasses	0	54,753	(100.00%)	20,946	54,753	(61.74%)
Sugar	43,912	43,932	(0.05%)	113,265	161,364	(29.81%)
Sub-Total Bulk and Dry Cargo	73,130	124,660	(41.34%)	216,264	281,782	(23.25%)
TOTAL ALL CARGO	191,842	252,425	(24.00%)	582,002	668,654	(12.96%)
Containers - 20-Foot (TEU)						
Inbound	12,640	11,377	11.10%	36,010	33,695	6.87%
Outbound	12,759	13,125	(2.79%)	37,165	38,136	(2.55%)
Trans-Shipment	337	421	(19.95%)	1,311	1,290	1.63%
TOTAL TEUs	25,736	24,923	3.26%	74,486	73,121	1.87%
Rail Cars In	803	832	(3.49%)	2,561	2,378	7.70%
Rail Cars Out	800	833	(3.96%)	2,553	2,384	7.09%
Vessels (cargo)	105	119	(11.76%)	328	341	(3.81%)
Vessels (multi-day cruise)	20	5	300.00%	51	5	920.00%
Passengers						
Multi-Day Cruise	32,816	11,810	177.87%	84,699	11,810	617.18%
Other (includes in-transit)	0	141	(100.00%)	0	141	(100.00%)
TOTAL PASSENGERS	32,816	11,951	174.59%	84,699	11,951	608.72%

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
DECEMBER 2018**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,182,067	\$ 3,661,290	\$ 2,821,281	TONNAGE	191,842	582,002	668,655	
RENTS	376,815	1,129,805	1,100,165	TEUS	25,736	74,486	73,121	
TOTAL	\$ 1,558,882	\$ 4,791,095	\$ 3,921,446	RAILCARS	1,603	5,114	4,762	
				PASSENGERS	32,816	84,699	11,951	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 439,953	\$ 1,348,655	\$ 1,314,131	TONNAGE	110,582	336,889	356,506	
RENTS	128,204	384,612	338,491	TEUS	25,301	72,889	71,523	
TOTAL	\$ 568,157	\$ 1,733,267	\$ 1,652,622	RAILCARS	1,596	5,090	4,758	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 376,648	\$ 1,256,873	\$ 355,478	TONNAGE	0	0	0	
RENTS	12,000	35,999	16,168	CARS	4,084	11,056	1,531	
TOTAL	\$ 388,648	\$ 1,292,872	\$ 371,646	PASSENGERS	32,816	84,699	18,810	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 61,722	\$ 204,793	\$ 335,216	TONNAGE	43,912	134,211	216,117	
RENTS	19,387	56,685	59,765	TEUS	0	0	0	
TOTAL	\$ 81,109	\$ 261,478	\$ 394,981	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 44,248	\$ 147,661	\$ 169,347	TONNAGE	2,566	10,414	9,081	
RENTS	19,891	62,716	87,738	TEUS	149	487	483	
TOTAL	\$ 64,139	\$ 210,377	\$ 257,085	VEHICLES	693	2,945	2,073	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 36,636	\$ 84,245	\$ 78,660	TONNAGE	27,399	59,505	65,666	
RENTS	3,085	9,336	8,953	TEUS	0	0	0	
TOTAL	\$ 39,721	\$ 93,581	\$ 87,613	RAILCARS	5	14	0	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 21,152	\$ 84,479	\$ 74,386	TONNAGE	4,610	19,586	12,597	
RENTS	20,121	58,138	53,708	TEUS	283	1,098	1,047	
TOTAL	\$ 41,273	\$ 142,617	\$ 128,094	RAILCARS	0	2	4	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 39,953	\$ 78,960	\$ 103,919	TONNAGE	1,830	3,359	5,666	
RENTS	431	1,293	1,258	TEUS	1	1	6	
TOTAL	\$ 40,384	\$ 80,253	\$ 105,177	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,386	\$ 113,572	\$ 77,500	TONNAGE	0	16,204	0	
RENTS	17,948	53,843	48,999	TEUS	0	0	0	
TOTAL	\$ 46,334	\$ 167,415	\$ 126,499	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		PRIOR
	CURRENT YEAR		
	UNIT	YTD	
CEMEX(USA)	150,000 st		\$ 151,500
So. FL Materials	800,000 bbl	-	-
TOTAL		\$ -	\$ 151,500

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
MERCHANTS	\$ 35,146	\$ 105,437	\$ 102,366
GSA	40,685	122,055	121,672
CBS	10,158	30,475	29,877
CHENEY	7,931	23,793	23,793
SHAMBA	-	-	56,298
ALL OTHER	54,570	163,648	129,865
TOTAL	\$ 148,490	\$ 445,408	\$ 463,871

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 17,218	\$ 50,920	\$ 31,138	TONNAGE	607	917	2,365	
RENTS	7,258	21,775	21,214	TEUS	2	11	62	
TOTAL	\$ 24,476	\$ 72,695	\$ 52,352	RAILCARS	0	0	0	