

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT  
MARCH 2018**

	March 2018 Actual	March 2017 Actual	Variance	Year To Date Oct '17 - Mar '18	Year To Date Oct '16 - Mar '17	Variance
<b>CARGO TONNAGE (in short tons)</b>						
<b>General Cargo</b>						
Container	125,355	121,214	3.42%	688,783	656,883	4.86%
Break-bulk	10,274	6,456	59.14%	50,679	34,792	45.66%
Trans-shipment	4,269	7,702	(44.57%)	27,042	44,883	(39.75%)
<b>Sub-Total General Cargo</b>	<u>139,898</u>	<u>135,372</u>	3.34%	<u>766,504</u>	<u>736,558</u>	4.07%
<b>Bulk and Dry Cargo</b>						
Asphalt	4,503	7,408	(39.21%)	46,207	53,488	(13.61%)
Diesel Fuel	15,064	18,027	(16.44%)	67,542	53,976	25.13%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	0	0	0.00%	15,580	20,274	(23.15%)
Molasses	0	55,128	(100.00%)	98,858	140,081	(29.43%)
Sugar	14,700	77,500	(81.03%)	278,880	358,447	(22.20%)
<b>Sub-Total Bulk and Dry Cargo</b>	<u>34,267</u>	<u>158,063</u>	(78.32%)	<u>507,067</u>	<u>626,266</u>	(19.03%)
<b>TOTAL ALL CARGO</b>	<u><u>174,165</u></u>	<u><u>293,435</u></u>	(40.65%)	<u><u>1,273,571</u></u>	<u><u>1,362,824</u></u>	(6.55%)
<b>Containers - 20-Foot (TEU)</b>						
Inbound	12,917	12,488	3.44%	71,495	70,206	1.84%
Outbound	14,076	13,694	2.79%	76,301	72,800	4.81%
Trans-shipment	359	635	(43.46%)	2,509	3,758	(33.24%)
<b>TOTAL TEUs</b>	<u><u>27,352</u></u>	<u><u>26,817</u></u>	2.00%	<u><u>150,305</u></u>	<u><u>146,764</u></u>	2.41%
Rail Cars In	897	888	1.01%	4,801	4,816	(0.31%)
Rail Cars Out	899	885	1.58%	4,795	4,808	(0.27%)
Vessels (cargo)	142	127	11.81%	773	712	8.57%
Vessels (multi-day cruise)	15	15	0.00%	49	82	(40.24%)
<b>Passengers</b>						
Multi-Day Cruise	44,615	44,293	0.73%	124,875	191,561	(34.81%)
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
<b>TOTAL PASSENGERS</b>	<u><u>44,615</u></u>	<u><u>44,293</u></u>	0.73%	<u><u>125,016</u></u>	<u><u>191,561</u></u>	(34.74%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.



**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
MARCH 2018**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,228,023			\$ 6,588,605	\$ 6,485,215	
RENTS	348,065	2,160,173	2,109,556	TEUS	27,352	150,305	146,764
TOTAL	<u>\$ 1,576,088</u>	<u>\$ 8,748,778</u>	<u>\$ 8,594,771</u>	RAILCARS	1,796	9,596	9,624
				PASSENGERS	44,615	125,016	191,561

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 468,343			\$ 2,621,306	\$ 2,406,581	
RENTS	112,830	676,982	677,301	TEUS	26,801	147,182	143,348
TOTAL	<u>\$ 581,173</u>	<u>\$ 3,298,288</u>	<u>\$ 3,083,882</u>	RAILCARS	1,760	9,521	9,594

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 501,668			\$ 1,627,274	\$ 1,878,264	
RENTS	11,216	49,817	78,661	CARS	6,194	16,494	25,801
TOTAL	<u>\$ 512,884</u>	<u>\$ 1,677,091</u>	<u>\$ 1,956,925</u>	PASSENGERS	44,615	124,875	191,561

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 20,267			\$ 583,671	\$ 771,210	
RENTS	19,922	119,530	119,530	TEUS	0	0	0
TOTAL	<u>\$ 40,189</u>	<u>\$ 703,201</u>	<u>\$ 890,740</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 51,965			\$ 311,675	\$ 207,295	
RENTS	24,917	163,450	131,966	TEUS	177	931	1,057
TOTAL	<u>\$ 76,882</u>	<u>\$ 475,125</u>	<u>\$ 339,261</u>	VEHICLES	1,347	4,928	3,045

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 27,308			\$ 143,275	\$ 185,173	
RENTS	2,996	17,942	17,561	TEUS	0	0	0
TOTAL	<u>\$ 30,304</u>	<u>\$ 161,217</u>	<u>\$ 202,734</u>	RAILCARS	0	0	16

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 29,341			\$ 142,300	\$ 160,682	
RENTS	17,208	105,332	89,182	TEUS	368	2,118	2,323
TOTAL	<u>\$ 46,549</u>	<u>\$ 247,632</u>	<u>\$ 249,864</u>	RAILCARS	2	10	14

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 34,101			\$ 197,394	\$ 217,821	
RENTS	419	2,516	2,448	TEUS	6	12	36
TOTAL	<u>\$ 34,520</u>	<u>\$ 199,910</u>	<u>\$ 220,269</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 193,947	\$ 123,174	
RENTS	17,948	102,842	98,000	TEUS	0	0	0
TOTAL	<u>\$ 46,334</u>	<u>\$ 296,789</u>	<u>\$ 221,174</u>	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	UNIT	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl	-	59,778	
TOTAL		<u>\$ 151,500</u>	<u>\$ 209,778</u>	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 34,122		
GSA	40,557	243,345	243,392	
CBS	10,158	60,352	59,169	
CHENEY	7,931	47,583	44,700	
SHAMBA	-	75,064	112,596	
ALL OTHER	40,583	247,473	231,786	
TOTAL	<u>\$ 133,351</u>	<u>\$ 878,549</u>	<u>\$ 860,665</u>	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 17,166			\$ 85,875	\$ 7,434	
RENTS	7,258	43,213	34,242	TEUS	0	62	0
TOTAL	<u>\$ 24,424</u>	<u>\$ 129,088</u>	<u>\$ 41,676</u>	RAILCARS	0	16	0