

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
JANUARY 2018**

	January 2018 Actual	January 2017 Actual	Variance	Year To Date Oct '17 - Jan '18	Year To Date Oct '16 - Jan '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	104,928	96,965	8.21%	455,405	431,068	5.65%
Break-bulk	6,898	4,334	59.16%	30,096	21,177	42.12%
Trans-shipment	4,079	6,654	(38.70%)	17,276	30,620	(43.58%)
Sub-Total General Cargo	<u>115,905</u>	<u>107,953</u>	7.37%	<u>502,777</u>	<u>482,865</u>	4.12%
Bulk and Dry Cargo						
Asphalt	9,385	6,473	44.99%	34,687	38,828	(10.66%)
Diesel Fuel	12,115	0	100.00%	52,478	35,949	45.98%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	9,230	-	100.00%	9,230	0	100.00%
Molasses	0	46,370	(100.00%)	54,753	84,953	(35.55%)
Sugar	58,716	44,947	30.63%	220,080	234,847	(6.29%)
Sub-Total Bulk and Dry Cargo	<u>89,446</u>	<u>97,790</u>	(8.53%)	<u>371,228</u>	<u>394,577</u>	(5.92%)
TOTAL ALL CARGO	<u>205,351</u>	<u>205,743</u>	(0.19%)	<u>874,005</u>	<u>877,442</u>	(0.39%)
Containers - 20-Foot (TEU)						
Inbound	12,745	12,176	4.67%	46,440	47,607	(2.45%)
Outbound	11,815	10,503	12.49%	49,951	47,390	5.40%
Trans-shipment	413	513	(19.49%)	1,703	2,636	(35.39%)
TOTAL TEUs	<u>24,973</u>	<u>23,192</u>	7.68%	<u>98,094</u>	<u>97,633</u>	0.47%
Rail Cars In	755	770	(1.95%)	3,133	3,161	(0.89%)
Rail Cars Out	754	765	(1.44%)	3,138	3,155	(0.54%)
Vessels (cargo)	124	112	10.71%	511	473	8.03%
Vessels (multi-day cruise)	15	12	25.00%	20	53	(62.26%)
Passengers						
Multi-Day Cruise	30,871	27,518	12.18%	42,681	110,473	(61.37%)
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
TOTAL PASSENGERS	<u>30,871</u>	<u>27,518</u>	12.18%	<u>42,822</u>	<u>110,473</u>	(61.24%)

NOTE: Tonnage represents cargo operations during the month(s).

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
JANUARY 2018**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,320,587	\$ 4,141,866	\$ 4,022,959	TONNAGE	205,351	874,005	877,442	
RENTS	364,352	1,464,517	1,418,037	TEUS	24,973	98,094	97,633	
TOTAL	<u>\$ 1,684,939</u>	<u>\$ 5,606,383</u>	<u>\$ 5,440,996</u>	RAILCARS	1,509	6,271	6,316	
				PASSENGERS	30,871	42,822	110,473	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 421,803	\$ 1,735,934	\$ 1,594,896	TONNAGE	106,501	463,008	452,609	
RENTS	112,830	451,321	451,270	TEUS	24,494	96,017	95,521	
TOTAL	<u>\$ 534,633</u>	<u>\$ 2,187,255</u>	<u>\$ 2,046,166</u>	RAILCARS	1,503	6,261	6,297	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 345,086	\$ 700,565	\$ 998,938	TONNAGE	0	0	0	
RENTS	11,216	27,385	66,803	CARS	3,880	5,411	14,442	
TOTAL	<u>\$ 356,302</u>	<u>\$ 727,950</u>	<u>\$ 1,065,741</u>	PASSENGERS	30,871	42,681	110,473	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 97,532	\$ 432,747	\$ 475,300	TONNAGE	58,716	274,833	319,799	
RENTS	19,922	79,687	79,687	TEUS	0	0	0	
TOTAL	<u>\$ 117,454</u>	<u>\$ 512,434</u>	<u>\$ 554,987</u>	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 56,263	\$ 225,610	\$ 108,746	TONNAGE	5,039	14,120	7,825	
RENTS	25,605	113,343	89,543	TEUS	168	651	529	
TOTAL	<u>\$ 81,868</u>	<u>\$ 338,953</u>	<u>\$ 198,289</u>	VEHICLES	685	2,758	1,621	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 28,857	\$ 107,517	\$ 151,575	TONNAGE	21,500	87,166	74,777	
RENTS	2,996	11,949	11,695	TEUS	0	0	0	
TOTAL	<u>\$ 31,853</u>	<u>\$ 119,466</u>	<u>\$ 163,270</u>	RAILCARS	0	0	9	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 17,383	\$ 91,769	\$ 101,638	TONNAGE	3,087	15,683	17,671	
RENTS	17,208	70,916	59,454	TEUS	311	1,358	1,547	
TOTAL	<u>\$ 34,591</u>	<u>\$ 162,685</u>	<u>\$ 161,092</u>	RAILCARS	2	6	10	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 20,783	\$ 124,702	\$ 126,884	TONNAGE	765	6,431	4,295	
RENTS	419	1,677	1,632	TEUS	0	6	36	
TOTAL	<u>\$ 21,202</u>	<u>\$ 126,379</u>	<u>\$ 128,516</u>	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 40,798	\$ 118,298	\$ 40,167	TONNAGE	9,230	9,230	0	
RENTS	17,948	66,947	65,333	TEUS	0	0	0	
TOTAL	<u>\$ 58,746</u>	<u>\$ 185,245</u>	<u>\$ 105,500</u>	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		
	CURRENT YEAR		PRIOR
	UNIT	YTD	
CEMEX(USA)	150,000 st	\$ 151,500	\$ 150,000
So. FL Materials	800,000 bbl	-	59,778
TOTAL		<u>\$ 151,500</u>	<u>\$ 209,778</u>

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
MERCHANTS	\$ 34,122	\$ 136,488	\$ 112,681
GSA	40,557	162,230	162,261
CBS	10,158	40,036	39,250
CHENEY	7,931	31,724	28,840
SHAMBA	18,766	75,064	75,064
ALL OTHER	37,416	167,278	148,823
TOTAL	<u>\$ 148,950</u>	<u>\$ 612,820</u>	<u>\$ 566,919</u>

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 7,417	\$ 38,555	\$ 7,434	TONNAGE	490	2,855	466	
RENTS	7,258	28,472	25,701	TEUS	0	62	0	
TOTAL	<u>\$ 14,675</u>	<u>\$ 67,027</u>	<u>\$ 33,135</u>	RAILCARS	4	4	0	