

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
APRIL 2018**

	April 2018 Actual	April 2017 Actual	Variance	Year To Date Oct '17 - Apr '18	Year To Date Oct '16 - Apr '17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	104,864	100,291	4.56%	793,647	757,174	4.82%
Break-bulk	14,026	10,421	34.59%	64,705	45,213	43.11%
Trans-Shipments	7,056	9,102	(22.48%)	34,098	53,985	(36.84%)
Sub-Total General Cargo	125,946	119,814	5.12%	892,450	856,372	4.21%
Bulk and Dry Cargo						
Asphalt	6,338	7,467	(15.12%)	52,545	60,955	(13.80%)
Diesel Fuel	12,024	15,604	(22.94%)	79,566	69,580	14.35%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	0	0	0.00%	15,580	20,274	(23.15%)
Molasses	27,562	0	100.00%	126,420	140,081	(9.75%)
Sugar	44,100	29,400	50.00%	322,980	387,847	(16.72%)
Sub-Total Bulk and Dry Cargo	90,024	52,471	71.57%	597,091	678,737	(12.03%)
TOTAL ALL CARGO	215,970	172,285	25.36%	1,489,541	1,535,109	(2.97%)
Containers - 20-Foot (TEU)						
Inbound	12,183	12,269	(0.70%)	83,678	82,475	1.46%
Outbound	12,365	11,293	9.49%	88,666	84,093	5.44%
Trans-shipment	607	712	(14.75%)	3,116	4,470	(30.29%)
TOTAL TEUs	25,155	24,274	3.63%	175,460	171,038	2.59%
Rail Cars In	786	743	5.79%	5,587	5,559	0.50%
Rail Cars Out	799	745	7.25%	5,594	5,553	0.74%
Vessels (cargo)	123	113	8.85%	896	825	8.61%
Vessels (multi-day cruise)	24	14	71.43%	73	96	(23.96%)
Passengers						
Multi-Day Cruise	52,131	45,512	14.54%	177,006	237,073	(25.34%)
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
TOTAL PASSENGERS	52,131	45,512	14.54%	177,147	237,073	(25.28%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUMULATIVE ALL CARGO TONNAGE
FY 2018**

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Fiscal Year Oct 17 - Sep 18
CARGO TONNAGE (in short tons)													
General Cargo													
Container	118,131	117,208	115,138	104,928	108,023	125,355	104,864						793,647
Break-bulk	6,159	8,867	8,172	6,898	10,309	10,274	14,026						64,705
Trans-Shipment	3,860	4,882	4,455	4,079	5,497	4,269	7,056						34,098
Sub-Total General Cargo	128,150	130,957	127,765	115,905	123,829	139,898	125,946	-	-	-	-	-	892,450
Bulk and Dry Cargo													
Asphalt	7,165	7,079	11,058	9,385	7,017	4,503	6,338						52,545
Diesel Fuel	11,995	13,451	14,917	12,115	-	15,064	12,024						79,566
Utility Fuel Oil	-	-	-	-	-	-	-						-
Miscellaneous	-	-	-	-	-	-	-						-
Recyclable Steel	-	-	-	9,230	6,350	-	-						15,580
Molasses	-	-	54,753	-	44,105	-	27,562						126,420
Sugar	58,716	58,716	43,932	58,716	44,100	14,700	44,100						322,980
Sub-Total Bulk and Dry Cargo	77,876	79,246	124,660	89,446	101,572	34,267	90,024	-	-	-	-	-	597,091
TOTAL ALL CARGO	206,026	210,203	252,425	205,351	225,401	174,165	215,970	-	-	-	-	-	1,489,541
Containers - 20-Foot (TEU)													
Inbound	10,415	11,903	11,377	12,745	12,138	12,917	12,183						83,678
Outbound	12,453	12,558	13,125	11,815	12,274	14,076	12,365						88,666
Trans-Shipment	373	496	421	413	447	359	607						3,116
TOTAL TEUs	23,241	24,957	24,923	24,973	24,859	27,352	25,155	-	-	-	-	-	175,460
Rail Cars (total)	1,478	1,619	1,665	1,509	1,529	1,796	1,585						11,181
Vessels (cargo)	116	135	136	124	120	142	123						896
Vessels (Multi-Day)	-	-	5	15	14	15	24						73
Passengers													
Multi-Day	-	-	11,810	30,871	37,579	44,615	52,131						177,006
Other (includes in transit)	-	-	141	-	-	-	-						141
TOTAL PASSENGERS	-	-	11,951	30,871	37,579	44,615	52,131	-	-	-	-	-	177,147

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
APRIL 2018**

	CURRENT YEAR		PRIOR YTD	ALL CUSTOMERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 1,270,950			\$ 7,859,553	\$ 7,686,471	
RENTS	382,519	2,542,692	2,469,415	TEUS	25,155	175,460	171,038
TOTAL	\$ 1,653,469	\$ 10,402,245	\$ 10,155,886	RAILCARS	1,585	11,181	11,112
				PASSENGERS	52,131	177,147	237,073

	CURRENT YEAR		PRIOR YTD	TROPICAL SHIPPING	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 397,644			\$ 3,018,950	\$ 2,775,366	
RENTS	105,632	782,614	790,609	TEUS	24,576	171,758	167,037
TOTAL	\$ 503,276	\$ 3,801,564	\$ 3,565,976	RAILCARS	1,549	11,070	11,078

	CURRENT YEAR		PRIOR YTD	MULTI-DAY CRUISE (including parking)	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE-NET	\$ 551,196			\$ 2,178,471	\$ 2,385,405	
RENTS	11,216	61,033	84,051	CARS	7,115	23,609	31,984
TOTAL	\$ 562,412	\$ 2,239,504	\$ 2,469,456	PASSENGERS	52,131	177,006	237,073

	CURRENT YEAR		PRIOR YTD	FLORIDA SUGAR AND MOLASSES	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 114,155			\$ 697,826	\$ 814,922	
RENTS	19,922	139,452	139,452	TEUS	0	0	0
TOTAL	\$ 134,077	\$ 837,278	\$ 954,374	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	TEETERS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 65,877			\$ 377,551	\$ 247,643	
RENTS	26,320	189,770	161,658	TEUS	209	1,140	1,228
TOTAL	\$ 92,197	\$ 567,321	\$ 409,301	VEHICLES	1,155	6,083	4,067

	CURRENT YEAR		PRIOR YTD	SOUTH FLORIDA MATERIALS/VALERO	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 25,949			\$ 169,224	\$ 215,084	
RENTS	2,996	20,939	20,493	TEUS	0	0	0
TOTAL	\$ 28,945	\$ 190,163	\$ 235,577	RAILCARS	2	2	18

	CURRENT YEAR		PRIOR YTD	GULFSTREAM	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 25,219			\$ 167,520	\$ 199,081	
RENTS	17,208	122,540	104,045	TEUS	367	2,485	2,737
TOTAL	\$ 42,427	\$ 290,060	\$ 303,126	RAILCARS	2	12	16

	CURRENT YEAR		PRIOR YTD	T PARKER HOST	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 25,288			\$ 222,683	\$ 264,477	
RENTS	419	2,935	2,856	TEUS	3	15	36
TOTAL	\$ 25,707	\$ 225,618	\$ 267,333	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	STONEROCK	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 28,386			\$ 222,333	\$ 149,007	
RENTS	17,948	120,790	114,333	TEUS	0	0	0
TOTAL	\$ 46,334	\$ 343,123	\$ 263,340	RAILCARS	0	0	0

	CURRENT YEAR		PRIOR YTD	MINIMUM GUARANTEES
	MONTH	YTD		
	CEMEX(USA)	150,000 st		
So. FL Materials	800,000 bbl	-	59,778	
TOTAL		\$ 151,500	\$ 209,778	

	CURRENT YEAR		PRIOR YTD	ADDITIONAL RENTS
	MONTH	YTD		
	MERCHANTS	\$ 34,122		
GSA	40,557	283,902	283,957	
CBS	10,158	70,510	69,128	
CHENEY	7,931	55,514	52,630	
SHAMBA	-	75,064	131,362	
ALL OTHER	80,832	328,304	277,646	
TOTAL	\$ 173,600	\$ 1,052,148	\$ 1,011,916	

	CURRENT YEAR		PRIOR YTD	PORT CONTRACTORS	CURRENT YEAR		PRIOR YTD
	MONTH	YTD			MONTH	YTD	
	REVENUE	\$ 14,785			\$ 100,660	\$ 7,434	
RENTS	7,258	50,471	40,002	TEUS	0	62	0
TOTAL	\$ 22,043	\$ 151,131	\$ 47,436	RAILCARS	0	16	0