

**PORT OF PALM BEACH DISTRICT
ALL-CARGO TONNAGE REPORT
FEBRUARY 2018**

	February 2018 Actual	February 2017 Actual	Variance	Year To Date Oct 17 - Feb 18	Year To Date Oct 16 - Feb 17	Variance
CARGO TONNAGE (in short tons)						
General Cargo						
Container	108,023	104,601	3.27%	563,428	535,669	5.18%
Break-bulk	10,309	7,159	44.00%	40,405	28,336	42.59%
Trans-shipment	5,497	6,561	(16.22%)	22,773	37,181	(38.75%)
Sub-Total General Cargo	<u>123,829</u>	<u>118,321</u>	4.66%	<u>626,606</u>	<u>601,186</u>	4.23%
Bulk and Dry Cargo						
Asphalt	7,017	7,252	(3.24%)	41,704	46,080	(9.50%)
Diesel Fuel	0	0	0.00%	52,478	35,949	45.98%
Utility Fuel Oil	0	0	0.00%	0	0	0.00%
Miscellaneous	0	0	0.00%	0	0	0.00%
Recyclable Steel	6,350	20,274	(68.68%)	15,580	20,274	(23.15%)
Molasses	44,105	0	100.00%	98,858	84,953	16.37%
Sugar	44,100	46,100	(4.34%)	264,180	280,947	(5.97%)
Sub-Total Bulk and Dry Cargo	<u>101,572</u>	<u>73,626</u>	37.96%	<u>472,800</u>	<u>468,203</u>	0.98%
TOTAL ALL CARGO	<u>225,401</u>	<u>191,947</u>	17.43%	<u>1,099,406</u>	<u>1,069,389</u>	2.81%
Containers - 20-Foot (TEU)						
Inbound	12,138	10,111	20.05%	58,578	57,718	1.49%
Outbound	12,274	11,716	4.76%	62,225	59,106	5.28%
Trans-shipment	447	487	(8.21%)	2,150	3,123	(31.16%)
TOTAL TEUs	<u>24,859</u>	<u>22,314</u>	11.41%	<u>122,953</u>	<u>119,947</u>	2.51%
Rail Cars In	771	767	0.52%	3,904	3,928	(0.61%)
Rail Cars Out	758	768	(1.30%)	3,896	3,923	(0.69%)
Vessels (cargo)	120	112	7.14%	631	585	7.86%
Vessels (multi-day cruise)	14	14	0.00%	34	67	(49.25%)
Passengers						
Multi-Day Cruise	37,579	36,795	2.13%	80,260	147,268	(45.50%)
Other (includes in-transit)	0	0	0.00%	141	0	100.00%
TOTAL PASSENGERS	<u>37,579</u>	<u>36,795</u>	2.13%	<u>80,401</u>	<u>147,268</u>	(45.40%)

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT
CUSTOMER PERFORMANCE SUMMARY
FEBRUARY 2018**

	ALL CUSTOMERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 1,218,716	\$ 5,360,581	\$ 5,095,095	TONNAGE	225,401	1,099,406	1,069,389	
RENTS	347,591	1,812,108	1,765,528	TEUS	24,859	122,953	119,947	
TOTAL	<u>\$ 1,566,307</u>	<u>\$ 7,172,689</u>	<u>\$ 6,860,623</u>	RAILCARS	1,529	7,800	7,851	
				PASSENGERS	37,579	80,401	147,268	

	TROPICAL SHIPPING				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 417,029	\$ 2,152,963	\$ 1,972,940	TONNAGE	111,821	574,828	560,759	
RENTS	112,830	564,151	563,994	TEUS	24,364	120,381	117,134	
TOTAL	<u>\$ 529,859</u>	<u>\$ 2,717,114</u>	<u>\$ 2,536,934</u>	RAILCARS	1,500	7,761	7,829	

	MULTI-DAY CRUISE (including parking)				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE-NET	\$ 425,042	\$ 1,125,607	\$ 1,403,831	TONNAGE	0	0	0	
RENTS	11,216	38,601	73,272	CARS	4,889	10,300	19,682	
TOTAL	<u>\$ 436,258</u>	<u>\$ 1,164,208</u>	<u>\$ 1,477,103</u>	PASSENGERS	37,579	80,260	147,268	

	FLORIDA SUGAR AND MOLASSES				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 130,657	\$ 563,404	\$ 546,014	TONNAGE	88,205	363,039	365,899	
RENTS	19,922	99,609	99,609	TEUS	0	0	0	
TOTAL	<u>\$ 150,579</u>	<u>\$ 663,012</u>	<u>\$ 645,623</u>	RAILCARS	0	0	0	

	TEETERS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 34,099	\$ 259,709	\$ 158,197	TONNAGE	3,574	17,695	11,836	
RENTS	25,190	138,532	112,312	TEUS	103	754	829	
TOTAL	<u>\$ 59,289</u>	<u>\$ 398,241</u>	<u>\$ 270,510</u>	VEHICLES	823	3,581	2,373	

	SOUTH FLORIDA MATERIALS/VALERO				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 8,450	\$ 115,967	\$ 159,028	TONNAGE	7,017	94,183	82,029	
RENTS	2,996	14,946	14,628	TEUS	0	0	0	
TOTAL	<u>\$ 11,446</u>	<u>\$ 130,913</u>	<u>\$ 173,654</u>	RAILCARS	0	0	12	

	GULFSTREAM				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 21,190	\$ 112,959	\$ 133,788	TONNAGE	4,305	19,988	22,319	
RENTS	17,208	88,124	74,318	TEUS	392	1,750	1,948	
TOTAL	<u>\$ 38,398</u>	<u>\$ 201,083</u>	<u>\$ 208,106</u>	RAILCARS	2	8	10	

	T PARKER HOST				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 38,592	\$ 163,294	\$ 161,566	TONNAGE	2,441	8,872	5,807	
RENTS	419	2,096	2,040	TEUS	0	6	36	
TOTAL	<u>\$ 39,011</u>	<u>\$ 165,390</u>	<u>\$ 163,606</u>	RAILCARS	0	0	0	

	STONEROCK				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 47,263	\$ 165,561	\$ 97,340	TONNAGE	6,350	15,580	20,274	
RENTS	17,948	84,895	81,667	TEUS	0	0	0	
TOTAL	<u>\$ 65,211</u>	<u>\$ 250,456</u>	<u>\$ 179,006</u>	RAILCARS	0	0	0	

	MINIMUM GUARANTEES		
	CURRENT YEAR		PRIOR
	UNIT	YTD	
CEMEX(USA)	150,000 st	\$ 151,500	\$ 150,000
So. FL Materials	800,000 bbl	-	59,778
TOTAL		<u>\$ 151,500</u>	<u>\$ 209,778</u>

	ADDITIONAL RENTS		
	CURRENT YEAR		PRIOR
	MONTH	YTD	
MERCHANTS	\$ 34,122	\$ 170,610	\$ 140,852
GSA	40,557	202,787	202,827
CBS	10,158	50,194	49,210
CHENEY	7,931	39,653	36,769
SHAMBA	-	75,064	93,830
ALL OTHER	39,612	206,893	185,761
TOTAL	<u>\$ 132,380</u>	<u>\$ 745,201</u>	<u>\$ 709,249</u>

	PORT CONTRACTORS				CURRENT YEAR			PRIOR
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD			MONTH	YTD		
REVENUE	\$ 30,156	\$ 68,710	\$ 7,434	TONNAGE	1,577	4,432	466	
RENTS	7,482	35,954	34,439	TEUS	0	62	0	
TOTAL	<u>\$ 37,638</u>	<u>\$ 104,664</u>	<u>\$ 41,873</u>	RAILCARS	12	16	0	