



**BOARD OF COMMISSIONERS  
of the  
PORT OF PALM BEACH DISTRICT**

**IN ACCORDANCE WITH THE PROVISIONS OF THE AMERICANS WITH DISABILITIES  
ACT (ADA), PERSONS IN NEED OF A SPECIAL ACCOMMODATION TO PARTICIPATE IN THIS  
PROCEEDING SHALL, WITHIN THREE (3) DAYS PRIOR TO ANY PROCEEDING,  
CONTACT THIS OFFICE, ONE EAST 11TH STREET, SUITE 600, RIVIERA BEACH,  
FLORIDA 33404 – 6921 (561-842-4201).**

**Budget Workshop  
3:00 p.m.  
Thursday, August 16, 2018**

One East 11th Street – 6th Floor  
Riviera Beach, Florida 33404-6921

**- THIS MEETING IS OPEN TO THE PUBLIC -**

Chair Jean L. Enright  
Vice-Chair Peyton W. McArthur  
Secretary/Treasurer Katherine M. Waldron  
Commissioner Blair J. Ciklin  
Commissioner Wayne M. Richards  
Executive Director Manuel Almira  
Port Attorney Gregory C. Picken

**I. BUDGET WORKSHOP**

**CIVILITY AND DECORUM:**

The Port of Palm Beach is committed to civility and decorum by its officials, employees and members of the public who attend this meeting.

Officials shall be recognized by the Chair and shall not interrupt a speaker.

Public comment shall be addressed to the Board of Commissioners as a whole and not to any individual on the dais or in the audience.

Displays of anger, rudeness, lack of respect, obscene or vulgar conduct shall not be permitted.

The audience is expected to be respectful of others when they are addressing the Board of Commissioners.

**A. CALL TO ORDER / ROLL CALL**

**B. PLEDGE OF ALLEGIANCE**

**C. NEW BUSINESS**

C.1. Discussion Of The Port Of Palm Beach District Proposed Budgets For Fiscal Year 2019

Documents:

[BUDGET COVER SHEET.PDF](#)  
[FY 2019 CAPITAL IMPROVEMENT BUDGET - PROPOSED.PDF](#)  
[FY 2019 OPERATING BUDGET PROPOSED - REVISED.PDF](#)  
[FY 2019 RENEWAL AND REPLACEMENT BUDGET PROPOSED.PDF](#)

**D. COMMENTS FROM THE PUBLIC**

**E. COMMENTS FROM THE BOARD OF COMMISSIONERS**

**F. ADJOURNMENT**

**PORT OF PALM BEACH DISTRICT  
REQUEST FOR DISCUSSION AND  
COMMISSION ACTION**

**NEW BUSINESS  
ITEM C-1**

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**PREPARED BY:** Manuel Almira      Executive Director      August 16, 2018

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**SUBJECT:                    PORT OF PALM BEACH PROPOSED BUDGETS FOR FY 2019**

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**BACKGROUND:** This workshop is to consider the proposed FY 2019 Operating, Renewal and Replacement, and Capital Improvement Budgets. Port management will be providing an oral presentation detailing the budget proposal for FY 2019.

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**FINANCIAL IMPACT:** Final approval will establish appropriate Budgets for the Port of Palm Beach District as required by both our charter and Florida Statutes for FY 2019.

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**ADDITIONAL INFORMATION ATTACHED:** No \_\_\_\_\_ Yes   X  

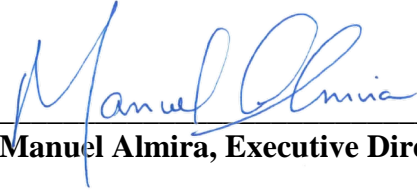
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**RECOMMENDATIONS:**

The Board of Commissioners is respectfully requested to:

1. Review and make recommendations to the Proposed FY 2019 Operating, Renewal & Replacement, and Capital Improvement Budgets.
  
  2. Authorize management to make any adjustments to the Proposed FY 2019 Operating, Renewal & Replacement, and Capital Improvement Budgets, and bring back the finalized FY 2019 Budgets to the September 20, 2018 Regular Board Meeting for consideration and approval.
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**Respectfully Submitted By:**

  
\_\_\_\_\_  
**Manuel Almira, Executive Director**

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**DATE ACTION TAKEN:** \_\_\_\_\_  
Approved: \_\_\_\_\_  
Disapproved: \_\_\_\_\_  
Deferred To: \_\_\_\_\_  
Incorporated into Minutes: \_\_\_\_\_

Motion By: \_\_\_\_\_  
Seconded By: \_\_\_\_\_  
Unanimous: Yes \_\_\_\_\_ No \_\_\_\_\_  
By: \_\_\_\_\_



## **FY 2019 CAPITAL IMPROVEMENT BUDGET**

**PORT OF PALM BEACH TOTAL CAPITAL PROJECTS (in \$ thousands)**

| <u>External Funding Sources</u> | <u>PROJECT NAME</u>                                                                                                 | <u>Total Project Cost</u> | <u>Project Cost Ratio</u> | <u>Actual Expenditures thru 09/30/18</u> | <u>FY 2019</u>  | <u>FY 2020</u> | <u>FY 2021</u> | <u>FY 2022</u> | <u>FY 2023</u> | <u>BEYOND</u>  | <u>TOTAL</u>    |
|---------------------------------|---------------------------------------------------------------------------------------------------------------------|---------------------------|---------------------------|------------------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| FDOT                            | On Port Rail Facility Expansion Project - Fin. Proj. # 436215 - Contract #ARL88 - SJPA # 4                          | \$8,675                   | 50/50                     | \$0                                      | \$1,500         | \$1,500        | \$1,500        | \$1,500        | \$2,675        | \$0            | \$8,675         |
| FDOT                            | Berth 17 Expansion - FM# 422827 - Contract # AR857 - Seaport Investment Program (FSTED) Bond Funded                 | \$9,202                   | 50/50                     | \$9,202                                  | \$0             | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                            | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - JPA                                                    | \$1,500                   | 50/50                     | \$250                                    | \$1,250         | \$0            | \$0            | \$0            | \$0            | \$0            | \$1,250         |
| FDOT                            | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - SJPA # 1                                               | \$1,500                   | 50/50                     | \$0                                      | \$1,500         | \$0            | \$0            | \$0            | \$0            | \$0            | \$1,500         |
|                                 | <b>Total Project</b>                                                                                                | <b>\$12,202</b>           |                           | <b>\$9,452</b>                           | <b>\$2,750</b>  | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$2,750</b>  |
| FDOT                            | Berth # 1 Expansion - Fin. Proj. # 434833 - JPA                                                                     | \$150                     | 50/50                     | \$150                                    | \$0             | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                            | Berth # 1 Expansion - Fin. Proj. # 434833 - SJPA # 1                                                                | \$619                     | 50/50                     | \$67                                     | \$552           | \$0            | \$0            | \$0            | \$0            | \$0            | \$552           |
| FDOT                            | Berth # 1 Expansion - Fin. Proj. # 434833 - Pending SJPA # 2                                                        | \$3,000                   | 50/50                     | \$0                                      | \$1,524         | \$1,476        | \$0            | \$0            | \$0            | \$0            | \$3,000         |
| Contract # ARS49                | <b>Total Project</b>                                                                                                | <b>\$3,769</b>            |                           | <b>\$217</b>                             | <b>\$2,076</b>  | <b>\$1,476</b> | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$3,552</b>  |
| FDOT                            | MOB Demo & Cargo Laydown Capacity Improvements - Design & Permitting - Fin. Proj. # 439974 - Contract # G0E90 - JPA | \$340                     | 50/50                     | \$340                                    | \$0             | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                            | Upland Cargo Improvement Project - MOB demo area Fin. Proj. # 440705 - Contract #G0078 - JPA                        | \$4,000                   | 50/50                     | \$0                                      | \$4,000         | \$0            | \$0            | \$0            | \$0            | \$0            | \$4,000         |
| FDOT                            | Tropical Reefer Line Expansion - Fin. Proj. # 435033 - Contract # ARJ70 - JPA                                       | \$550                     | 50/50                     | \$0                                      | \$0             | \$550          | \$0            | \$0            | \$0            | \$0            | \$550           |
|                                 | <b>Total Project</b>                                                                                                | <b>\$4,890</b>            |                           | <b>\$340</b>                             | <b>\$4,000</b>  | <b>\$550</b>   | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$4,550</b>  |
| FDOT                            | Area D Mitigation - Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending                            | \$2,250                   | 50/50                     | \$0                                      | \$0             | \$0            | \$1,125        | \$1,125        | \$0            | \$0            | \$2,250         |
| FDOT                            | Annex Property Site Improvements- Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending              | \$1,500                   | 50/50                     | \$0                                      | \$0             | \$1,500        | \$0            | \$0            | \$0            | \$0            | \$1,500         |
| FDOT                            | Passenger Loading Bridge Project - Fin. Proj. # 442200 - No JPA - Application Submitted - Approval Pending          | \$2,500                   | 50/50                     | \$0                                      | \$0             | \$0            | \$2,500        | \$0            | \$0            | \$0            | \$2,500         |
|                                 | <b>TOTAL CAPITAL IMPROVEMENT PROJECTS</b>                                                                           | <b>\$35,786</b>           |                           | <b>\$10,009</b>                          | <b>\$10,326</b> | <b>\$5,026</b> | <b>\$5,125</b> | <b>\$2,625</b> | <b>\$2,675</b> | <b>\$0</b>     | <b>\$25,777</b> |
|                                 | <b>RENEWAL &amp; REPLACEMENT PROJECTS</b>                                                                           |                           |                           |                                          | <b>\$1,137</b>  | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$6,637</b>  |
|                                 | <b>TOTAL CASH OUTLAYS</b>                                                                                           |                           |                           |                                          | <b>\$11,463</b> | <b>\$6,126</b> | <b>\$6,225</b> | <b>\$3,725</b> | <b>\$3,775</b> | <b>\$1,100</b> | <b>\$32,414</b> |

**PORT OF PALM BEACH GRANT FUNDING (in \$ thousands)**

| PROJECT NAME                        | External Funding Sources                                                                                            | Total Project Cost | Grant Funding   | Estimated Expenditures thru 9/30/18 | FY 2019        | FY 2020        | FY 2021        | FY 2022        | FY 2023        | BEYOND     | TOTAL           |
|-------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------|-----------------|-------------------------------------|----------------|----------------|----------------|----------------|----------------|------------|-----------------|
|                                     |                                                                                                                     |                    |                 |                                     |                |                |                |                |                |            |                 |
| FDOT                                | On Port Rail Facility Expansion Project - Fin. Proj. # 436215 - Contract #ARL88 - SJPA # 4                          | \$8,675            | \$4,338         | \$0                                 | \$750          | \$750          | \$750          | \$750          | \$1,338        | \$0        | \$4,338         |
| FDOT                                | Berth 17 Expansion - FM# 422827 - Contract # AR857 - Seaport Investment Program (FSTED) Bond Funded                 | \$9,202            | \$4,601         | \$4,601                             | \$0            | \$0            | \$0            | \$0            | \$0            | \$0        | \$0             |
| FDOT                                | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - JPA                                                    | \$1,500            | \$750           | \$125                               | \$625          | \$0            | \$0            | \$0            | \$0            | \$0        | \$625           |
| FDOT                                | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - SJPA # 1                                               | \$1,500            | \$750           | \$0                                 | \$750          | \$0            | \$0            | \$0            | \$0            | \$0        | \$750           |
|                                     | <b>Total Project</b>                                                                                                | <b>\$12,202</b>    | <b>\$6,101</b>  | <b>\$4,726</b>                      | <b>\$1,375</b> | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b> | <b>\$1,375</b>  |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - JPA                                                                     | \$150              | \$75            | \$75                                | \$0            | \$0            | \$0            | \$0            | \$0            | \$0        | \$0             |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - SJPA # 1                                                                | \$619              | \$310           | \$34                                | \$276          | \$0            | \$0            | \$0            | \$0            | \$0        | \$276           |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - Pending SJPA # 2                                                        | \$3,000            | \$1,500         | \$0                                 | \$762          | \$738          | \$0            | \$0            | \$0            | \$0        | \$1,500         |
| Contract # ARS49                    | <b>Total Project</b>                                                                                                | <b>\$3,769</b>     | <b>\$1,885</b>  | <b>\$109</b>                        | <b>\$1,038</b> | <b>\$738</b>   | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b> | <b>\$1,776</b>  |
| FDOT                                | MOB Demo & Cargo Laydown Capacity Improvements - Design & Permitting - Fin. Proj. # 439974 - Contract # G0E90 - JPA | \$340              | \$170           | \$170                               | \$0            | \$0            | \$0            | \$0            | \$0            | \$0        | \$0             |
| FDOT                                | Upland Cargo Improvement Project - MOB demo area Fin. Proj. # 440705 - Contract #G0078 - JPA                        | \$4,000            | \$2,000         | \$0                                 | \$2,000        | \$0            | \$0            | \$0            | \$0            | \$0        | \$2,000         |
| FDOT                                | Tropical Reefer Line Expansion - Fin. Proj. # 435033 - Contract # ARJ70 - JPA                                       | \$550              | \$275           | \$0                                 | \$0            | \$275          | \$0            | \$0            | \$0            | \$0        | \$275           |
|                                     | <b>Total Project</b>                                                                                                | <b>\$4,890</b>     | <b>\$2,445</b>  | <b>\$170</b>                        | <b>\$2,000</b> | <b>\$275</b>   | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b> | <b>\$2,275</b>  |
| FDOT                                | Area D Mitigation - Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending                            | \$2,250            | \$1,125         | \$0                                 | \$0            | \$0            | \$563          | \$563          | \$0            | \$0        | \$1,125         |
| FDOT                                | Annex Property Site Improvements- Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending              | \$1,500            | \$750           | \$0                                 | \$0            | \$750          | \$0            | \$0            | \$0            | \$0        | \$750           |
| FDOT                                | Passenger Loading Bridge Project - Fin. Proj. # 442200 - No JPA - Application Submitted - Approval Pending          | \$2,500            | \$1,250         | \$0                                 | \$0            | \$0            | \$1,250        | \$0            | \$0            | \$0        | \$1,250         |
| <b>TOTAL CAPITAL PROJECTS</b>       |                                                                                                                     | <b>\$35,786</b>    | <b>\$17,893</b> | <b>\$5,005</b>                      | <b>\$5,163</b> | <b>\$2,513</b> | <b>\$2,563</b> | <b>\$1,313</b> | <b>\$1,338</b> | <b>\$0</b> | <b>\$12,889</b> |
| <b>RENEWAL &amp; REPLACEMENT</b>    |                                                                                                                     |                    |                 |                                     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b> | <b>\$0</b>      |
| <b>TOTAL PORT CASH REQUIREMENTS</b> |                                                                                                                     |                    |                 |                                     | <b>\$5,163</b> | <b>\$2,513</b> | <b>\$2,563</b> | <b>\$1,313</b> | <b>\$1,338</b> | <b>\$0</b> | <b>\$12,889</b> |

**PORT OF PALM BEACH CASH REQUIREMENTS (in \$ thousands)**

| PROJECT NAME                        | External Funding Sources                                                                                            | Total Project Cost | Port Match      | Estimated Expenditures thru 9/30/18 | FY 2019        | FY 2020        | FY 2021        | FY 2022        | FY 2023        | BEYOND         | TOTAL           |
|-------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------|-----------------|-------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
|                                     |                                                                                                                     |                    |                 |                                     |                |                |                |                |                |                |                 |
| FDOT                                | On Port Rail Facility Expansion Project - Fin. Proj. # 436215 - Contract #ARL88 - SJPA # 4                          | \$8,675            | \$4,338         | \$0                                 | \$750          | \$750          | \$750          | \$750          | \$1,338        | \$0            | \$4,338         |
| FDOT                                | Berth 17 Expansion - FM# 422827 - Contract # AR857 - Seaport Investment Program (FSTED) Bond Funded                 | \$9,202            | \$4,601         | \$4,601                             | \$0            | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                                | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - JPA                                                    | \$1,500            | \$750           | \$125                               | \$625          | \$0            | \$0            | \$0            | \$0            | \$0            | \$625           |
| FDOT                                | Berth 17 Expansion - Fin. Proj. # 422827 - Contract #G0995 - SJPA # 1                                               | \$1,500            | \$750           | \$0                                 | \$750          | \$0            | \$0            | \$0            | \$0            | \$0            | \$750           |
|                                     | <b>Total Project</b>                                                                                                | <b>\$12,202</b>    | <b>\$6,101</b>  | <b>\$4,726</b>                      | <b>\$1,375</b> | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$1,375</b>  |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - JPA                                                                     | \$150              | \$75            | \$75                                | \$0            | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - SJPA # 1                                                                | \$619              | \$310           | \$34                                | \$276          | \$0            | \$0            | \$0            | \$0            | \$0            | \$276           |
| FDOT                                | Berth # 1 Expansion - Fin. Proj. # 434833 - Pending SJPA # 2                                                        | \$3,000            | \$1,500         | \$0                                 | \$762          | \$738          | \$0            | \$0            | \$0            | \$0            | \$1,500         |
| Contract # ARS49                    | <b>Total Project</b>                                                                                                | <b>\$3,769</b>     | <b>\$1,885</b>  | <b>\$109</b>                        | <b>\$1,038</b> | <b>\$738</b>   | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$1,776</b>  |
| FDOT                                | MOB Demo & Cargo Laydown Capacity Improvements - Design & Permitting - Fin. Proj. # 439974 - Contract # G0E90 - JPA | \$340              | \$170           | \$170                               | \$0            | \$0            | \$0            | \$0            | \$0            | \$0            | \$0             |
| FDOT                                | Upland Cargo Improvement Project - MOB demo area Fin. Proj. # 440705 - Contract #G0078 - JPA                        | \$4,000            | \$2,000         | \$0                                 | \$2,000        | \$0            | \$0            | \$0            | \$0            | \$0            | \$2,000         |
| FDOT                                | Tropical Reefer Line Expansion - Fin. Proj. # 435033 - Contract # ARJ70 - JPA                                       | \$550              | \$275           | \$0                                 | \$0            | \$275          | \$0            | \$0            | \$0            | \$0            | \$275           |
|                                     | <b>Total Project</b>                                                                                                | <b>\$4,890</b>     | <b>\$2,445</b>  | <b>\$170</b>                        | <b>\$2,000</b> | <b>\$275</b>   | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$2,275</b>  |
| FDOT                                | Area D Mitigation - Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending                            | \$2,250            | \$1,125         | \$0                                 | \$0            | \$0            | \$563          | \$563          | \$0            | \$0            | \$1,125         |
| FDOT                                | Annex Property Site Improvements- Fin. Proj. # N/A - No JPA - Application Submitted - Approval Pending              | \$1,500            | \$750           | \$0                                 | \$0            | \$750          | \$0            | \$0            | \$0            | \$0            | \$750           |
| FDOT                                | Passenger Loading Bridge Project - Fin. Proj. # 442200 - No JPA - Application Submitted - Approval Pending          | \$2,500            | \$1,250         | \$0                                 | \$0            | \$0            | \$1,250        | \$0            | \$0            | \$0            | \$1,250         |
| <b>TOTAL CAPITAL PROJECTS</b>       |                                                                                                                     | <b>\$35,786</b>    | <b>\$17,893</b> | <b>\$5,005</b>                      | <b>\$5,163</b> | <b>\$2,513</b> | <b>\$2,563</b> | <b>\$1,313</b> | <b>\$1,338</b> | <b>\$0</b>     | <b>\$12,889</b> |
| <b>RENEWAL &amp; REPLACEMENT</b>    |                                                                                                                     |                    |                 |                                     | <b>\$1,137</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$1,100</b> | <b>\$6,637</b>  |
| <b>TOTAL PORT CASH REQUIREMENTS</b> |                                                                                                                     |                    |                 |                                     | <b>\$6,300</b> | <b>\$3,613</b> | <b>\$3,663</b> | <b>\$2,413</b> | <b>\$2,438</b> | <b>\$1,100</b> | <b>\$19,526</b> |



**SECTION 1: FY 2019 OPERATING BUDGET**

**SECTION 2: OPERATING REVENUES FY 2019 BUDGET**

**SECTION 3: OPERATING EXPENSES FY 2019 BUDGET**



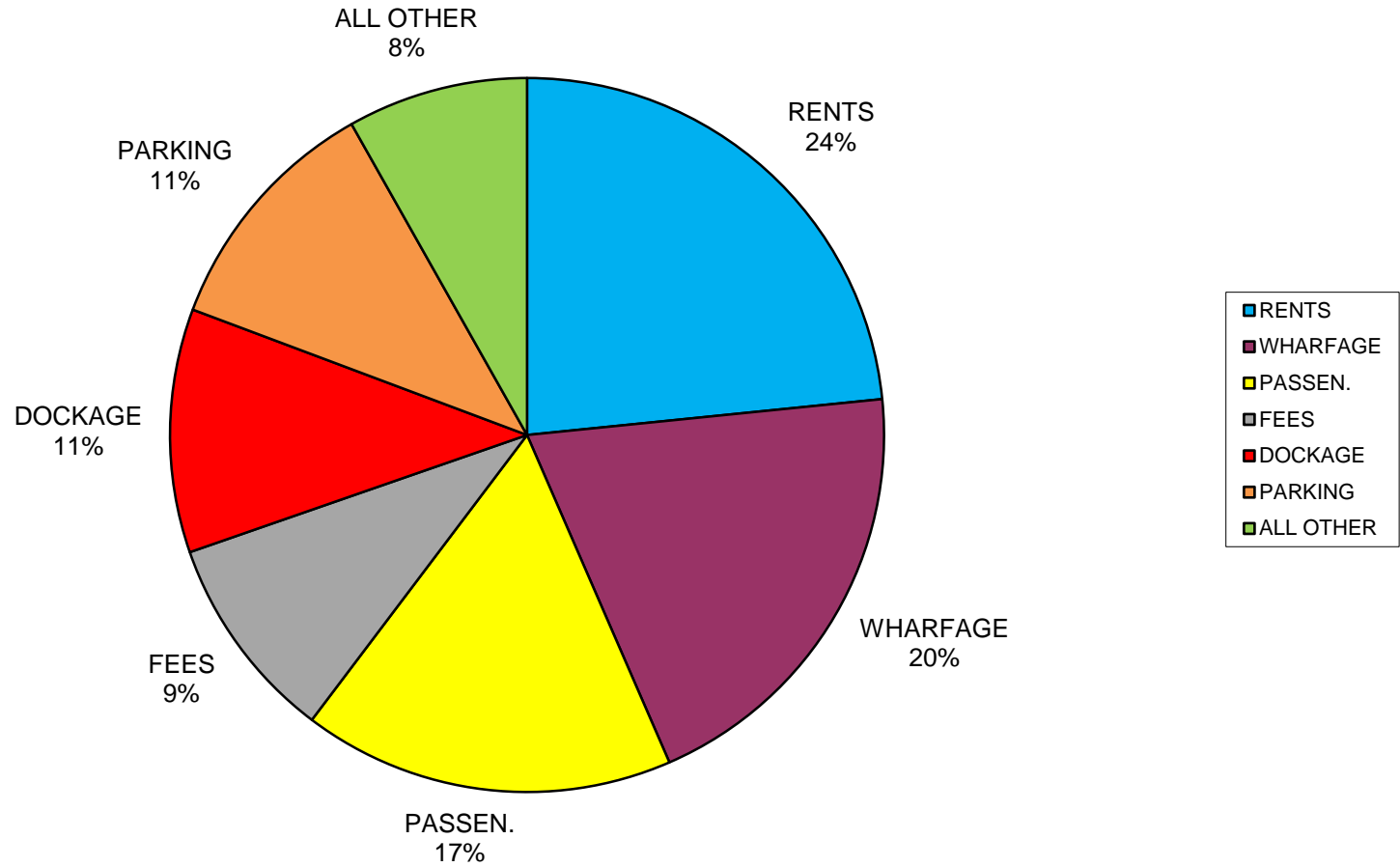


## **SECTION 1: FY 2019 OPERATING BUDGET**

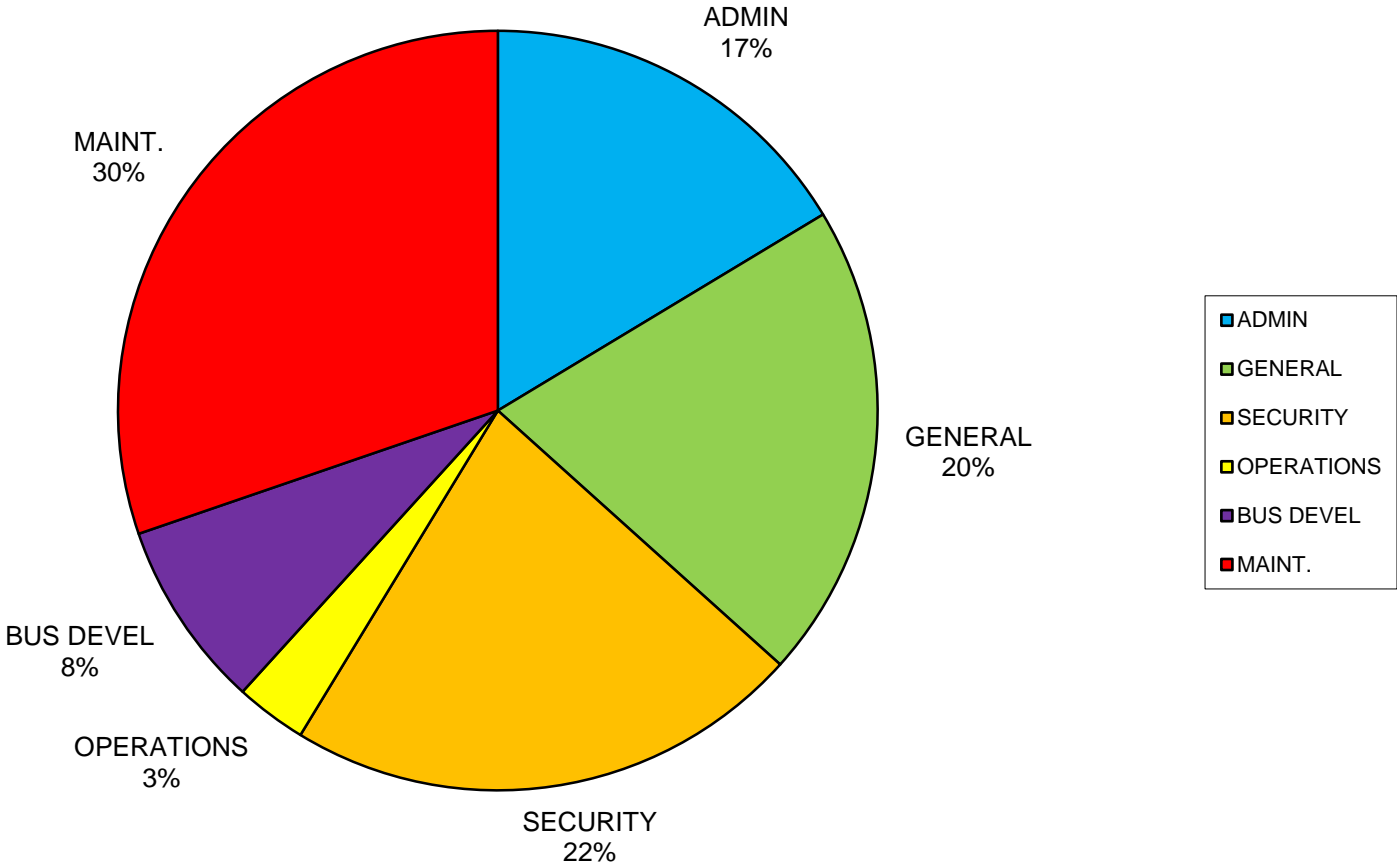
**PORT OF PALM BEACH DISTRICT  
FY 2019 OPERATING BUDGET  
PROPOSED**

|                                                   | FY 2017             | FY 2018             | FY 2019             | FY 19 vs FY 18 Budgets |
|---------------------------------------------------|---------------------|---------------------|---------------------|------------------------|
|                                                   | AUDITED             | REVISED             | PROPOSED            | Projected Variance     |
|                                                   | RESULTS             | BUDGET              | BUDGET              | Positive (Negative)    |
| <b>OPERATING REVENUES:</b>                        |                     |                     |                     |                        |
| Wharfage                                          | \$ 3,586,472        | \$ 3,885,867        | \$ 3,822,766        | \$ (63,101)            |
| Dockage                                           | 2,214,939           | 2,285,008           | 2,101,233           | (183,775)              |
| Parking                                           | 1,440,349           | 1,578,718           | 2,115,380           | 536,662                |
| Passenger Charges - Multiday                      | 6,908,164           | 7,314,328           | 10,243,768          | 2,929,440              |
| Storage                                           | 71,384              | 110,067             | 210,005             | 99,938                 |
| Water                                             | 95,249              | 90,336              | 103,439             | 13,103                 |
| Line Handling                                     | 127,600             | 130,802             | 122,488             | (8,314)                |
| Switching                                         | 628,742             | 665,214             | 706,060             | 40,846                 |
| Licenses and Permits                              | 108,900             | 105,300             | 155,500             | 50,200                 |
| Vessel Bunkers                                    | 53,711              | 57,439              | 30,000              | (27,439)               |
| Cargo Terminal Fee                                | 688,159             | 760,527             | 782,253             | 21,726                 |
| Security Fee                                      | 589,043             | 640,263             | 641,373             | 1,110                  |
| Identification Badging                            | 28,857              | 30,675              | 23,765              | (6,910)                |
| Harbor Master Fees                                | 181,962             | 193,991             | 207,350             | 13,359                 |
| Rental Income                                     | 4,239,509           | 4,067,154           | 4,455,035           | 387,881                |
| Miscellaneous Income                              | 569,935             | 668,961             | 361,671             | (307,290)              |
| <b>Gross Operating Revenues</b>                   | <b>21,532,975</b>   | <b>22,584,650</b>   | <b>26,082,086</b>   | <b>3,497,436</b>       |
| Marketing Support                                 | (4,374,913)         | (4,138,289)         | (7,039,696)         | (2,901,407)            |
| <b>Net Operating Revenues</b>                     | <b>17,158,062</b>   | <b>18,446,361</b>   | <b>19,042,390</b>   | <b>596,029</b>         |
| <b>OPERATING EXPENSES:</b>                        |                     |                     |                     |                        |
| Administration & Human Resources                  | 767,734             | 721,522             | 753,395             | (31,873)               |
| Finance & Information Technology                  | 932,404             | 898,108             | 1,024,215           | (126,107)              |
| General Expense                                   | 2,178,584           | 1,757,458           | 1,958,455           | (200,997)              |
| Engineering                                       | 25,211              | 28,000              | 57,000              | (29,000)               |
| Consulting                                        | 37,559              | 39,000              | 39,000              | -                      |
| Legal                                             | 96,424              | 160,000             | 150,000             | 10,000                 |
| Operations                                        | 98,764              | 119,299             | 118,995             | 304                    |
| General Maintenance                               | 1,517,959           | 1,605,435           | 2,012,490           | (407,055)              |
| Maritime Office Complex                           | 268,270             | 309,500             | 339,000             | (29,500)               |
| Cruise Terminal                                   | 306,437             | 363,000             | 447,500             | (84,500)               |
| Southgate                                         | 61,339              | 79,500              | 88,200              | (8,700)                |
| Maritime Office Building                          | 69,489              | 84,500              | N/A                 | 84,500                 |
| Railroad                                          | 132,403             | 164,167             | 210,315             | (46,148)               |
| Security                                          | 1,768,191           | 1,881,621           | 2,394,730           | (513,109)              |
| Business Development                              | 647,885             | 739,304             | 859,725             | (120,421)              |
| Community Grants                                  | 7,856               | 10,000              | 10,000              | -                      |
| Renewal and Replacement                           | 221,658             | 500,000             | 400,000             | 100,000                |
| <b>OPERATING EXPENSES</b>                         | <b>9,138,167</b>    | <b>9,460,414</b>    | <b>10,863,020</b>   | <b>(1,402,606)</b>     |
| <b>OPERATING INCOME before Depr. &amp; Amort.</b> | <b>8,019,895</b>    | <b>8,985,947</b>    | <b>8,179,370</b>    | <b>(806,577)</b>       |
| Amortization Expense                              | (28,817)            | (48,817)            | (52,025)            | (3,208)                |
| Depreciation Expense                              | (4,757,631)         | (4,760,694)         | (5,104,000)         | (343,306)              |
| <b>OPERATING INCOME</b>                           | <b>3,233,447</b>    | <b>4,176,436</b>    | <b>3,023,345</b>    | <b>(1,153,091)</b>     |
| <b>Non-Operating Revenues (Expenses):</b>         |                     |                     |                     |                        |
| Operating Grant Revenue                           | 55,772              | 75,000              | 75,000              | -                      |
| Operating Grant Expenses                          | (28,690)            | -                   | -                   | -                      |
| Gain (Loss) on disposition of assets              | 2,500               | (1,215,000)         | -                   | 1,215,000              |
| Insurance recoveries                              | 60,721              | -                   | -                   | -                      |
| Interest Earnings                                 | 46,191              | 138,000             | 262,000             | 124,000                |
| Interest on Bonds                                 | (1,363,385)         | (1,289,705)         | (1,188,500)         | 101,205                |
| <b>Total Non-Operating Revenue (Expenses)</b>     | <b>(1,226,891)</b>  | <b>(2,291,705)</b>  | <b>(851,500)</b>    | <b>1,440,205</b>       |
| <b>INCOME before capital contributions</b>        | <b>\$ 2,006,556</b> | <b>\$ 1,884,731</b> | <b>\$ 2,171,845</b> | <b>\$ 287,114</b>      |

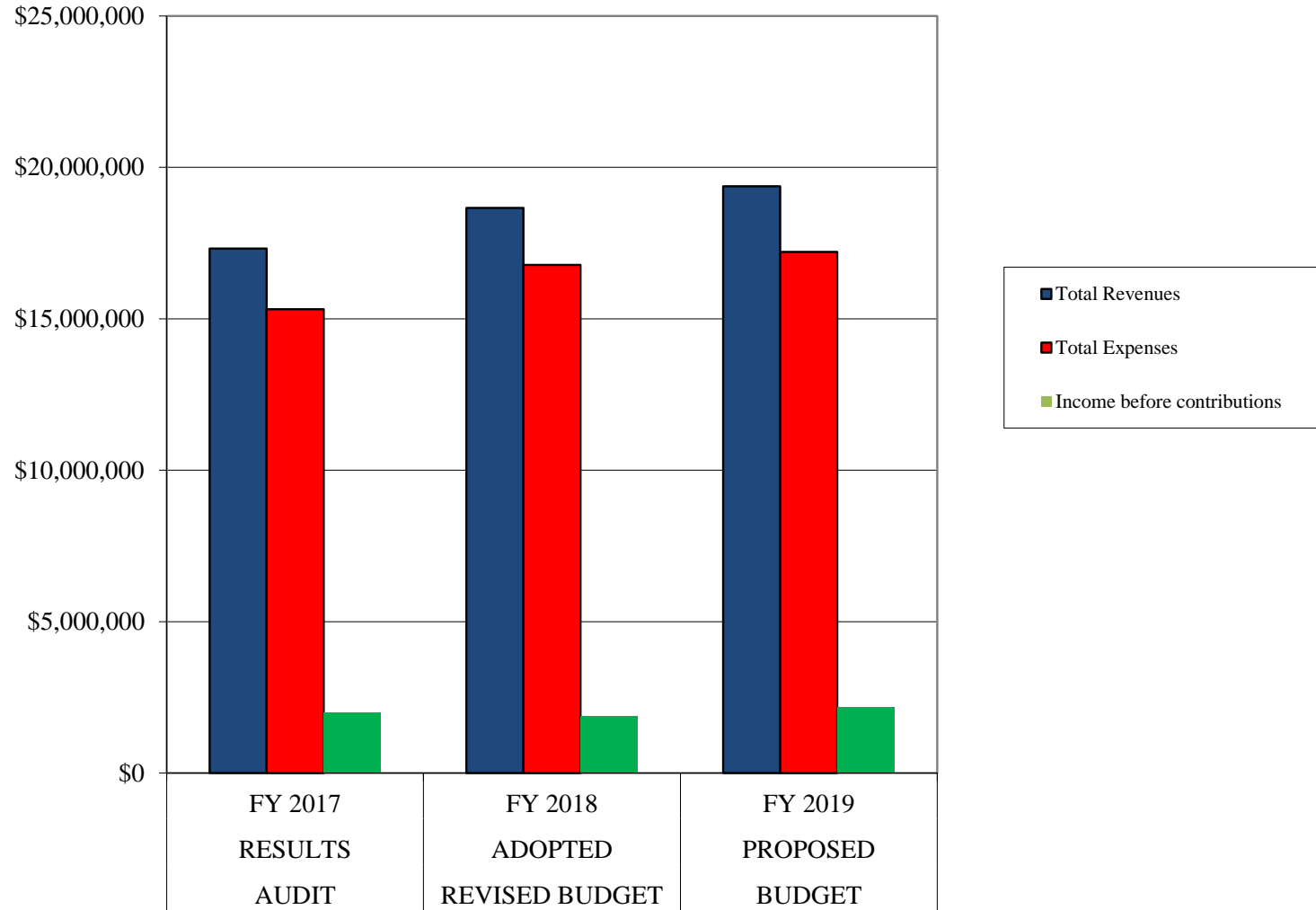
# FY 2019 BUDGETED NET OPERATING REVENUE



# FY 2019 BUDGETED OPERATING EXPENSES



## FY 2014 BUDGETED TOTAL REVENUES, EXPENSES AND INCOME





**SECTION 2: OPERATING REVENUES  
FY 2019 BUDGET**

**PORT OF PALM BEACH DISTRICT  
OPERATING REVENUES  
FY 2019 BUDGET**

| <u>Operating<br/>Revenue<br/>Types</u>  | <u>Descriptions</u>                                                                                                                                                                                                                                                                                                                                                               | <u>Projected<br/>FY 2019<br/>Revenues</u> |
|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| <b>Wharfage</b>                         | <i>Charges assessed against the cargo or vessel on all cargo passing or conveyed over, onto, through or under Port facilities, or wharves or wharf premises or between vessels (to or from barge, lighter, or water) when berthed at wharf or when moored in slip adjacent to wharf. Wharfage charges for multi-day cruise lines are included in Passenger Charges for FY 19.</i> | \$3,822,766                               |
| <b>Dockage</b>                          | <i>Charges assessed against a vessel for berthing at or making fast to a Port wharf, pier, bulkhead structure, or bank, or for mooring to a vessel so berthed. Dockage charges for multi-day cruise lines are included in Passenger Charges for FY 19.</i>                                                                                                                        | 2,101,233                                 |
| <b>Parking</b>                          | <i>Cash collections from daily charges for privately owned vehicles of passengers boarding multi-day cruise ships sailing from the Port. The valet parking revenue is net fees after the parking share for the cruise line and valet company.</i>                                                                                                                                 | 2,115,380                                 |
| <b>Passenger Charges –<br/>Multiday</b> | <i>An all inclusive per passenger trip charge, in lieu of individual charges under tariff for wharfage, dockage, security fees, passenger screening, terminal operating, and harbor master fees under the operating agreement with the multi-day cruise customer for the embarkation and disembarkation of passengers.</i>                                                        | 10,243,768                                |
| <b>Storage</b>                          | <i>Port charges for cargo held in transit sheds, warehouses, open storage areas, or by special arrangement for a period of time beyond that considered in wharfage.</i>                                                                                                                                                                                                           | 210,005                                   |
| <b>Water</b>                            | <i>Charges for the consumption of water by vessels, which take on water when calling at the Port. Operating expenses such as master meter charges and city water and sewer charges offset gross revenue for this line item.</i>                                                                                                                                                   | 103,439                                   |
| <b>Line Handling</b>                    | <i>Port charges for labor to assist in the docking of vessels and to tie lines from the vessel to the wharf.</i>                                                                                                                                                                                                                                                                  | 122,488                                   |
| <b>Switching</b>                        | <i>Charges for operating the Port's intra-port rail to move cargo into and out of the terminal to the FEC rail line.</i>                                                                                                                                                                                                                                                          | 706,060                                   |
| <b>Licenses and Permits</b>             | <i>Annual and specific charges assessed to all persons, firms, corporations, or other business entities carrying on the business of stevedoring, ship Chandler, bunkering agent, commercial transportation or other miscellaneous activities at the Port. In addition, engineering permits are required for all construction on Port-owned property.</i>                          | 155,500                                   |

**PORT OF PALM BEACH DISTRICT  
OPERATING REVENUES  
FY 2019 BUDGET**

|                                       |                                                                                                                                                                                                                                                                                      |                     |
|---------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
|                                       |                                                                                                                                                                                                                                                                                      |                     |
| <b>Vessel Bunkers</b>                 | <i>Charges assessed to trucks and barges delivering petroleum products to vessels.</i>                                                                                                                                                                                               | 30,000              |
| <b>Cargo Terminal Fee</b>             | <i>Fee charges assessed to all Port tenants handling cargo at the Port.</i>                                                                                                                                                                                                          | 782,253             |
| <b>Security Fees</b>                  | <i>Charges assessed to Port users to offset the cost of compliance with federal, state, and local security regulations.</i>                                                                                                                                                          | 641,373             |
| <b>Identification Badging</b>         | <i>Commissions received for processing TWIC enrollments and renewals, and charges for crew badges.</i>                                                                                                                                                                               | 23,765              |
| <b>Harbor Master Fee</b>              | <i>Charges assessed on all vessels requiring dockage at Port facilities on a per call basis.</i>                                                                                                                                                                                     | 207,350             |
| <b>Rental Income</b>                  | <i>Lease rental charges for Port-owned real property rented for Port and non-Port related use.</i>                                                                                                                                                                                   | 4,455,035           |
| <b>Miscellaneous and Other Income</b> | <i>Income from various sources including equipment rental, FTZ, NICB, parking decals, heavy lift cargo fees, public use, and reservation fees, service charges, bankruptcy proceeds, and also labor charges for Port staff assigned to special projects described in the Tariff.</i> | 361,671             |
| <b>Gross Operating Revenues</b>       |                                                                                                                                                                                                                                                                                      | <b>\$26,082,086</b> |
| <b>Marketing Support</b>              | <i>Charges assessed and paid by the Port under the operating agreement with the multi-day cruise operator for the Port's participation in their marketing program.</i>                                                                                                               | (7,039,696)         |
| <b>Net Operating Revenues</b>         |                                                                                                                                                                                                                                                                                      | <b>\$19,042,390</b> |





**SECTION 3: OPERATING EXPENSES  
FY 2019 BUDGET**

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>ADMINISTRATION &amp; HUMAN RESOURCES</b> |                                      | <b>FY 2017</b>    | <b>FY 2018</b>    | <b>FY 2019</b>    |
|---------------------------------------------|--------------------------------------|-------------------|-------------------|-------------------|
|                                             |                                      | <b>AUDITED</b>    | <b>REVISED</b>    | <b>PROPOSED</b>   |
| <b>Account #</b>                            | <b>Description</b>                   | <b>RESULTS</b>    | <b>BUDGET</b>     | <b>BUDGET</b>     |
| 00-02-000-10-5100-00                        | Salaries - Commissioners             | \$ 47,500         | \$ 47,500         | \$ 47,500         |
| 00-02-000-10-5102-00                        | Salaries - Administration & HR       | 639,685           | 598,478           | 654,070           |
| 00-02-000-10-5205-00                        | F.I.C.A. Payroll Tax Expense         | 47,664            | 45,544            | 46,065            |
| 00-02-000-10-5207-00                        | Contracted Support Services          | 32,885            | 30,000            | 5,760             |
|                                             |                                      |                   |                   |                   |
|                                             | <b>Total Administration &amp; HR</b> | <b>\$ 767,734</b> | <b>\$ 721,522</b> | <b>\$ 753,395</b> |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**ADMINISTRATION & HUMAN RESOURCES**

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| <u>Line Item</u>         | <u>Activity</u> | <u>Description</u>                                                                                                                                                                                 |
|--------------------------|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-10-               |                 |                                                                                                                                                                                                    |
| 5100-00<br>To<br>5102-00 | Salaries        | Commissioners; Executive Director allocated at 70%;<br>Port Engineer, Executive Assistant; Director of Planning;<br>Director of Human Resources & Administration; District<br>Clerk, Receptionist. |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>ADMINISTRATION &amp; HUMAN RESOURCES</b> |                                      | <b>FY 2017</b>    | <b>FY 2018</b>    | <b>FY 2019</b>    |
|---------------------------------------------|--------------------------------------|-------------------|-------------------|-------------------|
|                                             |                                      | <b>AUDITED</b>    | <b>REVISED</b>    | <b>PROPOSED</b>   |
| <b>Account #</b>                            | <b>Description</b>                   | <b>RESULTS</b>    | <b>BUDGET</b>     | <b>BUDGET</b>     |
| 00-02-000-10-5100-00                        | Salaries - Commissioners             | \$ 47,500         | \$ 47,500         | \$ 47,500         |
| 00-02-000-10-5102-00                        | Salaries - Administration & HR       | 639,685           | 598,478           | 654,070           |
| 00-02-000-10-5205-00                        | F.I.C.A. Payroll Tax Expense         | 47,664            | 45,544            | 46,065            |
| 00-02-000-10-5207-00                        | Contracted Support Services          | 32,885            | 30,000            | 5,760             |
|                                             |                                      |                   |                   |                   |
|                                             | <b>Total Administration &amp; HR</b> | <b>\$ 767,734</b> | <b>\$ 721,522</b> | <b>\$ 753,395</b> |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b><u>FINANCE &amp; INFORMATION TECHNOLOGY</u></b> |                               | <b>FY 2017</b>    | <b>FY 2018</b>    | <b>FY 2019</b>      |
|----------------------------------------------------|-------------------------------|-------------------|-------------------|---------------------|
|                                                    |                               | <b>AUDITED</b>    | <b>REVISED</b>    | <b>PROPOSED</b>     |
| <b>Account #</b>                                   | <b>Description</b>            | <b>RESULTS</b>    | <b>BUDGET</b>     | <b>BUDGET</b>       |
| 00-02-000-30-5200-00                               | Salaries - Finance & IT       | \$ 624,527        | \$ 598,890        | \$ 690,115          |
| 00-02-000-30-5205-00                               | F.I.C.A. Payroll Tax Expense  | 45,343            | 44,633            | 51,550              |
| 00-02-000-30-5207-00                               | Contracted Office Services    | 5,276             | -                 | -                   |
| 00-02-000-30-5780-00                               | Telephone - Communications    | 78,135            | 80,000            | 83,000              |
| 00-02-000-30-5670-00                               | Computer Training/Consulting  | 28,850            | 49,450            | 57,000              |
| 00-02-000-30-5665-00                               | Computer Maintenance          | 69,418            | 53,135            | 61,000              |
| 00-02-000-30-5660-00                               | Computer Software/Supplies    | 7,857             | 10,000            | 10,000              |
| 00-02-000-30-5790-00                               | Postage - Office              | 3,361             | 3,000             | 5,000               |
| 00-02-000-30-5610-00                               | Office Maintenance            | 9,456             | 10,000            | 10,000              |
| 00-02-000-30-5625-00                               | Records Storage               | 2,710             | 3,000             | 3,000               |
| 00-02-000-30-5795-00                               | Printing - Office             | 6,742             | 6,000             | 10,000              |
| 00-02-000-30-5795-01                               | Public Notice Publication     | 14,184            | 5,000             | 8,000               |
| 00-02-000-30-5600-00                               | Office Supplies               | 18,891            | 20,000            | 20,000              |
| 00-02-000-30-5590-00                               | Miscellaneous - Office        | 17,654            | 15,000            | 15,550              |
|                                                    |                               |                   |                   |                     |
|                                                    | <b>Total Finance &amp; IT</b> | <b>\$ 932,404</b> | <b>\$ 898,108</b> | <b>\$ 1,024,215</b> |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**FINANCE & INFORMATION TECHNOLOGY**

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| <u>Line Item</u> | <u>Activity</u>            | <u>Description</u>                                                                                                                                                                                                                                                                   |
|------------------|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-30-       |                            |                                                                                                                                                                                                                                                                                      |
| 5200-00          | Salaries                   | Deputy Director-CFO allocated at 50%; Manager of Contract Compliance & Receivables allocated at 25%; Manager of Purchasing; Controller; Asst. Controller; Accounts Receivable, Payable and Financial Specialist; Specialist; Director of Information Technology and I.T. Specialist. |
| 5600-00          | Office Supplies            | Costs to provide supplies for daily operation including forms, copy paper, copier toner/ developer, computer supplies, etc.                                                                                                                                                          |
| 5610-00          | Office Maintenance         | Costs to maintain/repair office equipment, furniture, and fixtures at the Port offices. Also includes annual lease cost and maintenance expense for office copiers and expenses for the maintenance of other office machines and equipment.                                          |
| 5660-00          | Computer Software/Supplies | Includes cost of upgrades and annual registration/enhancement fees for designated operating programs.                                                                                                                                                                                |
| 5665-00          | Computer Maintenance       | Costs to maintain computer hardware and software. As original service and support warranties expire, additional maintenance agreements will be incurred or extended warranties need to be purchased.                                                                                 |
| 5670-00          | Computer Consulting        | Costs associated with outside computer consulting/support for software and hardware issues.                                                                                                                                                                                          |
| 5780-00          | Telephone                  | Costs associated with office telephones, long distance, internet access, cable TV, mobile phones and tablets.                                                                                                                                                                        |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>GENERAL EXPENSE</b> |                                           | <b>FY 2017</b>             | <b>FY 2018</b>            | <b>FY 2019</b>             |
|------------------------|-------------------------------------------|----------------------------|---------------------------|----------------------------|
| <b>Account #</b>       | <b>Description</b>                        | <b>AUDITED<br/>RESULTS</b> | <b>REVISED<br/>BUDGET</b> | <b>PROPOSED<br/>BUDGET</b> |
| 00-02-000-00-5031-00   | Audit & Accounting Services               | \$ 69,882                  | \$ 89,000                 | \$ 97,500                  |
| 00-02-000-10-5665-00   | Computer maintenance agreements           | -                          | -                         | 10,645                     |
| 00-02-000-00-5040-00   | Transcription Services for Board Meetings | 8,283                      | 8,500                     | 11,500                     |
| 00-02-000-00-5208-00   | Unemployment Compensation                 | 3,300                      | 1,000                     | 1,000                      |
| 00-02-000-00-5250-00   | General Insurance                         | 515,543                    | 374,000                   | 385,000                    |
| 00-02-000-00-5211-00   | Group Health Insurance                    | 856,675                    | 917,000                   | 1,064,500                  |
| 00-02-000-00-5300-00   | Employee Life Insurance                   | 14,127                     | 15,000                    | 16,800                     |
| 00-02-000-00-5300-01   | Employee Short Term Disability            | 15,810                     | 17,000                    | 15,800                     |
| 00-02-000-00-5209-00   | Florida Retirement Expense                | 511,313                    | 263,458                   | 291,210                    |
| 00-02-000-00-5210-00   | Trustee Fees                              | 6,948                      | 7,500                     | 7,500                      |
| 00-02-000-00-5214-00   | Drug-Free Workplace                       | 695                        | 1,000                     | 2,000                      |
| 00-02-000-00-5720-00   | Insurance Contingency                     | -                          | 10,000                    | 10,000                     |
| 00-02-000-00-5740-00   | Membership Dues                           | 2,152                      | 4,000                     | 5,000                      |
| 00-02-000-00-5450-00   | Ad Valorem Taxes - Tenants                | 27,332                     | 10,000                    | 5,000                      |
| 00-02-000-00-5585-00   | Employee Development & Training           | 19,828                     | 25,000                    | 20,000                     |
| 00-02-000-00-5590-00   | Miscellaneous                             | 417                        | 5,000                     | 5,000                      |
| 00-01-000-00-7920-00   | Bad Debt Expense                          | 126,279                    | 10,000                    | 10,000                     |
|                        |                                           |                            |                           |                            |
|                        | <b>Total General Expense</b>              | <b>\$ 2,178,584</b>        | <b>\$ 1,757,458</b>       | <b>\$ 1,958,455</b>        |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**GENERAL EXPENSE**

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| <u>Line Item</u> | <u>Activity</u>                 | <u>Description</u>                                                                                                                                                                                                                 |
|------------------|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-00        |                                 |                                                                                                                                                                                                                                    |
| 5031-00          | Audit/Accounting Services       | Annual required independent CPA audit fees, monthly cash and voucher audit, bond arbitrage and continuing disclosure reports, OPEB actuary report and other accounting related services that may be required.                      |
| 5040-00          | Transcription Services          | Professional transcriptions services for the monthly board meetings and any special meetings.                                                                                                                                      |
| 5208-00          | Training and Seminars           | Professional development, continuing education seminars and various courses for staff to maintain licenses and improve skills. Also, the tuition reimbursement plan.                                                               |
| 5209-00          | Florida Retirement System (FRS) | Employer pension contribution as required by the FRS Pension Plan set by the State of Florida legislators.                                                                                                                         |
| 5210-00          | Trustees Fees for Bond Issues   | Annual fees for trustee services as required by the Series 2002, 2007, 2013 and 2016 revenue bond issues.                                                                                                                          |
| 5211-00          | Group Insurance                 | Annual premiums for health, dental, and vision insurance for full-time Port employees less employees' paid portion.                                                                                                                |
| 5250-00          | l Insurance                     | Annual premiums for the various commercial property, liability, umbrella and Workers' Comp., policies.                                                                                                                             |
| 5300-00<br>-01   | Employee Life & S.T. Insurance  | Annual premiums for basic life and short term disability insurance for all Port employees.                                                                                                                                         |
| 5665-00          | Computer Maint. Agreements      | Costs to maintain hardware and software for board books and records management. As original service and support warranties expire, additional maintenance agreements will be incurred or extended warranties need to be purchased. |
| 5720-00          | Insurance Contingency –         | General insurance deductibles paid by the Port for claims settled by the Port's underwriters.                                                                                                                                      |



**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b><u>ENGINEERING</u></b> |                          | <b>FY 2017</b>   | <b>FY 2018</b>   | <b>FY 2019</b>   |
|---------------------------|--------------------------|------------------|------------------|------------------|
|                           |                          | <b>AUDITED</b>   | <b>REVISED</b>   | <b>PROPOSED</b>  |
| <b>Account #</b>          | <b>Description</b>       | <b>RESULTS</b>   | <b>BUDGET</b>    | <b>BUDGET</b>    |
| 00-02-000-00-5021-00      | Retainer - CH2MHILL      | \$ 12,000        | \$ 12,000        | <b>\$ 12,000</b> |
| 00-02-000-00-5022-00      | Other Fees/Expenses      | 13,211           | 16,000           | <b>45,000</b>    |
|                           |                          |                  |                  |                  |
|                           | <b>Total Engineering</b> | <b>\$ 25,211</b> | <b>\$ 28,000</b> | <b>\$ 57,000</b> |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**ENGINEERING PROGRAM**

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| <u>Line Item</u> | <u>Activity</u>          | <u>Description</u>                                                                                                                          |
|------------------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-00-       |                          |                                                                                                                                             |
| 5021-00          | Retainer –<br>CHM2HILL   | For representation by the Port Engineers at Board of Commissioners meetings, including expenses, and other miscellaneous non-project costs. |
| 5022-00          | Other Fees –<br>Expenses | Special engineering and surveying projects that are not capital items.                                                                      |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b><u>GOVERNMENTAL CONSULTING</u></b> |                           | <b>FY 2017</b>   | <b>FY 2018</b>   | <b>FY 2019</b>   |
|---------------------------------------|---------------------------|------------------|------------------|------------------|
|                                       |                           | <b>AUDITED</b>   | <b>REVISED</b>   | <b>PROPOSED</b>  |
| <b>Account #</b>                      | <b>Description</b>        | <b>RESULTS</b>   | <b>BUDGET</b>    | <b>BUDGET</b>    |
| 00-02-000-00-5001-00                  | Consulting - Governmental | \$ 37,559        | \$ 39,000        | <b>\$ 39,000</b> |
|                                       | <b>Total Consulting</b>   | <b>\$ 37,559</b> | <b>\$ 39,000</b> | <b>\$ 39,000</b> |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**GOVERNMENTAL CONSULTING**

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| <b><u>Line Item</u></b> | <b><u>Activity</u></b> | <b><u>Description</u></b>                                                                                                         |
|-------------------------|------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| 02-000-00-              |                        |                                                                                                                                   |
| 5001-00                 | Consulting             | Professional representation relating to Federal, State and Local legislation, grants, funding and seaport transportation matters. |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**LEGAL FEES**

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| <u>Line Item</u> | <u>Activity</u>          | <u>Description</u>                                                                                                                                                    |
|------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-00-       |                          |                                                                                                                                                                       |
| 5012-00          | Legal-Fees<br>& Expenses | For expenses related to general legal matters, contracts and agreements, labor and union related matters, lawsuits, litigation, federal, state and local regulations. |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>OPERATIONS</b>    |                                   | <b>FY 2017</b>             | <b>FY 2018</b>            | <b>FY 2019</b>             |
|----------------------|-----------------------------------|----------------------------|---------------------------|----------------------------|
| <b>Account #</b>     | <b>Description</b>                | <b>AUDITED<br/>RESULTS</b> | <b>REVISED<br/>BUDGET</b> | <b>PROPOSED<br/>BUDGET</b> |
| 00-02-000-80-5200-00 | Salaries                          | \$ 82,257                  | \$ 81,560                 | \$ 85,640                  |
| 00-02-000-80-5205-00 | F.I.C.A. Expense                  | 6,021                      | 6,239                     | 6,555                      |
| 00-02-000-80-5500-00 | Customer & Tenant Operating Costs | 269                        | 20,000                    | 20,000                     |
| 00-02-000-80-5760-00 | Uniforms                          | 222                        | 500                       | 500                        |
| 00-02-000-80-5780-00 | Telephone - Communications        | 995                        | 1,000                     | 1,300                      |
| 00-02-000-80-5595-00 | Miscellaneous                     | 9,000                      | 10,000                    | 5,000                      |
|                      |                                   |                            |                           |                            |
|                      | <b>Total Operations</b>           | <b>\$ 98,764</b>           | <b>\$ 119,299</b>         | <b>\$ 118,995</b>          |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**OPERATIONS**

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| <u>Line Item</u> | <u>Activity</u>                      | <u>Description</u>                                                                                                                                                |
|------------------|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-80-       |                                      |                                                                                                                                                                   |
| 5200-00          | Salaries                             | Includes compensation for the Director of Security/<br>Facilities/Operations allocated at 20%; and the<br>Port Duty Officer.                                      |
| 5500-00          | Customer & Tenant<br>Operating Costs | Contractual and non-contractual costs incurred by the<br>Port on behalf of its customers, passengers and tenants to<br>maintain and continue all port operations. |
| 5760-00          | Uniforms                             | Annual cost of uniforms for the Port Duty Officer.                                                                                                                |
| 5780-00          | Telephone Expense                    | Mobile phone costs for the Port Duty Officer.                                                                                                                     |
| 5595-00          | Miscellaneous                        | Cost of training, business travel and other expenses.                                                                                                             |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>GENERAL MAINTENANCE</b> |                                  | <b>FY 2017</b>         | <b>FY 2018</b>        | <b>FY 2019</b>         |
|----------------------------|----------------------------------|------------------------|-----------------------|------------------------|
| <b>Account #</b>           | <b>Description</b>               | <b>AUDITED RESULTS</b> | <b>REVISED BUDGET</b> | <b>PROPOSED BUDGET</b> |
| 00-02-000-20-5200-00       | Salaries                         | \$ 420,181             | \$ 471,460            | \$ 538,025             |
| 00-02-000-20-5202-00       | Overtime - Maintenance           | 50,125                 | 50,000                | 40,000                 |
| 00-02-000-20-5202-02       | Overtime - Line Handling         | 27,679                 | 30,000                | 30,000                 |
| 00-02-000-20-5205-00       | F.I.C.A. Expense                 | 36,062                 | 44,558                | 48,925                 |
| 00-02-000-20-5780-00       | Telephone - Communications       | 10,156                 | 8,500                 | 12,000                 |
| 00-02-000-20-5775-00       | Water                            | 570,360                | 605,265               | 880,000                |
| 00-02-000-20-5775-01       | Water - Maintenance Office       | 1,577                  | 1,752                 | 2,500                  |
| 00-02-000-20-5775-02       | Stormwater Assessment            | 68,607                 | 70,000                | 80,040                 |
| 00-02-000-20-5770-00       | Electricity                      | 123,157                | 135,000               | 135,000                |
| 00-02-000-20-5500-00       | Equipment Rental                 | 8,349                  | 15,000                | 15,000                 |
| 00-02-000-20-5555-00       | Generator Supplies               | 10,770                 | 10,000                | 15,000                 |
| 00-02-000-20-5560-00       | Building & Grounds               | 75,541                 | 50,000                | 100,000                |
| 00-02-000-20-5565-00       | Trash Removal                    | 4,384                  | 6,400                 | 10,000                 |
| 00-02-000-20-5760-00       | Uniforms                         | 14,823                 | 20,000                | 15,000                 |
| 00-02-000-20-5570-00       | Boat Repair                      | 173                    | -                     | -                      |
| 00-02-000-20-5800-00       | Gas & Oil                        | 33,215                 | 35,000                | 36,000                 |
| 00-02-000-20-5821-00       | Janitorial Services & Supplies   | 7,869                  | 7,500                 | -                      |
| 00-02-000-20-5580-00       | Supplies                         | 16,198                 | 15,000                | 25,000                 |
| 00-02-000-20-5585-00       | Dock Repair                      | 9,126                  | -                     | -                      |
| 00-02-000-20-5595-00       | Equipment Repair                 | 28,968                 | 30,000                | 30,000                 |
| 00-02-000-20-5590-00       | Miscellaneous                    | 639                    | -                     | -                      |
|                            |                                  |                        |                       |                        |
|                            | <b>Total General Maintenance</b> | <b>\$ 1,517,959</b>    | <b>\$ 1,605,435</b>   | <b>\$ 2,012,490</b>    |



**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**GENERAL MAINTENANCE**

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| <u>Line Item</u> | <u>Activity</u>          | <u>Description</u>                                                                                                                                                                                                                                                                            |
|------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-20-       |                          |                                                                                                                                                                                                                                                                                               |
| 5200-00          | Salaries                 | Includes compensation and benefits for 11 positions: Director of Security/Facilities/Operations allocated at 40%; Maintenance Foreman; Senior Maintenance Workers and Maintenance Worker; and Janitors. These employees provide repair and maintenance services at all Port-owned facilities. |
| 5202-00          | Overtime – Maint.        | Additional labor as required to service Port customers and tenants and maintain over 200 acres of port property on a 24-hour per day basis.                                                                                                                                                   |
| 5202-02          | Overtime – Line Handling | Additional labor as required to assist in the docking of vessels and to tie lines from the vessel to the wharf on a 24-hour per day basis.                                                                                                                                                    |
| 5500-00          | Equipment Rental         | For the rental of equipment required for special projects on an as-needed basis.                                                                                                                                                                                                              |
| 5560-00          | Building/Grounds         | Port-wide general building repairs and grounds maintenance except for Southgate, Cruise Terminal, MOC, and MOB.                                                                                                                                                                               |
| 5770-00          | Electricity              | Electric service to all docks and wharves, and all port-owned facilities except for Southgate, Cruise Terminal, MOC, and MOB.                                                                                                                                                                 |
| 5775-00          | Water                    | Costs for water and sewer, water meters, and fire hydrants port-wide including docks/wharves used by Port and customers/tenants.                                                                                                                                                              |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**GENERAL MAINTENANCE**

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| <u>Line Item</u> | <u>Activity</u>              | <u>Description</u>                                                                                                                                                |
|------------------|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-20-       |                              |                                                                                                                                                                   |
| 5780-00          | Telephone                    | Includes general telephone, elevator and alarm/alert lines at Maintenance Shop and all other Port-owned locations except Southgate, Cruise Terminal, MOC and MOB. |
| 5565-00          | Trash Removal                | Trash Removal at all port-owned facilities except Southgate, Cruise Terminal, MOC and MOB.                                                                        |
| 5580-00          | Supplies                     | Miscellaneous supplies and tools for the maintenance of port-owned property.                                                                                      |
| 5585-00          | Dock Repair                  | For repairs to docks and wharves.                                                                                                                                 |
| 5595-00          | Equipment Repair             | Repairs and maintenance to vehicle fleet including, cars, pick-up trucks, crane, man lift, backhoe, forklifts and other maintenance equipment.                    |
| 5760-00          | Uniforms                     | Annual cost for uniforms for maintenance workers.                                                                                                                 |
| 5775-02          | Storm Water Assessment       | Fees assessed by the City of Riviera Beach for storm water maintenance.                                                                                           |
| 5800-01          | Gas & Oil                    | Fuel and oil for Port-owned vehicles and equipment.                                                                                                               |
| 5610-00          | Office Equipment Maintenance | Annual lease cost and maintenance expense for office copier.                                                                                                      |
| 5821-00          | Janitorial Services/Supplies | Janitorial services and supplies necessary to maintain the MOC and other Port properties.                                                                         |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>MARITIME OFFICE COMPLEX</b> |                                      | <b>FY 2017</b> | <b>FY 2018</b> | <b>FY 2019</b>  |
|--------------------------------|--------------------------------------|----------------|----------------|-----------------|
|                                |                                      | <b>AUDITED</b> | <b>REVISED</b> | <b>PROPOSED</b> |
| <b>Account #</b>               | <b>Description</b>                   | <b>RESULTS</b> | <b>BUDGET</b>  | <b>BUDGET</b>   |
| 07-02-000-00-5560-00           | Building & Grounds                   | \$ 44,681      | \$ 70,000      | \$ 75,000       |
| 07-02-000-00-5565-00           | Trash Removal                        | 29,412         | 35,000         | 40,000          |
| 07-02-000-00-5770-00           | Electricity                          | 69,604         | 75,000         | 95,000          |
| 07-02-000-00-5770-01           | Electricity - Chiller                | 42,692         | 43,000         | 43,000          |
| 07-02-000-00-5780-00           | Telephone - Internet - Alarms        | 3,553          | 6,000          | 5,000           |
| 07-02-000-00-5784-00           | Telephone - Elevator                 | 3,174          | 3,500          | 4,000           |
| 07-02-000-00-5810-00           | HVAC Repairs & Maint.                | 53,506         | 50,000         | 50,000          |
| 07-02-000-00-5821-00           | Janitorial Services & Supplies       | 21,648         | 25,000         | 25,000          |
| 07-02-000-00-5830-00           | Window Cleaning                      | -              | 2,000          | 2,000           |
| 07-02-000-00-5720-00           | Miscellaneous                        | -              | -              | -               |
|                                |                                      |                |                |                 |
|                                | <b>Total Maritime Office Complex</b> | \$ 268,270     | \$ 309,500     | \$ 339,000      |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**MARITIME OFFICE COMPLEX**

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| <u>Line Item</u>   | <u>Activity</u>                 | <u>Description</u>                                                                                                                                                                            |
|--------------------|---------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 07-02-000-00-      |                                 |                                                                                                                                                                                               |
| 5560-00            | Building/Grounds                | Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies and other infrastructure repairs and maintenance. |
| 5565-00            | Trash Removal                   | Annual cost for trash removal as required by leases.                                                                                                                                          |
| 5770-00            | Electricity - Office            | Electricity costs associated with the operation of the MOC.                                                                                                                                   |
| 5770-01            | Electricity - Chiller           | Electric charges associated with the operation of the Chiller.                                                                                                                                |
| 5780-00<br>5784-00 | Telephone                       | Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.                                                                         |
| 5810-00            | HVAC<br>Maint./Repair           | Costs associated with maintenance of Chiller Plant and Air Handling Units                                                                                                                     |
| 5821-00            | Janitorial<br>Services/Supplies | Janitorial services and supplies necessary to maintain the Maritime Office Complex.                                                                                                           |
| 5830-00            | Window Cleaning                 | Semi-annual cost for cleaning the MOC windows.                                                                                                                                                |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b><u>CRUISE TERMINAL</u></b> |                                | <b>FY 2017</b>         | <b>FY 2018</b>        | <b>FY 2019</b>         |
|-------------------------------|--------------------------------|------------------------|-----------------------|------------------------|
| <b>Account #</b>              | <b>Description</b>             | <b>AUDITED RESULTS</b> | <b>REVISED BUDGET</b> | <b>PROPOSED BUDGET</b> |
| 06-02-000-00-5560-00          | Building/Grounds               | \$ 62,290              | \$ 75,000             | \$ 115,000             |
| 06-02-000-00-5570-00          | FMT Loading Bridge Maintenance | 3,012                  | -                     | -                      |
| 06-02-000-00-5770-00          | Electricity                    | 46,802                 | 50,000                | 65,000                 |
| 06-02-000-00-5770-01          | Electricity - Chiller          | 28,461                 | 33,000                | 30,000                 |
| 06-02-000-00-5780-00          | Telephone - Internet - Alarms  | 4,761                  | 5,000                 | 6,000                  |
| 06-02-000-00-5784-00          | Telephone - Elevator           | 3,174                  | 3,000                 | 4,000                  |
| 06-02-000-00-5810-00          | HVAC Maintenance/Repairs       | 36,180                 | 50,000                | 50,000                 |
| 06-02-000-00-5821-00          | Janitorial Services/Supplies   | 121,670                | 145,000               | 175,000                |
| 06-02-000-00-5830-00          | Window Cleaning                | -                      | 2,000                 | 2,500                  |
| 06-02-000-00-5720-00          | Miscellaneous                  | 87                     | -                     | -                      |
|                               |                                |                        |                       |                        |
|                               | <b>Total Cruise Terminal</b>   | <b>\$ 306,437</b>      | <b>\$ 363,000</b>     | <b>\$ 447,500</b>      |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**CRUISE TERMINAL**

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| <u>Line Item</u>   | <u>Activity</u>                | <u>Description</u>                                                                                                                                                                                                                            |
|--------------------|--------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 06-02-000-00-      |                                |                                                                                                                                                                                                                                               |
| 5560-00            | Building/Grounds               | Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies, Passenger Loading Bridge for the cruise ships, and other infrastructure repairs and maintenance. |
| 5770-00            | Electricity - Terminal         | Electricity costs associated with the operation of the Cruise Terminal.                                                                                                                                                                       |
| 5770-01            | Electricity - Chiller          | Electricity costs associated with the operation of the Chiller Plant.                                                                                                                                                                         |
| 5780-00<br>5784-00 | Telephone                      | Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.                                                                                                                         |
| 5810-00            | HVAC - Maintenance/Repairs     | Costs associated with maintenance of Chiller Plant and Air Handling Units.                                                                                                                                                                    |
| 5821-00            | Janitorial - Services/Supplies | Janitorial, cleaning services and supplies necessary to maintain the Cruise Terminal.                                                                                                                                                         |

**PORT OF PALM BEACH  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>SOUTHGATE</b>     |                               | <b>FY 2017</b>             | <b>FY 2018</b>            | <b>FY 2019</b>             |
|----------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| <b>Account #</b>     | <b>Description</b>            | <b>AUDITED<br/>RESULTS</b> | <b>REVISED<br/>BUDGET</b> | <b>PROPOSED<br/>BUDGET</b> |
| 08-02-000-00-5560-00 | Building/Grounds              | \$ 10,982                  | \$ 20,000                 | <b>\$ 20,000</b>           |
| 08-02-000-00-5821-00 | Janitorial Services/Supplies  | 367                        | 2,000                     | <b>3,500</b>               |
| 08-02-000-00-5770-00 | Electricity                   | 37,358                     | 35,000                    | <b>40,000</b>              |
| 08-02-000-00-5780-00 | Telephone - Internet - Alarms | 6,470                      | 7,000                     | <b>8,000</b>               |
| 08-02-000-00-5565-00 | Trash Removal                 | 2,418                      | 3,000                     | <b>4,200</b>               |
| 08-02-000-00-5810-00 | HVAC Maintenance/Repairs      | 3,744                      | 10,000                    | <b>10,000</b>              |
| 08-02-000-00-5720-00 | Miscellaneous                 | -                          | 2,500                     | <b>2,500</b>               |
|                      |                               |                            |                           |                            |
|                      | <b>Total Southgate</b>        | <b>\$ 61,339</b>           | <b>\$ 79,500</b>          | <b>\$ 88,200</b>           |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**SOUTHGATE**

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| <u>Line Item</u> | <u>Activity</u>       | <u>Description</u>                                                                                                                                                                             |
|------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 08-02-000-00-    |                       |                                                                                                                                                                                                |
| 5560-00          | Building/Grounds      | Includes lawn maintenance, electrical, plumbing, roofing, alarm line repairs, pest control, paint/supplies, glass repair, hardware supplies, and other infrastructure repairs and maintenance. |
| 5565-00          | Trash Removal         | Annual cost for trash removal as required by leases.                                                                                                                                           |
| 5770-00          | Electricity           | Electricity costs associated with the operation of the Southgate Complex.                                                                                                                      |
| 5780-00          | Telephone             | Elevator, fire, security, phone and internet lines and other communications necessary for port and tenant operations.                                                                          |
| 5810-00          | HVAC<br>Maint./Repair | Costs associated with the repair and maintenance of the buildings air conditioning and handling systems.                                                                                       |



**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>RAILROAD</b>      |                                  | <b>FY 2017</b>         | <b>FY 2018</b>        | <b>FY 2019</b>         |
|----------------------|----------------------------------|------------------------|-----------------------|------------------------|
| <b>Account #</b>     | <b>Description</b>               | <b>AUDITED RESULTS</b> | <b>REVISED BUDGET</b> | <b>PROPOSED BUDGET</b> |
| 00-02-000-40-5200-00 | Salaries - Railroad              | \$ 30,317              | \$ 31,000             | \$ 31,000              |
| 00-02-000-40-5202-00 | Overtime - Railroad              | 32,998                 | 30,000                | 45,000                 |
| 00-02-000-40-5205-00 | FICA -Railroad                   | 4,668                  | 4,667                 | 5,815                  |
| 00-02-000-40-5520-00 | Locomotive Rental                | -                      | 2,500                 | 2,500                  |
| 00-02-000-40-5720-01 | Train Derailment                 | -                      | 10,000                | 10,000                 |
| 00-02-000-40-5800-00 | Fuel & Oil Locomotive            | 27,790                 | 27,500                | 40,000                 |
| 00-02-000-40-5500-00 | Track Repairs & Maintenance      | 6,861                  | 15,000                | 25,000                 |
| 00-02-000-40-5505-00 | Train Inspection                 | 6,466                  | -                     | 6,000                  |
| 00-02-000-40-5510-00 | Locomotive Repairs & Maintenance | 18,417                 | 35,000                | 35,000                 |
| 00-02-000-40-5515-00 | Railroad Equipment               | 572                    | 5,000                 | 5,000                  |
| 00-02-000-40-5590-00 | Miscellaneous                    | 4,314                  | 3,500                 | 5,000                  |
|                      |                                  |                        |                       |                        |
|                      | <b>Total Railroad</b>            | \$ 132,403             | \$ 164,167            | \$ 210,315             |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**RAILROAD**

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| <u>Line Item</u> | <u>Activity</u>                | <u>Description</u>                                                                                                               |
|------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| 02-000-40-       |                                |                                                                                                                                  |
| 5200-00          | Salaries                       | Compensation for Rail Supervisor & Engineer; Locomotive Engineers; and Switchmen assigned to the railroad operation of the Port. |
| 5202-00          | Overtime                       | As required on weekends and evenings to operate the railroad for movement of cargo for tenants.                                  |
| 5500-00          | Track R & M                    | Repair and maintenance of Port-owned rail track.                                                                                 |
| 5505-00          | Train Inspection               | Quarterly inspections of the locomotive required by the Federal Railroad Administration.                                         |
| 5510-00          | Locomotive R & M               | To provide repairs and maintenance for Port locomotive.                                                                          |
| 5515-00          | Railroad Equipment             | Miscellaneous supplies and equipment for the repair and maintenance of Port-owned railroad property and equipment.               |
| 5520-00          | Locomotive Rental              | Rental of FEC locomotive at times when Port locomotive is out of service.                                                        |
| 5720-01          | Train Derailment – Contingency | Potential costs that are contingent upon a possible train derailment.                                                            |
| 5800-00          | Fuel/Oil Locomotive            | Fuel and oil for the daily operation of the Port-owned locomotive.                                                               |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>SECURITY</b>      |                                        | <b>FY 2017</b>             | <b>FY 2018</b>            | <b>FY 2019</b>             |
|----------------------|----------------------------------------|----------------------------|---------------------------|----------------------------|
| <b>Account #</b>     | <b>Description</b>                     | <b>AUDITED<br/>RESULTS</b> | <b>REVISED<br/>BUDGET</b> | <b>PROPOSED<br/>BUDGET</b> |
| 00-02-000-50-5200-00 | Salaries                               | \$ 678,872                 | \$ 710,093                | \$ 732,120                 |
| 00-02-000-50-5202-00 | Overtime                               | 95,882                     | 90,000                    | 51,000                     |
| 00-02-000-50-5205-00 | F.I.C.A. Expense                       | 56,448                     | 61,208                    | 59,910                     |
| 00-02-000-50-5610-00 | Computer Maintenance Agreements        | -                          | -                         | 60,000                     |
| 00-02-000-50-5595-00 | Security Equipment Repairs             | 17,803                     | 25,000                    | 25,000                     |
| 00-02-000-50-5780-00 | Telephone - Communications             | 10,731                     | 11,000                    | 14,000                     |
| 00-02-000-50-5760-00 | Uniforms                               | 6,825                      | 7,000                     | 10,000                     |
| 00-02-000-50-5800-01 | Identification Badging                 | 3,567                      | 5,000                     | 5,000                      |
| 00-02-000-50-5810-00 | Riviera Beach Police Presence          | 38,935                     | 80,000                    | 146,100                    |
| 00-02-000-50-5820-00 | Contract Security - Cargo Operations   | 132,569                    | 104,000                   | 60,400                     |
| 00-02-000-50-5820-01 | Contract Security - Cruise Operations  | 700,339                    | 707,320                   | 1,067,600                  |
| 00-02-000-50-5820-02 | Contract Security - Parking Operations | 5,348                      | 56,000                    | 138,600                    |
| 00-02-000-50-5350-00 | Radio Maintenance                      | 20,872                     | 20,000                    | 20,000                     |
| 00-02-000-50-5590-00 | Miscellaneous - Security               | -                          | 5,000                     | 5,000                      |
|                      |                                        |                            |                           |                            |
|                      | <b>Total Security</b>                  | <b>\$ 1,768,191</b>        | <b>\$ 1,881,621</b>       | <b>\$ 2,394,730</b>        |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**SECURITY**

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| <u>Line Item</u> | <u>Activity</u>                       | <u>Description</u>                                                                                                                                                                                                    |
|------------------|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 02-000-50        |                                       |                                                                                                                                                                                                                       |
| 5200-00          | Salaries                              | Director of Security/Facilities/Operations allocated at 40%, Compliance Manager; three sergeants, eleven officers, TWIC Trusted Agent.                                                                                |
| 5202-00          | Overtime                              | As required for 24-hour security Port-wide                                                                                                                                                                            |
| 5610-00          | Computer Maint. Agreements            | Costs to maintain hardware and software for security applications. As original service and support warranties expire, additional maintenance agreements will be incurred or extended warranties need to be purchased. |
| 5350-00          | Radio Maintenance                     | All costs for portable two-way radios used in the department. Includes Maintenance Contracts.                                                                                                                         |
| 5760-00          | Uniforms                              | Required for a 24-hour professional security department.                                                                                                                                                              |
| 5780-00          | Telephone                             | Office telephone and cellular phones used by Port Security staff.                                                                                                                                                     |
| 5800-01          | Identification Badging                | Fingerprint, background checks and badging of all applicable individuals as required by FDLE.                                                                                                                         |
| 5810-00          | R.B. City Police                      | Police presence to meet FDLE requirements.                                                                                                                                                                            |
| 5820-00          | Contract Security - Cargo Operations  | Contracted security officers to supplement existing Port staff security related to cargo operations.                                                                                                                  |
| 5820-01          | Contract Security - Cruise Operations | Contracted security officers to supplement existing Port staff security related to cruise operations. Includes passenger screeners and cruise terminal and parking lot security.                                      |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>BUSINESS DEVELOPMENT</b> |                                   | <b>FY 2017</b>         | <b>FY 2018</b>        | <b>FY 2019</b>         |
|-----------------------------|-----------------------------------|------------------------|-----------------------|------------------------|
| <b>Account #</b>            | <b>Description</b>                | <b>AUDITED RESULTS</b> | <b>REVISED BUDGET</b> | <b>PROPOSED BUDGET</b> |
| 00-08-000-00-5200-00        | Salaries                          | \$ 377,688             | \$ 387,633            | \$ 418,091             |
| 00-08-000-00-5205-00        | F.I.C.A. Expense                  | 25,832                 | 26,811                | 29,146                 |
| 00-08-000-00-5209-00        | Florida Retirement System         | 37,574                 | 40,360                | 45,238                 |
| 00-08-000-00-5715-00        | Training - Seminars               | 3,610                  | 5,000                 | 5,000                  |
| 00-08-000-00-5730-00        | Website                           | 8,936                  | 3,500                 | 8,500                  |
| 00-08-000-00-5780-00        | Telephone - Communications        | 3,619                  | 5,500                 | 5,500                  |
| 00-08-000-00-5860-00        | Promotion                         | 13,164                 | 17,400                | 26,250                 |
| 00-08-000-00-5700-00        | Trade Development                 | 20,138                 | 41,500                | 45,500                 |
| 00-08-000-00-5700-01        | Trade Development - Dining        | 13,674                 | 7,000                 | 10,000                 |
| 00-08-000-00-5700-03        | Trade Missions                    | 21,289                 | 20,000                | 40,000                 |
| 00-08-000-00-5703-00        | Travel Expenses                   | 14,625                 | 20,000                | 25,000                 |
| 00-08-000-00-5703-00        | Travel Expenses - Commissioners   | 5,291                  | 30,000                | 30,000                 |
| 00-08-000-00-5710-03        | Community Relations               | 8,812                  | 18,000                | 29,000                 |
| 00-08-000-00-5790-00        | Postage                           | 25                     | 1,000                 | 1,000                  |
| 00-08-000-00-5700-02        | Trade Development - Sponsorships  | 1,000                  | 5,000                 | 10,000                 |
| 00-08-000-00-5704-00        | Registration Fees - Travel        | 3,900                  | 20,000                | 30,000                 |
| 00-08-000-00-5740-00        | Membership Dues                   | 57,039                 | 59,600                | 62,500                 |
| 00-08-000-00-5745-00        | Subscriptions                     | 4,844                  | 2,500                 | 10,000                 |
| 00-08-000-00-5850-00        | Advertising                       | 20,874                 | 13,500                | 19,000                 |
| 00-08-000-00-5870-00        | Publications                      | 600                    | 10,000                | 5,000                  |
| 00-08-000-00-5720-00        | Miscellaneous                     | 5,351                  | 5,000                 | 5,000                  |
|                             | <b>TOTAL BUSINESS DEVELOPMENT</b> | <b>\$ 647,885</b>      | <b>\$ 739,304</b>     | <b>\$ 859,725</b>      |

**Note:** The Port's revenue bond covenants require allocation of 5% of the previous year's gross revenues (FY 2018) to Business Development. This would amount to \$929,215 based on the FY 2018 Budgeted Gross Revenues. The Board of Commissioners approved the request by Port management to reduce the Business Development budget by \$69,493 which represents an approximate 4.63% allocation.

**PORT OF PALM BEACH DISTRICT  
FY 2019  
OPERATING BUDGET  
MEMBERSHIP DUES  
SUPPLEMENTAL SCHEDULE**

| <b>Description</b>                                 | <b>FY 2018<br/>BUDGET</b> | <b>FY 2019<br/>BUDGET</b> |
|----------------------------------------------------|---------------------------|---------------------------|
| Florida Ports Council                              | \$ 33,000                 | \$ 33,000                 |
| American Association of Port Authorities           | 9,500                     | 9,500                     |
| Contingency                                        | 4,165                     | 5,570                     |
| Business Development Board                         | 3,500                     | 3,500                     |
| Florida Ports Council (marketing contribution)     | -                         | 2,500                     |
| News Service of Florida                            | 2,000                     | -                         |
| Forum Club of The Palm Beaches                     | 1,600                     | 1,600                     |
| Nat'l Association of Foreign Trade Zones           | 1,200                     | 1,250                     |
| North Palm Beach Chamber of Commerce               | 685                       | 700                       |
| Central Palm Beach County Chamber of Commerce      | 580                       | 580                       |
| Puerto Rican Chamber of Florida                    | -                         | 500                       |
| Chamber of Commerce of the Palm Beaches            | 500                       | 500                       |
| Florida Caribbean Cruise Association               | 500                       | 500                       |
| South Atlantic & Caribbean Ports Association       | -                         | 500                       |
| Hispanic Chamber of Commerce of Palm Beach County  | 545                       | 500                       |
| Florida Customs Brokers & Fowarders Association    | 425                       | 500                       |
| Economic Forum of Palm Beach County                | 425                       | 425                       |
| Palm Beach Chamber of Commerce                     | 400                       | 400                       |
| IANA/Transcomp                                     | 400                       | 400                       |
| Marine Industries Association of Palm Beach County | 150                       | 150                       |
| Navy League                                        | 25                        | 25                        |
| <b>Total Membership Dues</b>                       | <b>\$ 59,575</b>          | <b>\$ 62,600</b>          |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**BUSINESS DEVELOPMENT**

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| <u>Line Item</u>   | <u>Activity</u>     | <u>Description</u>                                                                                                                                                                                                            |
|--------------------|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 08-000-00-         |                     |                                                                                                                                                                                                                               |
| 5200-00            | Salaries            | Salaries for Senior Director; Public Relations Specialist; Marketing Analyst and allocated salaries of 30% for the Executive Director; 50% for the Deputy Director–CFO; and 25% Manager of Contract Compliance & Receivables. |
| 5700-00            | Trade Development   | To include convention-exhibitions, industry meetings and trade missions associated with promoting the Port in national and international trade markets.                                                                       |
| 5700-03            | Trade Missions      | Emerging market missions for sister ports and new markets.                                                                                                                                                                    |
| 5703-00<br>5704-00 | Travel              | Staff and commissioner travel expenses and registration fees for attending training seminars, conventions, and industry conferences.                                                                                          |
| 5740-00            | Membership Dues     | AAPA, FPC and other industry, professional and economic development association membership fees.                                                                                                                              |
| 5710-03            | Community Relations | Public Awareness and Educational Programs to include materials, events and sponsorships to inform the community of various Port-related projects and activities.                                                              |
| 5745-00            | Subscriptions       | Annual costs for industry-related publications, and local and regional newspapers.                                                                                                                                            |
| 5850-00            | Advertising         | To maintain existing business and attract new business through institutional advertising in trade publications which are widely read in the Port industry.                                                                    |
| 5860-00            | Promotion           | Costs of promotional items.                                                                                                                                                                                                   |
| 5870-00            | Website             | Cost of design, updates and maintaining Port’s website.                                                                                                                                                                       |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b><u>COMMUNITY GRANTS</u></b> |                               | <b>FY 2017</b>  | <b>FY 2018</b>   | <b>FY 2019</b>   |
|--------------------------------|-------------------------------|-----------------|------------------|------------------|
|                                |                               | <b>AUDITED</b>  | <b>REVISED</b>   | <b>PROPOSED</b>  |
| <b>Account #</b>               | <b>Description</b>            | <b>RESULTS</b>  | <b>BUDGET</b>    | <b>BUDGET</b>    |
| 00-08-000-00-5710-00           | Community Grants              | \$ 7,856        | \$ 10,000        | <b>\$ 10,000</b> |
|                                | <b>Total Community Grants</b> | <b>\$ 7,856</b> | <b>\$ 10,000</b> | <b>\$ 10,000</b> |



**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**COMMUNITY GRANTS**

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| <u>Line Item</u> | <u>Activity</u>  | <u>Description</u>                                                                                                               |
|------------------|------------------|----------------------------------------------------------------------------------------------------------------------------------|
| 08-000-00-       |                  |                                                                                                                                  |
| 5710-00          | Community Grants | Charitable and/or educational sponsorships, donations and/or attendance by commissioners for various community related programs. |

**PORT OF PALM BEACH DISTRICT  
FY 2019 BUDGET  
OPERATING EXPENSES**

| <b>RENEWAL &amp; REPLACEMENT</b> |                                        | <b>FY 2017</b> | <b>FY 2018</b> | <b>FY 2019</b>  |
|----------------------------------|----------------------------------------|----------------|----------------|-----------------|
|                                  |                                        | <b>AUDITED</b> | <b>REVISED</b> | <b>PROPOSED</b> |
| <b>Account #</b>                 | <b>Description</b>                     | <b>RESULTS</b> | <b>BUDGET</b>  | <b>BUDGET</b>   |
| 00-07-7XX-00-6300-00             | Renewal and Replacement                | \$ 221,658     | \$ 500,000     | \$ 400,000      |
|                                  | <b>Total Renewal &amp; Replacement</b> | \$ 221,658     | \$ 500,000     | \$ 400,000      |

**PORT OF PALM EACH DISTRICT  
FY 2019 BUDGETED  
OPERATING EXPENSES**

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**RENEWAL AND REPLACEMENT**

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| <b><u>Line Item</u></b> | <b><u>Activity</u></b>  | <b><u>Description</u></b>                                                                                                                 |
|-------------------------|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
| 07-7XX-00-              |                         |                                                                                                                                           |
| 6300-00                 | Renewal and Replacement | Expenses for major repairs and maintenance of Port facilities and operating equipment, excludes expenditures related to capital projects. |

**PORT OF PALM BEACH DISTRICT  
FY 2019 RENEWAL & REPLACEMENT BUDGET**

**Sources of Funds**

|                                                                          |           |                         |
|--------------------------------------------------------------------------|-----------|-------------------------|
| Renewal and Replacement Estimated Account Balance as of 9/30/18          | \$        | 850,000                 |
| ① Renewal and Replacement Estimated Allocation for FY 2019               | \$        | 929,218                 |
| Passenger Infrastructure Fee                                             | \$        | 310,000                 |
| FY 2016 Port Security Grant Remaining 75% Reimbursements                 | \$        | 325,000                 |
| Less: Renewal & Replacement Non-Capital Expenses in FY 2019 Operating    |           | (400,000)               |
| <b>Total Sources of Funds for Renewal and Replacement FY 2019 Budget</b> | <b>\$</b> | <b><u>2,014,218</u></b> |

**Uses of Funds**

|                                                                    |           |                         |
|--------------------------------------------------------------------|-----------|-------------------------|
| Building & Grounds                                                 |           | 450,000                 |
| Equipment                                                          |           | 275,000                 |
| Docks & Berths                                                     |           | 150,000                 |
| HVAC                                                               |           | 100,000                 |
| MIS upgrades                                                       |           | 79,000                  |
| Contingency                                                        |           | 75,000                  |
| FY 2016 Port Security Grant Expenditures                           |           | <u>433,333</u>          |
| <b>Total Uses of Funds for Renewal and Replacement FY19 Budget</b> | <b>\$</b> | <b><u>1,562,333</u></b> |

**Renewal and Replacement Estimated Account Balance as of 09/30/19** **\$ 451,885**

① **Port revenue bond covenants require allocation of 5% of previous year's gross revenue to renewal & replacement fund. Currently using FY 2018 Reforecast Budget Gross Revenues. The cash is deposited on the 15th of each month.**